



Remote PAM

■ IT Security made in Germany

■ About us

Over 20 years of experience

amitego AG is a dynamic and innovative company specializing in cybersecurity solutions and IT infrastructure Remote Access. **Made in Germany.**

Established in 2003, amitego has swiftly positioned itself as a trusted partner for businesses seeking cutting-edge technologies to safeguard their digital assets.

📍 Zürich, Schweiz

Sales & Service Europe

📍 Guatemala City, Guatemala

Sales & Services Latin Americas

📍 Stuttgart, Deutschland

Research, Development & Support

📍 Laax, Schweiz

Research, Development & Support



■ Meet the Team

Family-owned and led by the next generation, built for the future.

At amitego, we operate internationally, combining global reach with deep local expertise.



Jan Zeppernick



CEO



Gerd Simon



Co-Founder & Chairman of the board



Tillmann Basien



Co-Founder & Senior Advisor



Sebastian Löw



Head of Product



Ali Parnan



CTO

■ Our Solution

Remote Access Management

Effective, streamlined and
quick to implement



Privileged Remote Access

Secure access for everyone. Centralised and documented.

With VISULOX, you can manage all privileged access via a central platform without a direct connection to the IT infrastructure. You decide who, when, for how long and for what purpose. Every action is clearly assigned, recorded and fully documented.

Fast Start

Implemented <2 days – without any IT changes

VISULOX wird im laufenden Betrieb eingeführt, ohne Eingriffe in bestehende Prozesse oder monatelanges Projekt. Die Lösung dockt an Ihre vorhandene Infrastruktur an und funktioniert in On-Prem-, Cloud- und Hybrid-Umgebungen. Für sofortige Kontrolle ohne Umwege.

Easy to use

Intuitive and consistent across the back-end and front-end

A third-party vendor compromise brought down one of the world's largest hotel and casino operators.

German / Swiss solution

IT experts at your side, no anonymous ticketing system

VISULOX is developed in Germany and Switzerland – free from geopolitical risks and offering long-term reliability for safety-critical infrastructure. It is created by a team of experts with over 30 years' experience in IT security and enterprise IT.

Predictable costs

Transparent pricing with no surprises

VISULOX offers a straightforward licensing model with no hidden costs. There are no additional charges for database or endpoint licences, nor is any specific hardware required. You only pay for what you actually use. It's easy to calculate.



01 We need to give external vendors and admins remote access, but how do we stay in control and remain GDPR & NIS2 compliant?

! Challenge

VPN + RDP is uncontrolled and non-auditable. US-based cloud solutions fall under the **CLOUD Act**, no real data sovereignty. NIS2 demands proof of access control.

✓ Visulox Answer

German company, hosted in Germany, no US parent. Full session recording, tamper-proof audit logs, built for NIS2, GDPR, and BSI IT-Grundschutz compliance. Zero data transfer to third countries.

02 CyberArk and BeyondTrust are too expensive and complex for us — is there a real alternative we can actually operate?

! Challenge

Enterprise PAM tools require **months of implementation**, expensive consultants, and dedicated specialists. SMBs and mid-market are practically locked out.

✓ Visulox Answer

Fast deployment, no PAM specialists needed. Transparent licensing with no hidden modules. German-speaking support. Enterprise-grade security at mid-market pricing.

03 We operate critical infrastructure, which PAM solution meets KRITIS & NIS2 requirements without US dependency?

! Challenge

NIS2 and KRITIS mandate verifiable access control on critical systems. **US vendors cannot prevent government data access** under US law, a dealbreaker for regulated operators.

✓ Visulox Answer

German jurisdiction, no US parent company. Four-eyes principle, granular role-based access, full session traceability, designed specifically for KRITIS and NIS2 obligations.

04 How do we prevent privileged account abuse, from insiders as well as external contractors?

! Challenge

Shared admin passwords, uncontrolled vendor access, and no audit trail are the **top attack vector** in breaches according to the BSI threat report.

