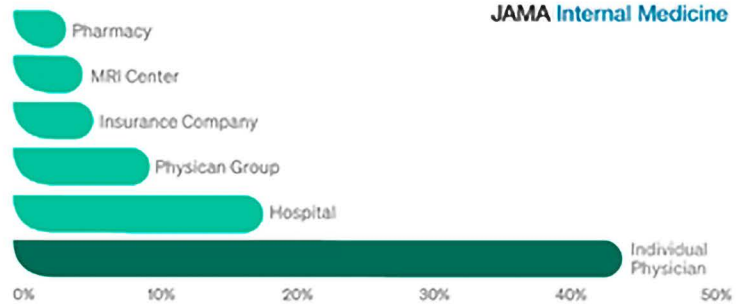# The key to delivering higher-quality care at a lower cost is getting employees to see high-performing individual doctors.
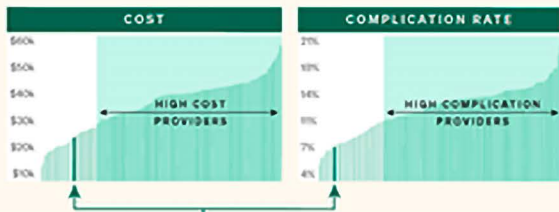
310 million

Garner analyzed the care journeys of more than **310 million patients** to create the **largest claims database** in the country.

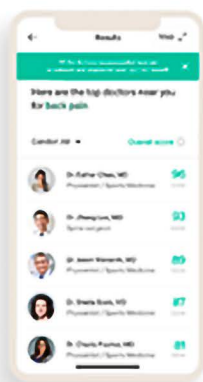### The choice of individual physician has the highest impact on the total cost of care.

JAMA Internal Medicine

Pharmacy
MRI Center
Insurance Company
Physician Group
Hospital
Individual Physician

0%   10%   20%   30%   40%   50%

Sample analysis of cost and quality across local doctors conducting knee replacement

COST	COMPLICATION RATE
$60k / $50k / $40k / $30k / $20k / $10k	21% / 18% / 14% / 11% / 7% / 4%
HIGH COST PROVIDERS	HIGH COMPLICATION PROVIDERS

Dr. Joey Romano
Head Knee Replacement

The Garner Health app highlights the **high-quality** and **low cost** provider alternatives.

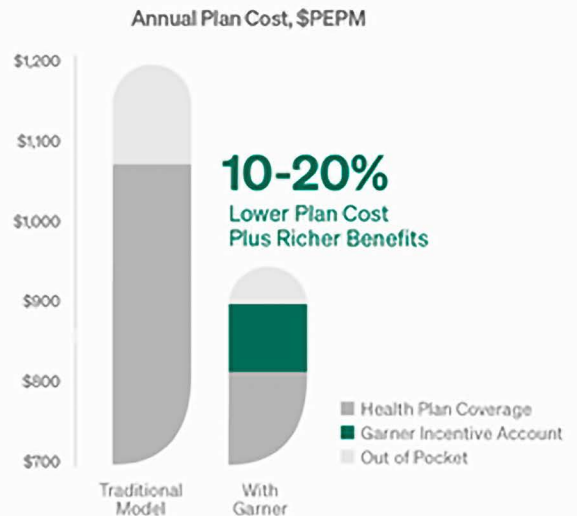The Garner Health app provides information on the best-performing doctors for each employee's needs.

We verify in-network status and appointment availability. This level of support, along with incentives, is key to driving high engagement and satisfaction.

GARNER'S NEW SOLUTION
IS BASED ON A BETTER UNDERSTANDING OF INDIVIDUAL DOCTOR PERFORMANCE.

Garner combines more accurate doctor analytics, a Concierge-based member experience and novel incentives to drive employees to the best-performing doctors in their existing network.

When members see a Garner-recommended doctor, **Garner administers funds that cover employees' out-of-pocket expenses.** This results in lower employee out-of-pocket costs and lower employer health plan costs.

Annual Plan Cost, $PEPM

$1,200 / $1,100 / $1,000 / $900 / $800 / $700

10-20%
Lower Plan Cost
Plus Richer Benefits

- Health Plan Coverage
- Garner Incentive Account
- Out of Pocket

Traditional Model   With Garner

✓ Works with any employer health plan and network

✓ Simple, non-disruptive and easy to deploy

✓ Creates better member engagement

Better data **+** innovative plan designs and incentives **+** a superior consumer experience **=** Richer benefits, better health outcomes and fully guaranteed plan savings.

10-20%
Average employer savings on total medical costs

27%
Average employee savings per episode of care

43%
Employees using Garner to find a doctor each year

98%
Employees having a positive experience with Garner

Learn more about Garner's innovative approach that creates guaranteed cost savings while enriching benefits for employees. Contact **sales@getgarner.com** for a demo.

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getgarner.com