

ORACLE
NetSuite + **azdan**

Property Sales Management

Track deals. Boost performance.



AzdanApps

Property Sales Management

Challenges

Real estate developers rely on disconnected systems to manage property listings, reservations, contracts, and collections – creating manual inefficiencies, payment tracking gaps, delayed handovers, and limited visibility into sales pipeline and inventory status across projects.

Solution

Property Sales Management for Oracle NetSuite is a 100% NetSuite-native solution that centralizes the complete property sales lifecycle – from unit inventory and sales offers to SPA contracts, milestone-based payment plans, collections, and final unit handover – within a single integrated platform.



Property Inventory & Unit Master

Structures properties, buildings, floors, and units with full status, area, and sales details.



Sales Offers & Reservations

Generates configurable offers with pricing, discounts, payment plans, and reservation documentation attached.



Payment Plan & Collections Management

Tracks milestone-based installments, PDC schedules, and outstanding balances with automated payment reminders.



SPA Contract & Handover Processing

Auto-generates Sales and Purchase Agreements and manages final handover upon full payment completion.

AzdanApps Property Sales Management

Complete Sales Lifecycle

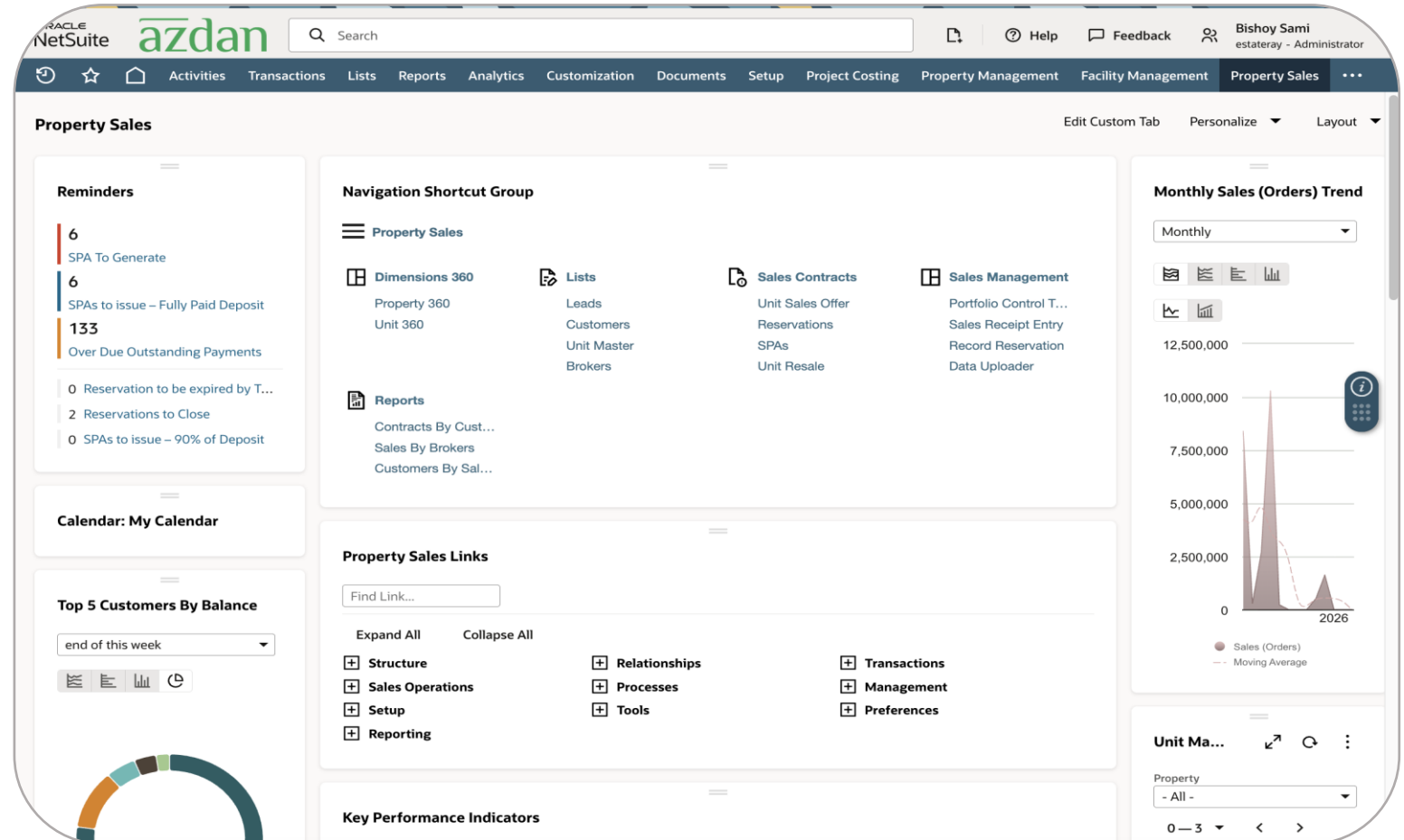
From listing to handover, all managed natively inside Oracle NetSuite.