✓ Visulox Answer

Central **password vault**, time-limited access grants, MFA enforcement, full session recording with video replay. Vendors never see credentials directly.

05 Can Visulox integrate with our existing IT environment, without rebuilding everything?

! Challenge

Heterogeneous environments (Windows, Linux, OT/ICS, legacy systems) and grown structures make **integration the typical project killer**, especially with on-premises requirements.

✓ Visulox Answer

Supports **RDP, SSH, VNC, web apps, and OT protocols**. On-premises or private cloud — no forced SaaS. Active Directory / LDAP out of the box. Runs alongside existing infrastructure, no rebuild required.

■ Dezentrale Remote PAM Plattform

Maximum control over privileged access, minimal disruption

Visulox enables partners to deliver secure, centralised and fully audited remote access to their customers — deployed in under two days, agentless and without disrupting existing operations. Transparent licensing eliminates hidden costs and administrative overhead, making it straightforward to position and scale. With German-language support, partners can resolve customer issues fast and reliably. A solution built on trust: sovereign, compliant, made in Germany.



Our Offering to you

Help your clients bridge the gap between IT and OT and provide one single Access Portal.



Online Demo Platform

Perform client-branded online
Demos using AWS-hosted VISULOX
Demo Portal 24/7/365



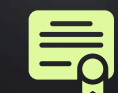
Joint sales processes

Access to Whitepapers and Info-Material co-branded with your corporate design.



