



The **SPIF/TIME** Playbook

A proven framework for transforming application portfolio chaos into defensible modernization strategy



THE CHALLENGE

Why Traditional Approaches Fail

Every government agency faces the same impossible question:
Which systems do we modernize first?

The Status Quo Is Unsustainable

70% of IT budgets go to maintaining legacy systems. Innovation projects starve while technical debt compounds. Transformation is urgent, but resources remain frozen in legacy maintenance.

Decisions Without Data

Without objective scoring, modernization priorities become political battles. IT says "migrate." Business says "works fine." Leadership demands a plan, but there's no shared view of reality.

Hidden Complexity

Agencies discover they have multiple licensing systems, five billing platforms, and redundant claims management tools, but only after expensive modernization projects stall.

A major state agency spent \$8M modernizing a system later discovered to be redundant with two other applications. The absence of portfolio-wide visibility cost taxpayers millions and delayed critical services by 18 months.



THE SOLUTION

SPIF → TIME: From Chaos to Clarity

The SPIF/TIME framework brings structure, objectivity, and consensus to application portfolio modernization.

INTELLIGENCE

SPIF

Strategic Portfolio
Intelligence Framework

- Complete inventory baseline
- Business capability mapping
- Dependency analysis
- Risk scoring (BV × TC)

DECISION

TIME

Tolerate · Invest · Migrate ·
Eliminate

- Quadrant-based strategy
- Prioritized roadmap
- Cost justification
- Stakeholder alignment

How It Works

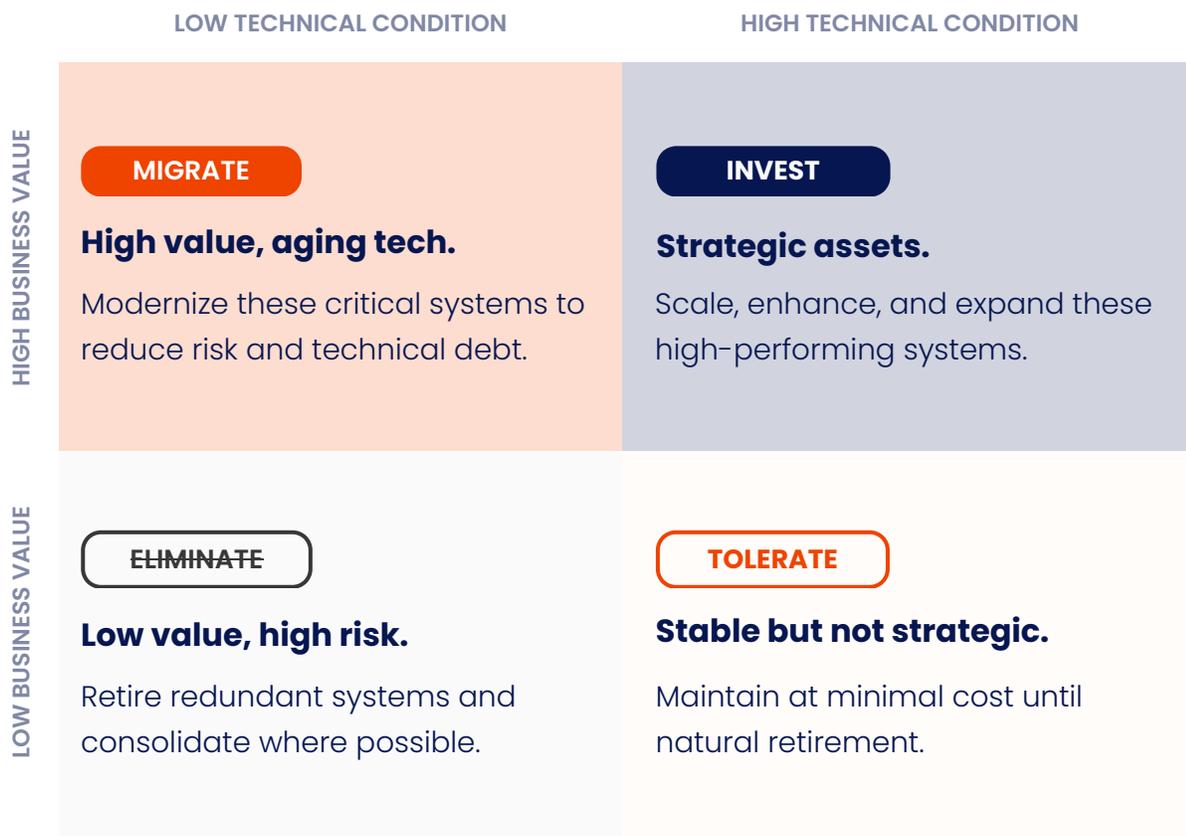
Every application is inventoried, mapped to business capabilities, and scored on two dimensions: **Business Value** — how critical it is to the mission — and **Technical Condition** — how healthy the technology actually is.

Those scores place each system in a **2×2 decision matrix** — high-value, high-health systems get investment; high-value, low-health systems get migrated. Every path is defensible. The framework eliminates guesswork.



The TIME Matrix

Four quadrants. Four strategies. One defensible plan.



Why This Works

The **TIME Matrix** creates a shared language between IT and business stakeholders. Instead of arguing over technical details, teams align on strategic outcomes. The quadrant assignment is objective—driven by data, not opinions.



Each quadrant prescribes a clear action. "**Migrate**" systems get modernization funding. "**Eliminate**" systems get decommissioned. Leadership can defend every decision to oversight bodies because the scoring methodology is transparent.



The 8–12 Week Engagement

From portfolio chaos to strategic roadmap in under three months.

1

Discovery & Inventory

Complete baseline of applications, databases, and integrations. Identify hidden dependencies and technical debt through interviews and technical audits.

2

Business Capability Mapping

Align applications to business functions (licensing, billing, claims, etc.). This exposes redundancy: five billing platforms doing the same work.

3

Scoring & Assessment

Business stakeholders score Business Value. IT scores Technical Condition. We aggregate, validate, and plot every system in the TIME Matrix.

4

Strategic Workshops

Facilitated sessions with leadership to validate TIME quadrant assignments, prioritize initiatives, and build consensus on the roadmap.

5

Roadmap Development

Sequenced modernization plan with cost estimates, risk mitigation, and dependency management. Phased to respect budget cycles and political realities.

6

Executive Briefing

Final presentation to leadership with defensible recommendations. Stakeholders leave with a roadmap they can defend to oversight bodies.

8–12

**Weeks to
Roadmap**

10–30%

**Typical Cost
Reduction**

100%

**Stakeholder
Visibility**



Ready to Bring Clarity to Your Modernization Strategy?

Let's discuss your portfolio challenge. We work with government IT leaders to turn legacy complexity into a defensible, funded modernization roadmap.

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Selora Group specializes in evidence-based portfolio intelligence and modernization execution for the public sector. We help government agencies transform legacy IT landscapes into strategic assets.

