



COMPUTERTALK PARTNER PROGRAM

Grow your business with ComputerTalk

Our partnership program is designed to expand your portfolio, increase sales revenue, and provide world-class client experience solutions.

With 35+ years of industry experience, we demonstrate a combination of our four core values – trustworthiness, innovation, friendliness, and collaboration – to deliver cutting-edge contact center solutions to our global clients.

WHAT YOU CAN EXPECT

At ComputerTalk, we are dedicated to providing you with various benefits and resources to foster mutual growth and success.

- ✓ Full suite of sales and marketing resources.
- ✓ Competitive discounts.
- ✓ Opportunities to drive add-on services like Microsoft Teams licensing, Calling Plans, Microsoft Professional Services, Azure Consumption, Power Platform Apps, Microsoft Dynamics, ServiceNow and more.
- ✓ Dedicated technical support to ensure your customers' success from day one.
- ✓ On-going training and sales support.
- ✓ Professionals with expertise in Microsoft Teams and the broader Microsoft Unified Communications portfolio.

PARTNER PROGRAMS

We offer two types of partner programs: Referral and Reseller.

Referral Program



Seamless onboarding

Easily incorporate our ice suite of solutions into your portfolio with our team of experts and training resources.



Endless opportunities

Count on ComputerTalk's sales representatives to manage the sale, provide comprehensive product demos and presentations.



Referral benefit

We offer a one-time fee to referral partners for introducing potential opportunities that lead to a successful sale.

Reseller Program



Strategic partnership

We become a seamless extension of your sales and account teams, fostering a dynamic partnership for mutual success.



Exclusive rates

Benefit from exclusive, preferred partner rates while being represented under your unique branding



Training opportunities

We offer on-going training courses to empower our partners and provide their professional services of ice.

Interested in learning more?

Get in touch with us by visiting computer-talk.com/partner to figure out what works best for your business.

About Us

ComputerTalk is the developer of ice Contact Center. ice modernizes the call center with business application integrations, AI, and analytics across all communication channels, helping organizations deliver outstanding customer experiences. As a Microsoft Teams native contact center solution, ice allows users to handle all interactions within a single interface. Founded in 1987 and headquartered in Markham, Canada, ComputerTalk powers enterprise-class contact centers for organizations across the globe.