Access our Support Network

Access to our internal support desk in German, English and Spanish



Training and Certification

Train your employees and obtain personal certifications

■ Success Stories

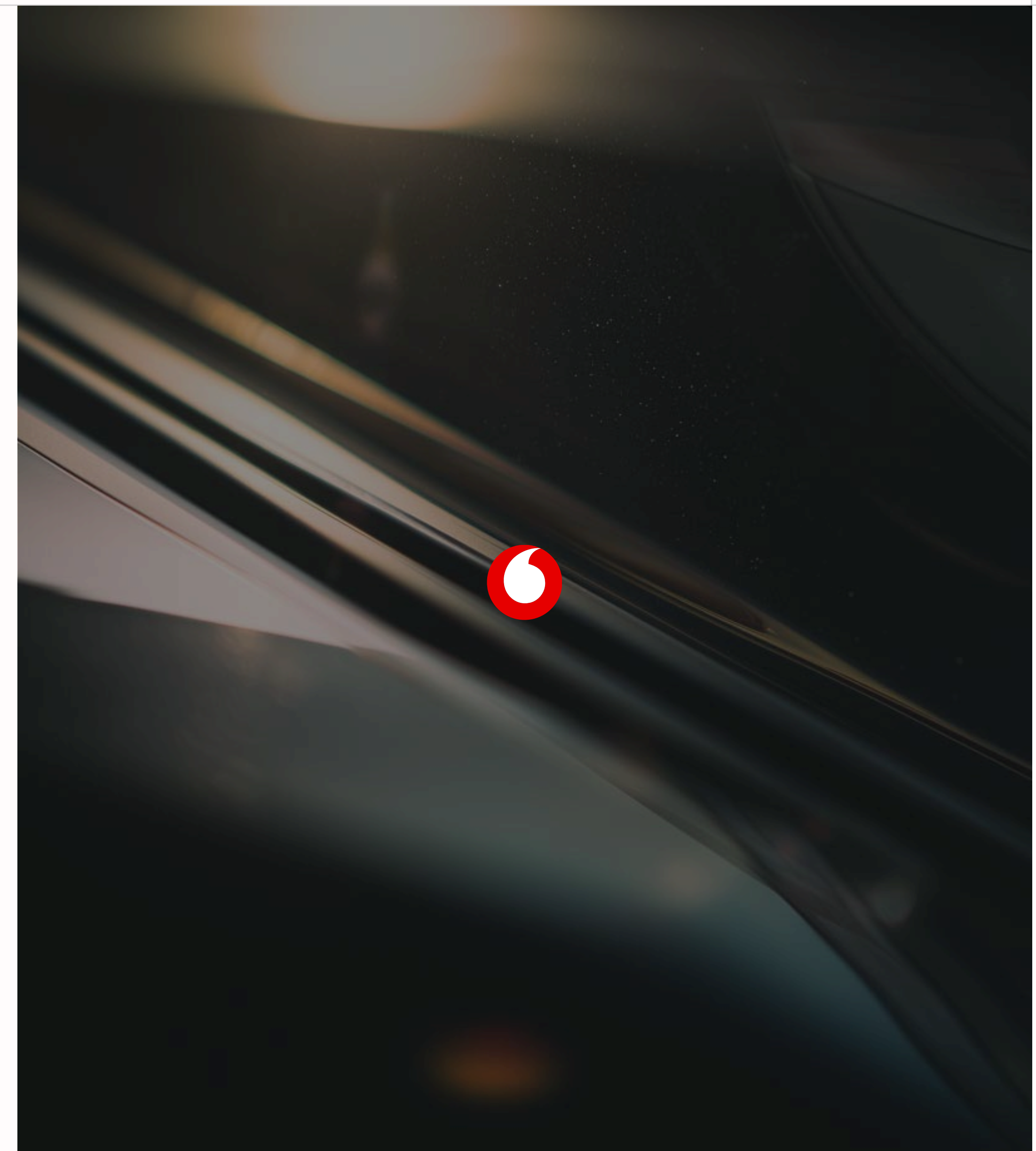
Vodafone Remote Vendor Access

! Challenge

High compliance and IT requirements restricted heterogeneous user connections, ensuring sensitive data, such as personal information or price lists, remained within the infrastructure. Additionally, the risk of malware and spyware infiltration by third parties posed significant threats. Audit and compliance measures mandated Vodafone to monitor external party activities within its infrastructure











✓ Solution

For more than 15 years, access for **3,500 external users** has been centralized globally via a VISULOX high availability cluster. All access per department is provided **just-in-time** or automatically via individual VISULOX portals. The entire data transfer is subject to the customer's security requirements in both directions. Vodafone yearly **records over 1.5M individual sessions**.



■ Company

Industry-independent Customer portfolio

		 BG Kliniken	 O ₂ Telefónica	 Thyssengas
	 steag iqony group		 DELTA	

■ Partner Model

Reselling Partner

As a Visulox Reseller Partner, you focus on what you do best, winning customers and closing deals. For every deal you bring in, you earn attractive margins on the selling price, with no complex support obligations holding you back.

We take care of the rest.

Comprehensive Tier 1 and Tier 2 support is handled entirely by us, so you benefit from deep product expertise without the cost and effort of building your own support organization.

No training overhead, no escalation headaches, just a reliable partner in the background, making you look good in front of your customers.

Sell a solution the market needs. Let us handle the complexity.

You sell. **We care.**

✓ 1st and 2nd Support by us.

