

Say O

CHAIR LOUNGE STOOL

Price List Effective July 2026



SOURCE

Say O Chair

Dimensions

SL Sled Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

STK Stacking Sled Chair

Seat 16"D x 20"W x 18.25"H
Overall 21"D x 22"W x 32.75"H

WDL Wood Leg Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

Seat Pad Fully Upholstered
C.O.M .6 yards C.O.M 1.5 yards
C.O.L. 11 sqft C.O.L. 27 sqft

Option Pricing

FG-STK	Felt Glides, STK - Stacking Frame	\$20
FG-SL	Felt Glides, SL - Sled Frame	\$20
FG-WDL	Felt Glides For Wood Leg	\$20
3104-FW	Storage Dolly, Four-Wheel	\$550
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

Say O Chair - Wood Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



Wood Shell Sled Frame

3101-SL-BCH Beech Shell	1065
3101-SL-OAK Oak Shell	1295
3101-SL-WAL Walnut Shell	1295

Wood Shell with Upholstered Seat Pad Sled Frame

3102-SL-BCH Beech Shell	1290	1300	1340	1355	1380	1435	1480	1525	1590	1340
3102-SL-OAK Oak Shell	1515	1530	1570	1585	1610	1670	1715	1760	1825	1570
3102-SL-WAL Walnut Shell	1515	1530	1570	1585	1610	1670	1715	1760	1825	1570



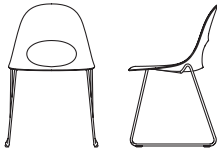
Wood Shell Wood Legs

3101-WDL-BCH Beech Shell	1160
3101-WDL-OAK Oak Shell	1385
3101-WDL-WAL Walnut Shell	1385

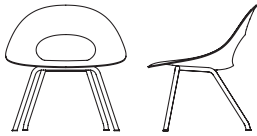
Wood Shell with Upholstered Seat Pad Wood Legs

3102-WDL-BCH Beech Shell	1380	1405	1435	1450	1480	1530	1570	1615	1680	1435
3102-WDL-OAK Oak Shell	1605	1620	1665	1680	1700	1760	1810	1845	1910	1665
3102-WDL-WAL Walnut Shell	1605	1620	1665	1680	1700	1760	1810	1845	1910	1665

Say O Chair - Poly Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL											
	Poly Shell Sled Frame										
	3104-SL	760									
Poly Shell with Upholstered Seat Pad Sled Frame											
3105-SL	960	980	1010	1025	1045	1095	1135	1180	1245	1010	
Fully Upholstered Sled Frame											
3103-SL	1265	1300	1385	1415	1465	1595	1705	1825	1990	1385	
	Poly Shell Stacking Sled Frame										
	3104-STK	760									
Poly Shell with Upholstered Seat Pad Stacking Sled Frame											
3105-STK	960	980	1010	1025	1045	1095	1135	1180	1245	1010	
Fully Upholstered Stacking Sled Frame											
3103-STK	1380	1425	1505	1535	1595	1720	1830	2070	2235	1505	
	Poly Shell Wood Legs										
	3104-WDL	840									
Poly Shell with Upholstered Seat Pad Wood Legs											
3105-WDL	1050	1060	1095	1115	1130	1180	1220	1270	1335	1095	
Fully Upholstered Wood Legs											
3103-WDL	1380	1425	1505	1535	1595	1720	1830	2070	2235	1505	

Say O Lounge - Wood Shell



Wood Shell Metal Four Leg Frame

3301-ML-BCH Beech Shell	1745
3301-ML-OAK Oak Shell	2095
3301-ML-WAL Walnut Shell	2095

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Metal Four Leg Frame

3302-ML-BCH Beech Shell	1990	2010	2055	2070	2095	2160	2200	2245	2310	2055
3302-ML-OAK Oak Shell	2360	2375	2425	2435	2450	2525	2575	2610	2675	2425
3302-ML-WAL Walnut Shell	2360	2375	2425	2435	2450	2525	2575	2610	2675	2425

