

2026



SHANGHAI, CHINA | OPERATING SINCE 2005

Your very own China **procurement** office.

Reduce Risk. Maintain Control.

Since 2005, we have operated on the ground in China as the procurement and back-office partner for over **100+ mid-to-large size companies** importing from China.

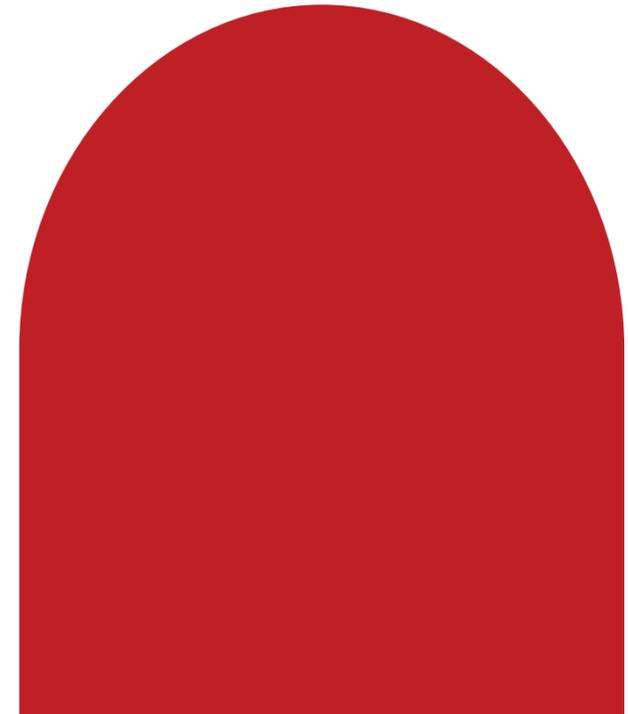


We are **not** agents. We operate as your China team.

Boma is an independent China procurement and back-office partner for mid-to-large companies importing from China. Since 2005, we have operated with a permanent team on the ground in Shanghai, supporting companies across Europe, Latin America, and Africa.

Our role is simple: to act as your eyes, hands, and operational control layer in China.

We are **not** a sourcing platform, and we are **not** a freelance agent network. We operate as an extension of your organization, managing China procurement with the same rigor and accountability as an internal team.



From A to Z

A complete solution for any sourcing requirements

STEP
1

PRODUCT SPECIFICATIONS

We define your needs based on pictures, links, etc.

STEP
2

OPTIMAL SUPPLIERS

We shortlist factories based on quality, compliance, price & MOQ.

STEP
6

QUALITY CONTROL

We inspect goods to ensure they match the contract.

STEP
5

NEGOTIATE TERMS

We secure the best deals with suppliers.

STEP
4

SAMPLING CHECK

Test the final product firsthand before mass production.

STEP
3

COMPLIANCE STEP

We conduct lab tests to obtain necessary certifications.

STEP
7

SECURE PAYMENTS

We help secure better terms (e.g., 30/70)

STEP
8

INTERNATIONAL LOGISTICS

Our team manages shipping, from pickup to final delivery.

STEP
9

SMART SUPPLY CHAIN

We help streamline inventory & cash flow management.

Sourcing & Procurement

At Boma, we operate as your China-based execution office, not as a simple trading intermediary. Each new project undergoes a structured onboarding process including:

- Technical feasibility assessment
- Supplier pre-qualification & benchmarking
- Cost structure validation
- Risk & Compliance screening
- Logistics scenario evaluation

To initiate a new sourcing mandate, a **USD 1,000** Project Setup Fee is required. This fee ensures senior-level involvement and is credited against the first successful transaction.

PROPOSED COMMISSION STRUCTURE:

PURCHASE VALUE (USD)	BOMA SERVICE FEE
Below \$15,000	Not accepted
\$15,0001 - \$30,000	8%
\$30,001 - \$75,000	6.5%
\$75,001 - \$150,000	5%
\$150,0001 - \$500,000	4%
\$500,000+	3% (Strategic Agreement)

Boma manages the entire supplier lifecycle:



Strategic Back Office Partnership

Boma becomes your ongoing China operations desk — a retained team that manages the day-to-day supplier coordination, cost control, and execution so your imports run smoothly without you building a local office.

This model is ideal when you have recurring orders, multiple suppliers, or you're scaling purchases from China and need consistent oversight and visibility.

What Boma offers:

- Dedicated Sourcing Manager
- Supplier database access
- Ongoing price monitoring
- Monthly reporting
- On-demand factory visits
- Order pipeline management

RETAINER MODEL

Monthly fee depending on scope

Reduced transaction commission **(2%-3%)**





**SUPPLIER AUDIT
& DUE DILIGENCE**



**QUALITY CONTROL
INSPECTIONS**



**FACTORY
VISITS**



**LOGISTICS
COORDINATION**



**EXPORT
MANAGEMENT**



**PAYMENT
SUPERVISION**

Additional Sourcing Services

Beyond core sourcing and supplier verification, Boma provides a set of **specialized sourcing services** designed for companies that need deeper market coverage, faster supplier comparison, or support on complex categories.

These services help clients move from “finding a factory” to building a repeatable, reliable supply base with stronger pricing discipline and clearer accountability.

Founder's Message

“For over 20 years, we have built trusted supplier relationships across China. Boma was created to **provide structured, transparent, and controlled procurement for companies** that need more than a middleman, they need an operational partner.”



Daniel Damke
Managing Director, Boma Group





Your China team. On Demand.

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