Automated Contracts & Payments

Auto-generates SPAs, tracks installments, and sends payment reminders automatically.

Real-Time Sales Analytics

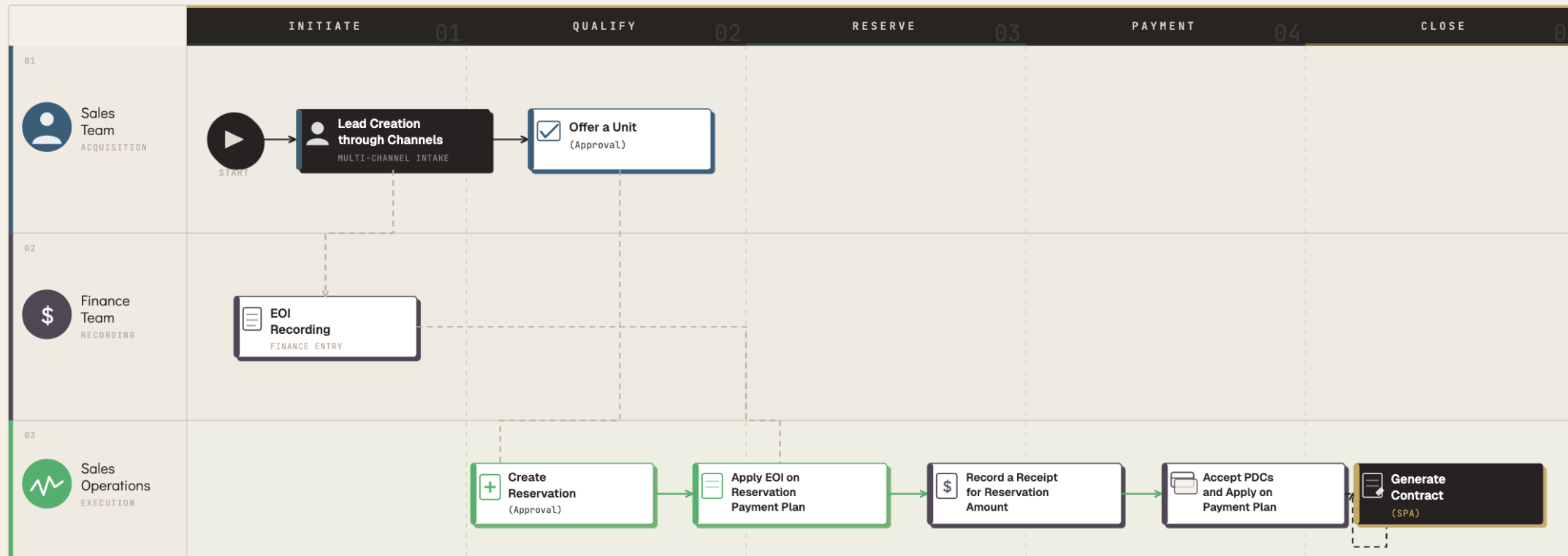
Live dashboards track availability, revenue, cash flow, and discounts instantly.



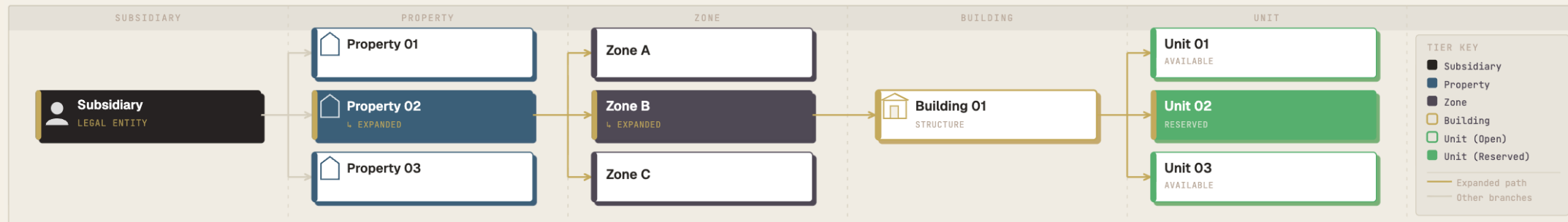


Property Sales – Lead to Contract Flow

01 · LEAD TO CONTRACT PROCESS FLOW



02 · PROPERTY HIERARCHY



TIER KEY

- Subsidiary (Black box)
- Property (Blue box)
- Zone (Dark Blue box)
- Building (Yellow box)
- Unit (Open) (Light Green box)
- Unit (Reserved) (Dark Green box)

Expanded path (Thick yellow arrow)
Other branches (Thin grey arrow)

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