Fully Upholstered Metal Four Leg Frame

3303-ML	1665	1705	1765	1795	1840	1945	2045	2140	2305	1765
---------	------	------	------	------	------	------	------	------	------	------



Wood Shell Wood Legs

3301-WDL-BCH Beech Shell	1835
3301-WDL-OAK Oak Shell	2190
3301-WDL-WAL Walnut Shell	2190

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3302-WDL-BCH Beech Shell	2100	2110	2165	2180	2195	2270	2305	2355	2420	2165
3302-WDL-OAK Oak Shell	2450	2470	2510	2525	2550	2615	2655	2710	2775	2510
3302-WDL-WAL Walnut Shell	2450	2470	2510	2525	2550	2615	2655	2710	2775	2510

Fully Upholstered Wood Legs

3303-WDL	1865	1915	1985	2035	2080	2210	2320	2430	2595	1985
----------	------	------	------	------	------	------	------	------	------	------

Say O Stool

How to Build a Say O Stool Product Number

3201 - CH18 - SL - BCH or 3001 - SCR or WDL - NAT - P3 7006

Style		Standard Powder Coats		Beech Shell Finish		P3 Painted Wood Shell	
3201	Wood Shell	SCR	Soft Chrome	Wood Finish for Beech Shells Only		7006	White
3202	Wood Shell with Upholstered Seat Pad	BLK	Black Matte	NAT	Natural *	7044	Stone
3203	Fully Upholstered	WHT	White	CHY	Cherry	7035	Light Grey
3204	Poly Shell	GMTL	Gunmetal	WCH	Warm Cherry	7012	Dark Grey
3205	Poly Shell with Upholstered Seat Pad	LBNZ	Light Bronze	MAH	Mahogany	8012	Dark Red
		MBNZ	Medium Bronze	ESP	Espresso	3016	Light Red
CH18	18" Seat Height	DBNZ	Dark Bronze	WLT	Weathered Light	1032	Yellow
CH24	24" Counter height	BRS	Brass	WMD	Weathered Medium	6011	Green
STL30	30" Bar Height	Premium Powder Coats *		WGR	Weathered Grey	6033	Teal
		STN	Stone	WNT	Walnut	6034	Aqua
		LGB	Light Grey Blue	DWNT	Dark Walnut	5024	Light Blue
		DGY	Dark Grey	999	Custom	5014	Medium Blue
		LBL	Light Blue	001	Black	7040	Light Grey Blue
		AQU	Aqua	PCN	Pecan		
		GRN	Green	WDL Wood Leg Finish			
		YLW	Yellow	NAT	Natural *		
		LRD	Light Red	001	Black		

Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Three Stool Heights, 18", 24", 30"
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Poly Shell in Two Color Options
- Two Frame Styles, Wood Leg and Wire Sled
- Sled Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Say O Stools are Non-Stacking
- Wood leg stool has stainless steel foot rest
- Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

SL Sled Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

SL Sled Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

SL Sled Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

		Fully Upholstered	
Seat Pad		C.O.M	1 yard
C.O.M	.5 yards	C.O.L.	18 sqft
C.O.L.	9 sqft		

WDL Wood Leg Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

WDL Wood Leg Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

WDL Wood Leg Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

Option Pricing

FG-SL	Felt Glides, SL - Sled Frame	\$20
PG-WDL	Plastic Glides For Wood Legs	Standard
FG	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specifiy Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

Say O Stool - Wood Shell



CH18 Wood Shell Sled Frame

3201-CH18-SL-BCH Beech Shell	1135
3201-CH18-SL-OAK Oak Shell	1340
3201-CH18-SL-WAL Walnut Shell	1340

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH18-SL-BCH Beech Shell	1355	1380	1415	1425	1450	1510	1550	1595	1660	1415
3202-CH18-SL-OAK Oak Shell	1560	1575	1610	1635	1650	1715	1745	1805	1870	1610
3202-CH18-SL-WAL Walnut Shell	1560	1575	1610	1635	1650	1715	1745	1805	1870	1610



CH18 Wood Shell Wood Legs

3201-CH18-WDL-BCH Beech Shell	1290
3201-CH18-WDL-OAK Oak Shell	1500
3201-CH18-WDL-WAL Walnut Shell	1500

