

TIPS PRICING FORM 2 - SERVICE PRICING

Providing Service "Catalog Pricing" through Pricing Form 2 Line-Item Pricing

Service Name	Service Description	Specify Unit Type -(Ex. Per Hour, Per Person, Per Day, etc.)	Unit Pricing Not-to-Exceed	% Discount	TIPS Price - Not to Exceed
Structured Cabling Installation Labor	Tech Level 1 Installation	Hourly/Tech	\$71.18	3.00%	\$69.05
Structured Cabling Installation Labor	Tech Level 1 Installation	Weekly/Tech	\$2,851.94	5.00%	\$2,709.34
Structured Cabling Installation Labor	Tech Level 2 Installation	Hourly/Tech	\$72.87	3.00%	\$70.68
Structured Cabling Installation Labor	Tech Level 2 Installation - After or Before Normal Business Hrs (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$109.30	6.00%	\$102.74
Structured Cabling Installation Labor	Tech Level 2 Installation - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$145.73	6.00%	\$136.99
Structured Cabling Installation Labor	Tech Level 2 Installation	Weekly/Tech	\$2,919.29	5.00%	\$2,773.33
Structured Cabling Installation Labor	Fiber Tech Installation	Hourly/Tech	\$84.08	3.00%	\$81.55
Structured Cabling Installation Labor	Fiber Tech Installation - After or Before Normal Business Hrs (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$126.11	6.00%	\$118.54
Structured Cabling Installation Labor	Fiber Tech Installation - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$168.14	6.00%	\$158.05
Structured Cabling Installation Labor	Fiber Tech Installation	Weekly/Tech	\$3,368.42	5.00%	\$3,200.00
AV/Security Installation Labor	AV/Security Tech Level 1 Installation	Hourly/Tech	\$84.08	3.00%	\$81.55
AV/Security Installation Labor	AV/Security Tech Level 2 Installation	Hourly/Tech	\$95.28	3.00%	\$92.42
AV/Security Installation Labor	AV/Security Tech Level 2 Installation - After or Before Normal Business Hrs (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$142.92	6.00%	\$134.34
AV/Security Installation Labor	AV/Security Tech Level 2 Installation - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$190.56	6.00%	\$179.13
AV/Security Training	Training Client on Use of Product	Per Trainer/Per Hour	\$112.10	3.00%	\$108.74
AV/Security Training	Training Client on Use of Product - After or Before Normal Business Hrs (4pm - 6am)	Per Trainer/Per Hour (4 hr min. charge)	\$168.15	6.00%	\$158.06
AV/Security Training	Training Client on Use of Product - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Per Trainer/Per Hour (4 hr min. charge)	\$224.21	6.00%	\$210.76
AV/Security Programmer Labor	AV/Security Programmer	Hourly/Tech (2 hr min. charge)	\$154.64	6.00%	\$145.36
AV/Security Programmer Labor	AV/Security Programmer - After or Before Normal Business (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$231.96	6.00%	\$218.04
AV/Security Programmer Labor	AV/Security Programmer - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$309.28	6.00%	\$290.72
AV/Security Engineer Labor	AV/Security Engineer	Hourly/Tech (2 hr min. charge)	\$128.87	6.00%	\$121.14
AV/Security Engineer Labor	AV/Security Engineer - After or Before Normal Business (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$193.30	6.00%	\$181.70
AV/Security Engineer Labor	AV/Security Engineer - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$257.73	6.00%	\$242.27
Tier 1 Network Technician	Network Tech Level 1	Hourly/Tech	\$106.50	3.00%	\$103.30
Tier 2 Network Technician	Network Tech Level 2	Hourly/Tech	\$140.13	3.00%	\$135.92
Tier 2 Network Technician	Network Tech Level 2 - After or Before Normal Business (4pm - 6am)	Hourly/Tech (2 hr min. charge)	\$210.18	6.00%	\$197.57
Tier 2 Network Technician	Network Tech Level 2 - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly/Tech (2 hr min. charge)	\$280.25	6.00%	\$263.44
Management Labor	Project Manager	Hourly	\$95.28	3.00%	\$92.42
Management Labor	Project Manager - After or Before Normal Business (4pm - 6am)	Hourly (2 hr min. charge)	\$142.92	6.00%	\$134.34
Management Labor	Project Manager - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Hourly (2 hr min. charge)	\$190.56	6.00%	\$179.13
Hourly Phone Support: Per 30 Minutes	Hourly Phone Support: Per 30 Minutes	Per 30 minutes (One hour minimum charge)	\$77.32	6.00%	\$72.68
Hourly Phone Support: Per 30 Minutes	Hourly Phone Support: Per 30 Minutes - After or Before Normal Business (4pm - 6am)	Per 30 minutes (One hour minimum charge)	\$115.98	6.00%	\$109.02
Hourly Phone Support: Per 30 Minutes	Hourly Phone Support - 4 HR Emergency Response (Monday - Friday, 6am - 4pm) Weekend & Holidays	Per 30 minutes (One hour minimum charge)	\$154.64	6.00%	\$145.36
Mileage	Travel by Car to installation location	Per Person/Per Mile	\$0.68	3.00%	\$0.65

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Fluke Versiv Copper Certification Tester	Small Tools	Per Day	\$33.60	5.00%	\$31.92
Fiber Fusion Splicer	Small Tools	Per Day	\$224.57	5.00%	\$213.34
20' Scissor Lift Rental	Rental	Per Day	\$289.68	5.00%	\$275.20
80' Boom Lift Rental	Rental	Per Day	\$535.57	5.00%	\$508.79
Service Van Dispatch Rate	Dispatch	Per Day	\$81.96	5.00%	\$77.86
BIM Coordination	Design Assistance	Per Hour	\$95.27	3.00%	\$92.42
BIM Design	Design Assistance	Per Hour	\$140.13	3.00%	\$135.92
Access Control Permitting	Permitting	Per Occurrence	\$2,017.82	3.00%	\$1,957.29