



Komodo Eye is a services growth platform for systems integrators. It enables partners to turn software subscriptions into scalable, high-margin recurring services by automating deployment, operations, and ongoing support. Partners retain ownership of onboarding, configuration, training, and first-line support—creating durable, long-term customer relationships.

Top Reasons Why Partners Choose Komodo Eye

1. Convert software subscriptions into recurring services revenue
2. Increase margins without proportional headcount growth
3. Differentiate through automation, integration, and intelligence
4. Own the customer relationship from deployment through operations

Scale Your Services Business with Komodo Eye

Hyper-Automated Provisioning — Deliver projects faster while improving service margins.

Komodo Eye automation dramatically reduces delivery timelines while enabling premium, outcome-based service pricing. Engineering teams complete more work with fewer resources—without sacrificing quality.

- **Automation in Action** (Nokia Example): Deploying and testing a Nokia router typically takes 3–5 days using native tools. With Komodo Eye’s automated configuration management, the same work can be completed in 1–2 hours—enabling faster project delivery and higher engineer utilization.
- **Mass Deployments & Updates**: Push firmware or configuration changes across thousands of devices simultaneously. Rollouts can be targeted by region, city, site, or executed in controlled stages.
- **Built-In Quality Control**: Enforce golden configurations by device type to ensure consistent, repeatable, high-quality service delivery while minimizing human error.

Resolve Multi-Vendor Complexity — Become the integrator of record in heterogeneous environments.

Enterprise and industrial networks span multiple vendors with limited interoperability accountability. Komodo Eye gives partners the visibility and authority to unify these environments.

- **Enterprise Single Pane of Glass**: Deliver high-value integration services by unifying diverse hardware and software into one operational view.
- **Cross-Domain Visibility**: Manage IT and OT assets from a single platform, including:
 - Physical plant sensors, battery plants
 - Routers, switches, firewalls, LTE networks
 - Industrial controllers, relays, and endpoints

Proactive, Recurring Maintenance Services — Move from break/fix to subscription-based operations.

Komodo Eye supports proactive monitoring and maintenance offerings that strengthen customer loyalty and stabilize recurring revenue.

- **Continuous Monitoring**: Real-time visibility into status, performance, and uptime across the customer environment.
- **Predictive Intervention**: With Komodo AI™ Phase 3 (planned Q3 2026), partners will identify early signs of hardware degradation or network congestion—enabling preemptive remediation before outages occur.

Compliance & Security-as-a-Service — Deliver audit-ready compliance and security at scale.

Komodo Eye provides the automation and visibility required to offer compliance and security services without linear labor growth.

- **Security Asset Monitoring:** Track mission-critical security infrastructure, including firewalls and enterprise endpoints.
- **Automated Credential Management:** Enforce credential policies and zero-trust principles across device groups with minimal manual effort.
- **Audit-Ready Reporting:** With Komodo AI™ Phase 1 (Document Intelligence), generate detailed reports on uptime, configurations, and network health tailored for compliance audits.

High-Value Setup & Integration Services — Enable premium, project-based professional services.

Komodo Eye's enterprise architecture supports high-ticket integration and infrastructure services, including:

- Designing and deploying redundant servers and read-only instances
 - Installing and configuring enterprise-grade appliances
 - Building dedicated Komodo Command Centers for large or mission-critical environments
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The Bottom Line

Komodo Eye is more than a platform—it is a growth engine for systems integrators.

By combining enterprise-grade automation, multi-vendor intelligence, and AI-driven operations, Komodo Eye enables partners to convert software sales into high-margin, recurring professional services. From deployment and integration to proactive maintenance, compliance, and security, Komodo Eye empowers partners to scale their services business, deepen customer relationships, and lead complex environments with confidence—all without adding proportional headcount.