

## 1. Be proactive

Make data-driven, proactive decisions to ensure the solutions they provide not only solve issues today but every day going forward.

## 2. Begin with the end in mind

See the entire picture; where your business is at currently and where it could be with a little extra support.

## 3. Put first things first

They hit the ground running and implement steady but impactful change that will ripple through all areas of your business



## 4. Think win/win

The goal is to grow and develop together. When you win, they win.

## 5. Understand first

They will seek to understand your business inside and out before attempting to make any changes or recommendations

## 6. Learn to synergize

At its core, synergy is a creative process that requires vulnerability, openness, and communication.

## 7. Sharpen the saw

They are constantly learning and adapting as your business continues to grow.