



CASE STUDY

SECURING LOCAL GOVERNMENT AGAINST RANSOMWARE WITH BULLWALL RANSOMWARE CONTAINMENT



Industry
Public Sector /
Local Government



Location
Glyfada, Greece



Partner
Intertech

THE GOAL

GLYFADA NEEDED AN EFFECTIVE SOLUTION THAT WAS **EASY TO DEPLOY** AND WOULD NOT STRAIN THEIR LIMITED IT RESOURCES.

Only

1 MONTH

from Initial Installation to Live

THE CHALLENGE

The Municipality of Glyfada, like many government institutions globally, faced growing concerns about ransomware attacks targeting public sector organizations. As news of ransomware incidents increased in Greece and worldwide, Glyfada sought a robust security solution to plug vulnerabilities in their existing defenses and protect critical data. Their primary challenge was to find an effective ransomware containment solution that was easy to deploy and would not strain their limited IT resources.

WHY BULLWALL?

Through their trusted partner Intertech, Glyfada was introduced to BullWall Ransomware Containment. After an informative demonstration and thorough Q&A, the municipality was impressed by BullWall's agentless design and lightweight footprint, contrasting sharply with other security solutions such as XDR platforms that require extensive client installations and often slow down endpoints.

The ease of installation and minimal disruption were key factors influencing their decision. BullWall did not require installing software on each client machine, avoiding the typical resource drain associated with many endpoint security tools. In addition, the solution is entirely customizable, allowing Glyfada to really adapt the product to their needs, as IT Department and Mayor of the Municipality of Glyfada Mr. G. Papanikolaou confirmed.

BULLWALL AVOIDED THE RESOURCE DRAIN TYPICALLY ASSOCIATED WITH ENDPOINT SECURITY TOOLS BY NOT REQUIRING SOFTWARE INSTALLATION ON EACH MACHINE.

IMPLEMENTATION AND DEPLOYMENT

The entire process from initial installation to going live took just one month. The first phase involved BullWall learning the network environment to understand normal file movement patterns. After this learning period, the solution was activated and seamlessly began monitoring in real-time.

One of the standout moments came during routine data management operations: when Glyfada's team attempted to duplicate large volumes of files from their primary to secondary storage device, BullWall immediately flagged the unusual bulk transfer. Even though this was legitimate activity, the solution demonstrated its effectiveness by identifying atypical behavior—showing it was actively protecting the network without manual intervention.

COMPLIANCE AND REPORTING

Compliance readiness was another important consideration for Glyfada. While reporting was not yet mandatory, they recognized that soon, they would need to provide detailed reports to central government authorities, especially in the event of an attack. BullWall's comprehensive reporting capabilities offered them confidence that they would be able to meet these regulatory demands, tracking any anomalies or breaches with clarity.

IMPACT ON IT OPERATIONS

Glyfada's internal security team consists of only two members, making resource efficiency critical. BullWall's agentless, automated operation freed the team to focus on other strategic tasks without the burden of lengthy installations or ongoing maintenance. This ease of management and reliability have made BullWall a truly "set and forget" solution for their ransomware defense needs.

PARTNERSHIP AND SUPPORT

The close collaboration between Glyfada's IT team, their local partner Intertech, and BullWall's support team contributed to a smooth deployment and ongoing operation. Proximity and responsiveness from both partners helped ensure any queries or issues were addressed quickly and effectively.

RECOMMENDATION

The Municipality of Glyfada strongly recommends BullWall to other public sector entities facing ransomware threats. They advocate for broader adoption of the solution at a national level to enhance ransomware resilience across all government layers.



BullWall quietly works in the background and gives us confidence that we are protected. It's a trouble-free, effective solution that frees up our team to focus on other priorities.

Nikos Papadopoulos
IT Manager, Municipality of Glyfada



KEY BENEFITS SUMMARY

- **Agentless solution** that avoids endpoint performance issues
- **Real-time detection** of unusual file activities, even non-malicious ones
- **Minimal management** overhead allows a small team to protect the entire network effectively
- **Quick deployment** with only one month from installation to live operation
- **Comprehensive reporting** for compliance and incident analysis
- **Strong local and vendor support** ensuring smooth ongoing operations

ABOUT BULLWALL

BullWall is a cybersecurity solution provider with a dedicated focus on protecting data and critical IT infrastructure during active ransomware attacks. We are able to contain both known and zero-day ransomware variants in seconds, preventing both data encryption and exfiltration.

BullWall is your last line of defense for active attacks.

Learn more at www.bullwall.com.

