

# How does Monaco Cyber Sécurité ensure data residency compliance with Sekoia.io?

PARTNER



CONTACT

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CHOSEN SOLUTION

**Sekoia SOC platform**

ASSETS UNDER SUPERVISION

**> 10 000 assets**

GROWTH OBJECTIVE

**+100% en 2024**

## ► Challenges

Monaco Cyber Sécurité faced several major challenges:

- ◆ **Compliance with data residency requirements:** Monaco Cyber Sécurité's customers, particularly those in sensitive sectors such as finance and the public sector, demand that their data remains strictly within Monaco's borders.
- ◆ **Integrated, scalable solution:** the need for a comprehensive security solution that integrates SIEM, CTI and SOAR, enabling centralized threat management and automated response.
- ◆ **Ease of use:** SOC analysts needed an intuitive user interface to improve their efficiency in detecting and responding to incidents.
- ◆ **Predictable costs:** it was crucial for Monaco Cyber Sécurité to be able to forecast and manage their security expenditure effectively.

## ► Why Sekoia.io?

Monaco Cyber Sécurité carried out a comparative analysis between Sekoia.io and other competing solutions. Initial interest in Sekoia.io was due to its integrated SIEM with CTI, as well as its predictable pricing per asset.

Monaco Cyber Sécurité was interested in Sekoia SOC platform for several reasons:

- ◆ **Full integration of functionalities:** Sekoia.io combines SIEM, CTI and SOAR functionalities in a single platform, eliminating the need to acquire and integrate several separate solutions.
- ◆ **Predictable costs:** The asset-based pricing model provides the cost clarity and predictability crucial to effective budget planning.
- ◆ **User interface:** Sekoia.io offers a clear, intuitive interface, making analysts' work easier in the event of an incident and improving their operational efficiency.
- ◆ **Compliance with data residency constraints:** Sekoia.io's ability to deploy a solution localized in Monaco perfectly meets the data residency requirements defined by their local customers.

## CONTEXT

Monaco Cyber Sécurité, a division of the Monaco Digital group, plays a crucial role in the cybersecurity of the Principality of Monaco and neighbouring territories. With a group of 350 employees, 30 of whom are dedicated to cybersecurity (including 10 to 15 certified SOC analysts), the company's mission is to protect its customers' digital assets. Monaco Cyber Sécurité boasts a comprehensive range of services, including auditing, offensive security, support and consulting, as well as operational security.

In Monaco, the issue of data residency is particularly sensitive due to strict legislation on data protection and residency. Monegasque companies and institutions are looking for security solutions capable of meeting these requirements without compromise.

## ▶ Benefits

Since implementing Sekoia.io, Monaco Cyber Sécurité has seen several major benefits:

- ◆ **Improved security posture:** the solution has enabled effective alert management and rapid incident response. The integration of new data sources and the enrichment of correlation rules have significantly improved threat detection.
- ◆ **Optimization of the false positive rate:** thanks to continuous analysis and adjustment of rules, Monaco Cyber Sécurité has succeeded in reducing the number of false positives, enabling their analysts to concentrate on the real threats.
- ◆ **Flexibility and scalability:** Sekoia.io's ability to easily integrate new solutions and evolve according to Monaco Cyber Sécurité's needs was crucial. For example, integration with WithSecure and other customer-specific solutions was smooth and rapid.
- ◆ **Data residency:** by deploying a local instance in Monaco, Sekoia.io has enabled Monaco Cyber Sécurité to strictly adhere to their customers' data residency requirements, reinforcing customer confidence and satisfaction.
- ◆ **Training and support:** Sekoia.io offered appropriate training and certification, as well as ongoing support, enabling the Monaco Cyber Sécurité teams to ramp up their skills quickly and make the most of the platform.

## ▶ Use cases

Monaco Cyber Sécurité uses Sekoia.io mainly for:

- ◆ **Asset protection:** supervision of over 10,000 assets, with complete visibility of the security status of each one.
- ◆ **Alert management:** continuous monitoring of security events, threat detection and incident management.
- ◆ **Incident response:** set up automated and semi-automated response processes to manage security incidents quickly and efficiently.
- ◆ **Additional services:** additional services and products, including customized solutions for mature customers and the development of specific integrations.

Take the time to test the SOC Sekoia platform by yourself !

Take a tour



[www.sekoia.io](http://www.sekoia.io)

## 66 TESTIMONIAL

*Sekoia.io's ability to deploy an instance in Monaco, while guaranteeing data residency, was a major asset for us.*



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## ★ SATISFACTION <sup>1/2</sup>

# 9/10

- ★★★★★ Local deployment
- ★★★★★ Listening skills
- ★★★★★ Smooth integration

Our collaboration with Sekoia.io can be summed up in one word: trust.

In summary, Monaco Cyber Sécurité highly recommends Sekoia.io for any organization facing similar security challenges, due to its efficiency, flexibility and ability to meet data residency requirements.