

EXPORT CAPACITY PROFILE



COMPANY PROFILE

LEGAL NAME: INELPA TRANSFORMADORES S.A.

ORIGIN: Rafaela, Santa Fe, Argentina (the country's leading metalworking hub).

BACKGROUND: Since 1984 — over 40 years of experience in the electromechanical market.

MAIN ACTIVITY: Design, development and manufacturing of integral solutions for power distribution and transmission.

TARGET MARKETS: United States, Latin America, Africa and neighboring countries.

INDUSTRIAL CAPACITY & SCALE

- **Plant Area:** new automated industrial facility of 8,600 m² of dedicated production capacity.
- **Scalability:** robotic processes and fully installed automation that doubles our manufacturing capacity to respond to international tenders.
- **Available Export Capacity:** 50%
- **Average Lead Time:** 6 to 10 weeks.

TECHNICAL STANDARDS & COMPLIANCE

- **Adaptable Design & Manufacturing:** IEEE / ANSI standards (North American market), IEC (Global / European market) and IRAM (regional market).
- **Quality Assurance (DNV):** Quality Management System certified under ISO 9001.
- **Environmental & Safety Management (DNV):** ISO 14001 (Environmental) and ISO 45001 (Occupational Health & Safety) international certifications, plus the Green Seal distinction.
- **Grid Validation:** type-test protocols and certificates from in-house and external laboratories prior to dispatch.

LOGISTICS, PACKAGING & TRADE TERMS

- **Export Packaging:** mechanically reinforced tanks with coatings rated for high marine corrosion and extreme outdoor exposure. Structural wooden packaging with certified heat treatment under international standard ISPM 15 for international sea and land transport.
- **Usual Loading Ports:** Port of Rosario / Port of Buenos Aires (Argentina).
- **Usual Incoterms:** FOB (Free on Board), CFR (Cost and Freight), CIF (Cost, Insurance and Freight) or FCA (Free Carrier) for land borders.
- **International Payment Terms:** Confirmed and Irrevocable Letter of Credit (L/C) or advance wire transfer (T/T).
- **Commercial & Technical Negotiation Languages:** Spanish / English.

INTERNATIONAL HS CODES

- **HS 8504.21:** liquid dielectric transformers with a power handling capacity of 650 kVA or less.
- **HS 8504.22:** liquid dielectric transformers with a power handling capacity exceeding 650 kVA but not exceeding 10,000 kVA.