✓ PoC-licenses available

✓ Marketing Support

✓ Demo Portal Access

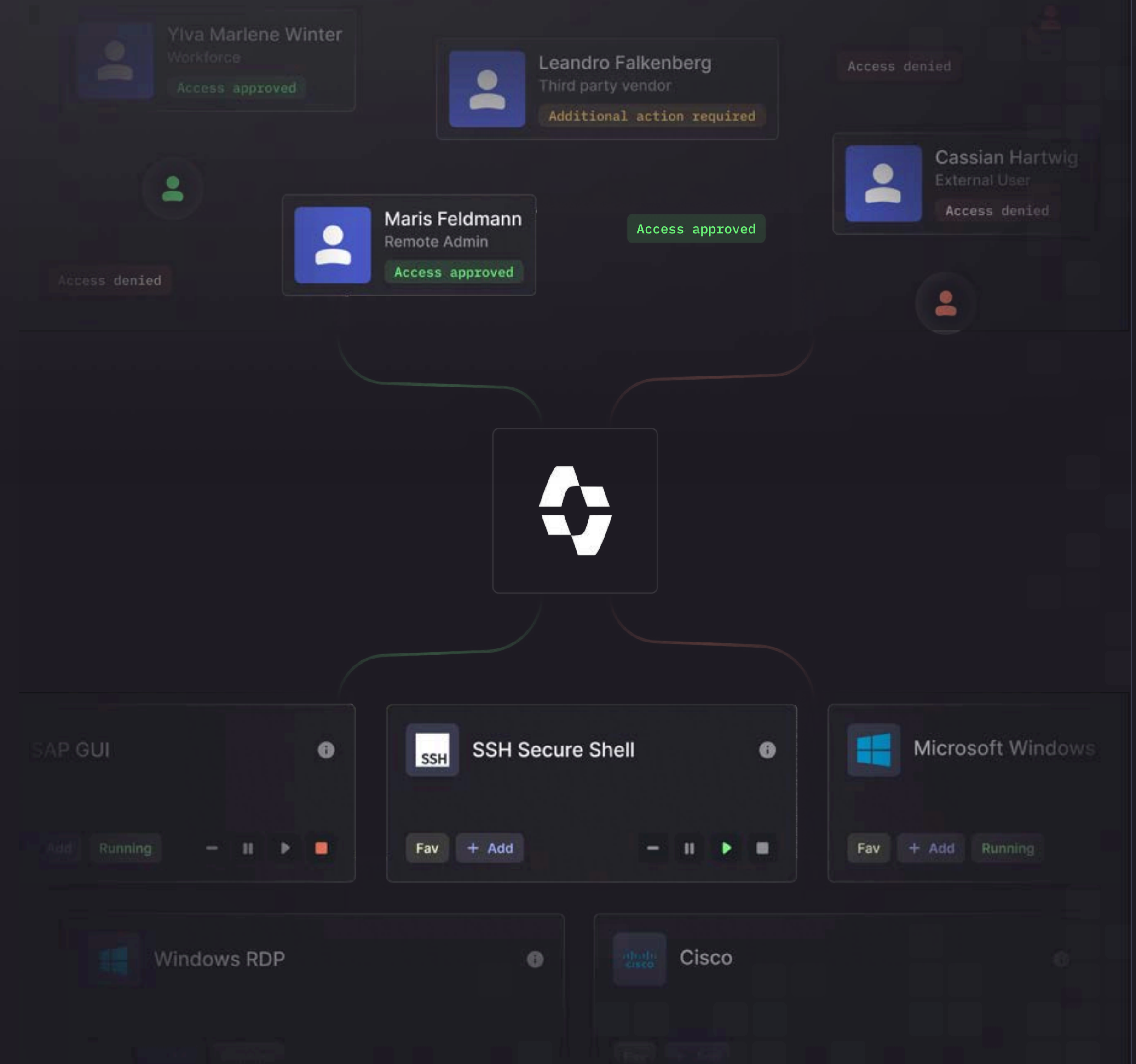
Privileged Access Management

Secure access for everyone. Centralized and fully documented.

With VISULOX, you can manage all privileged access through a centralized platform without requiring a direct connection to your IT infrastructure. You define who can access what, when they can access it, for how long, and for what purpose. Every action is uniquely attributable, recorded, and comprehensively documented.

- Third-Party Access: Granular, Agentless, and Without the Coordination Overhead
- Internal Access Management: Secure and Simplify Work from Anywhere
- Built for Zero Trust: Easily implement key security controls such as Multi-Factor Authentication (MFA) and Just-in-Time (JIT) access.
- Always Verifiable: Automated compliance reporting, tamper-proof records, and comprehensive audit trails.

[Take a Product Tour →](#)



■ Network

Join our expanding partner network

- ✓ Attractive margins on every deal, with full Tier 1 & Tier 2 support handled by us
- ✓ Co-branded materials and joint pre-sales support to accelerate your sales cycles
- ✓ A sovereign, made-in-Germany PAM solution your customers can trust, and you can proudly represent



Thank you

We are looking forward to hearing from you!

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 [Book a Meeting](#)



Gartner

