



INVESTOR & PARTNERSHIP OVERVIEW

INTANAH is a hospitality group developing and operating destinations designed for meaningful private experiences. Our integrated model combines land strategy, design-led development, and disciplined operational management to create assets that are both exceptional experiences and resilient long-term investments.

Vertical Integration

INTANAH operates a vertically integrated hospitality platform designed to capture value across the entire lifecycle of a destination asset. Beyond accommodation revenue, our resorts generate income through venue hire, catering, wedding planning services, spa treatments, excursions, and ancillary guest experiences. By owning the full event-organiser-to-venue pipeline, we operate a scalable model that outperforms venue-only or event-only businesses. This diversified revenue structure strengthens asset performance and enhances long-term resilience.

Strategic Site Selection & Land Structuring

Every project begins with disciplined site selection focused on prime locations with strong destination wedding and hospitality potential. Leveraging deep local market knowledge across Bali, Thailand, and Southeast Asia, we secure long-term leases and structured agreements on competitive terms.

- Prime positioning
- Strong access and infrastructure
- Regulatory clarity
- Long-term stability

Design-Led Business Model

Design is central to financial performance. Each project is guided by aesthetic excellence, operational functionality, and cultural relevance. Strong design drives premium positioning, higher revenue per night, competitive differentiation, and long-term asset value. Venues are tailored to location and market, ensuring they remain desirable and commercially relevant throughout their lifecycle.

Development & Construction Management

INTANAH employs a hands-on development model, overseeing every phase from feasibility through construction delivery. Our team coordinates closely with contractors, consultants, and suppliers to maintain quality control, timeline discipline, and budget integrity.

- Market analysis
- Site analysis & due diligence
- Lease or JV structuring
- Concept development
- Financial modelling
- Development planning

INTANAH GROUP

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Resort & Asset Management

Our operational expertise extends beyond development. INTANAH provides full-service resort and villa management, including marketing and brand positioning, celebration and event sales integration, revenue optimisation, guest experience management, technology-enabled systems, and ongoing asset oversight. Early deposits create forward visibility and strong initial cash flow, enhancing operational stability.

Sustainable & Community-Focused Development

INTANAH integrates responsible development principles across all projects. We prioritise sustainable design practices, environmental stewardship, and local community engagement, creating venues that contribute positively to their surroundings while strengthening long-term asset viability.

Stakeholder Alignment

INTANAH works with landowners, investors, and partners seeking to unlock the potential of prime hospitality assets through structured development and professional management.

Contact

For partnership, land opportunities, or investment enquiries, please contact:

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