

Brian Jeffrey Barbosa

Real Estate Broker | Investor | Sponsor

203-945-8298 • brian@lgcyus.com • www.lgcyus.com

Fairfield, CT 06825

Connecticut Broker

Since 2018

NAR | CAR | NHMR

CSE • CBA • CELA

CBDA • CREN

PROFESSIONAL SUMMARY

Seasoned real estate broker, investor, and entrepreneur with over a decade of hands-on experience across residential and commercial markets throughout Connecticut. Founder of Legacy Private Client Group and co-founder of Glenstone, Brian has personally transacted more than \$50MM in real estate, managed 500+ residential investment properties, and overseen a portfolio of up to 250 units spanning all 8 Connecticut counties. Specializes in bridging acquisitions, financing, property management, and business operations to deliver end-to-end investment solutions for private clients.

CORE COMPETENCIES

Residential & Mixed-Use Real Estate

Acquisitions & Dispositions Specialist

Brokerage Services

Private Equity Investing

Commercial Real Estate Lending

Property Management

PROFESSIONAL EXPERIENCE

Legacy Private Client Group

Founder & Principal Broker

Fairfield, CT | 2025 – Present

Business & Real Estate Brokerage Services

- Serve as Principal Broker providing strategic and proprietary methods to assist private clients in achieving both short-term and long-term investment goals in real estate and private equity.
- Bridge critical gaps across acquisitions, financing, property management, and business operations to deliver comprehensive, client-centric investment solutions.
- Leverage a decade of Connecticut market expertise and investor relationships to source and structure off-market and on-market opportunities.

Glenstone

Partner & Principal Broker

Connecticut | 2015 – 2025

Real Estate Brokerage, Property Management, Construction & Lending Firm

- Scaled a full-service real estate firm from inception, creating a value-driven model serving core investor groups across all 8 Connecticut counties.

- Oversaw all brokerage operations, acquisitions and dispositions, property management, and business development over a 10-year period.
- Provided clients a fully hands-off investment experience, managing every aspect of the investment lifecycle from acquisition to exit.
- Grew portfolio management capacity to 500+ residential investment properties with holdings between 100 and 250 units at peak.

Junkin' It **Partner**

Bloomfield, CT | 2014 – 2018

Demolition, Removal & Dumpster Services — Hartford & New Haven Counties

- Managed sales and operations, scaling the business by targeting real estate investor clients and delivering premium removal, demolition, and dumpster services.
- Built lasting client relationships with the investor community, establishing a reputation for reliability and white-glove service delivery.

NOTABLE ACHIEVEMENTS

\$50M+ Transacted

Personally purchased and sold over \$50M in residential and commercial real estate

350+ Transactions

Direct involvement in over 350 real estate transactions across Connecticut

500+ Units

Successfully managed over 500 residential investment units

100–250 Unit Portfolio

Portfolio holdings fluctuated between 100 and 250 units at various stages

EDUCATION

University of Hartford | Bachelor of Science, Health Sciences | Graduated 2015

CERTIFICATIONS & LICENSES

- CT Real Estate Broker's License: 2018
- CT Real Estate Salesperson: 2015
- Commercial Sales Expert (CSE)
- Certified Buyers Agent (CBA)
- Certified Expert Listing Agent (CELA)
- Certified Business Development Agent (CBDA)
- New Home Certified Professional
- Certified Real Estate Negotiator (CREN)

PROFESSIONAL AFFILIATIONS

National Association of Realtors (NAR)
Member since 2015

Connecticut Association of Realtors (CAR)
Member since 2015

New Haven Middlesex Board of Realtors (NHMR)
Member since 2015

SmartMLS Board of Director
Member since 2026

ADDITIONAL INFORMATION

- Fluent in Portuguese; Portuguese Dual Citizen — well-positioned to serve international investor clients
- Lifelong soccer player and referee — community-oriented with strong network in Connecticut
- Proud father of three

Professional References Available Upon Request