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH18-WDL-BCH Beech Shell	1515	1525	1565	1585	1605	1665	1705	1745	1810	1565
3202-CH18-WDL-OAK Oak Shell	1720	1730	1765	1790	1815	1870	1920	1960	2025	1765
3202-CH18-WDL-WAL Walnut Shell	1720	1730	1765	1790	1815	1870	1920	1960	2025	1765

Say O Stool - Wood Shell



CH24 Wood Shell Sled Frame

3201-CH24-SL-BCH Beech Shell	1175
3201-CH24-SL-OAK Oak Shell	1370
3201-CH24-SL-WAL Walnut Shell	1370

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH24-SL-BCH Beech Shell	1395	1410	1440	1460	1485	1535	1585	1620	1685	1440
3202-CH24-SL-OAK Oak Shell	1590	1600	1645	1665	1680	1735	1790	1830	1895	1645
3202-CH24-SL-WAL Walnut Shell	1590	1600	1645	1665	1680	1735	1790	1830	1895	1645



CH24 Wood Shell Wood Legs

3201-CH24-WDL-BCH Beech Shell	1220
3201-CH24-WDL-OAK Oak Shell	1530
3201-CH24-WDL-WAL Walnut Shell	1530

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH24-WDL-BCH Beech Shell	1560	1570	1605	1620	1645	1705	1740	1795	1860	1605
3202-CH24-WDL-OAK Oak Shell	1750	1780	1820	1830	1845	1920	1960	1990	2055	1820
3202-CH24-WDL-WAL Walnut Shell	1750	1780	1820	1830	1845	1920	1960	1990	2055	1820

Say O Stool - Wood Shell



STL30 Wood Shell Sled Frame

3201-STL30-SL-BCH Beech Shell	1175
3201-STL30-SL-OAK Oak Shell	1370
3201-STL30-SL-WAL Walnut Shell	1370

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Sled Frame

3202-STL30-SL-BCH Beech Shell	1395	1410	1440	1460	1485	1535	1585	1620	1685	1440
3202-STL30-SL-OAK Oak Shell	1590	1600	1645	1665	1680	1735	1790	1830	1895	1645
3202-STL30-SL-WAL Walnut Shell	1590	1600	1645	1665	1680	1735	1790	1830	1895	1645



STL30 Wood Shell Wood Legs

3201-STL30-WDL-BCH Beech Shell	1335
3201-STL30-WDL-OAK Oak Shell	1530
3201-STL30-WDL-WAL Walnut Shell	1530

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Wood Legs

3202-STL30-WDL-BCH Beech Shell	1560	1570	1605	1620	1645	1705	1740	1795	1860	1605
3202-STL30-WDL-OAK Oak Shell	1750	1780	1820	1830	1845	1920	1960	1990	2055	1820
3202-STL30-WDL-WAL Walnut Shell	1750	1780	1820	1830	1845	1920	1960	1990	2055	1820

Say O Stool - Poly Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL											
		CH18 Poly Shell Sled Frame									
3204-CH18-SL		820									
CH18 Poly Shell with Upholstered Seat Pad Sled Frame											
3205-CH18-SL		1025	1045	1075	1090	1115	1165	1205	1245	1310	1075
CH18 Fully Upholstered Sled Frame											
3203-CH18-SL		1100	1140	1205	1225	1280	1380	1480	1585	1750	1205
		CH18 Poly Shell Wood Legs									
3204-CH18-WDL		960									
CH18 Poly Shell with Upholstered Seat Pad Wood Legs											
3205-CH18-WDL		1170	1180	1215	1230	1260	1305	1345	1390	1455	1215
CH18 Fully Upholstered Wood Legs											
3203-CH18-WDL		1375	1420	1505	1530	1585	1715	1825	1930	2095	1505

Say O Stool - Poly Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH24 Poly Shell Sled Frame

3204-CH24-SL

855

CH24 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH24-SL

1060

1070

1100

1125

1140

1190

1230

1275

1340

1100

CH24 Fully Upholstered Sled Frame

3203-CH24-SL

1125

1170

1225

1260

1300

1410

1510

1605

1770

1225



CH24 Poly Shell Wood Legs

3204-CH24-WDL

1005

CH24 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH24-WDL

1210

1220

1260

1275

1290

1345

1385

1425

1490

1260

CH24 Fully Upholstered Wood Legs

3203-CH24-WDL

1520

1570

1645

1680

1735

1855

1970

2080

2245

1645

Say O Stool - Poly Shell

	COM/Grade A	Grade B	Grade C	Grade D	Grade E	Grade F	Grade G	Grade H	Leather	COL
	STL30 Poly Shell Sled Frame									
3204-STL30-SL	855									
STL30 Poly Shell with Upholstered Seat Pad Sled Frame										
3205-STL30-SL	1060	1070	1100	1125	1140	1190	1230	1275	1340	1100
STL30 Fully Upholstered Sled Frame										
3203-STL30-SL	1125	1170	1225	1260	1300	1410	1510	1605	1770	1225
	STL30 Poly Shell Wood Legs									
3204-STL30-WDL	1005									
STL30 Poly Shell with Upholstered Seat Pad Wood Legs										
3205-STL30-WDL	1210	1220	1260	1275	1290	1345	1385	1425	1490	1260
STL30 Fully Upholstered Wood Legs										
3203-STL30-WDL	1560	1605	1685	1715	1765	1905	2010	2120	2285	1685

PRICES

All published prices are recommended retail prices. Applicable sales taxes are additional. Prices are subject to change without notice.

PAYMENT TERMS

Net 30 days, with established credit. Until credit is approved, a fifty percent deposit must be sent with the order, the balance is due prior to shipment. Deposits are non-refundable in the event of cancellation. If deposit has been placed on original order, applicable cancellation charges to be deducted from the deposit amount. Remainder of deposit will be held in the form of a credit for future orders.

FREIGHT POLICY

All orders are FOB Destination.

Orders under \$7500 net will incur a minimum freight charge of \$225.

Orders over \$7500 net will be charged the standard 3% of net freight fee.

These fees are applicable for any shipment being made within the contiguous U.S.

Source International reserves the right to select method of shipment and carrier.

CONCEALED DAMAGE

If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier. Concealed damage must be reported to the carrier within the specific carrier's predetermined timeline. Failure to make claims shall constitute acceptance of the products and waiver any claims of defects, errors or shortages.

RETURNS AND ALLOWANCES

All product is made to order. No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs to defective materials unless Source International has given authority to make such repairs.

ORDER ENTRY

All orders must be submitted in writing. Email to cr@sourceinternationaldesign.com or Fax to 508-842-1838.

ACKNOWLEDGEMENTS

All orders will be acknowledged in writing. Orders will be manufactured based on the written acknowledgement. It is the customer's responsibility to review each acknowledgement and communicate with the factory if there are errors within 48 hours.

CANCELLATIONS

Any changes or cancellation may result in charges if materials have entered into production. If an order is cancelled while in production, a cancellation fee will be applied based on the status of order at time of cancellation.

FABRICS

Not all graded in fabrics are approved for all product lines. Send memo samples for approval to:
Source International 17 Gilmore Dr, Sutton, MA 01590.

Please tag memo samples with:

The product the fabric is being reviewed for, and your contact information

Graded In Partners

We are proud to offer graded in fabric programs with the following companies:

Anzea
Architex
Camira
CF Stinson
Culp
DesignTex
Knoll
Kvadrat
Maharam
Mayer
Momentum
Ultrafabrics

Customer's Own Material

C.O.M. fabric must be approved prior to acceptance of the order. The material must be provided in 54" wide continuous yardage. All fabric will be directionally cut straight off the bolt unless otherwise specified. A C.O.M. form must be filled out and submitted along with purchase order. Yardage requirements listed are for small patterns or plain materials. The material must be shipped to the factory prepaid and with proper reference to the order. Source International is not responsible for appearance, performance or durability of C.O.M