

AWS CLOUD MIGRATION

FROM VMWARE TO CLOUD ADVANTAGE – A STRATEGIC MOVE TO AWS

Stop paying for legacy. Start building what's next.

Broadcom's new VMware licensing has forced enterprises to rethink their infrastructure strategy. With Zoi, you take back control — reducing costs, restoring flexibility, and following a clear, low-risk path from VMware pressure to cloud advantage on AWS.



CHALLENGE

WHEN CONTROL TURNS INTO COST

VMware's shift to subscription bundles and higher renewals has turned predictability into pressure. What was once a solid virtualization layer now locks businesses into **rising fees** and shrinking freedom.

CIOs face an urgent decision: keep paying more for less, or **build a foundation** that restores control, stability, and clarity — without risking cost overruns or operational gaps.

SOLUTION

YOUR TWO-PHASE JOURNEY TO AWS

1 | Bridge – Amazon Elastic VMware Service (EVS) Migrate to AWS quickly with your existing VMware skills and tools. EVS runs your environment almost unchanged, cutting licensing exposure while adding cloud-scale infrastructure and flexible billing.

2 | Destination – AWS-Native Services Once in AWS, evolve workloads into EC2, EKS, or RDS at your pace — gaining efficiency, simplifying operations, and accessing 200+ AWS services to drive innovation.

4 BENEFITS

LOWER COST, HIGHER VALUE

1. Cost Control Restored

Break free from vendor lock-in and unpredictable renewals. Pay only for what you actually use.

2. Proven Resilience

Run on AWS's global infrastructure with built-in Availability Zones, security layers, and recovery options.

3. Operational Agility

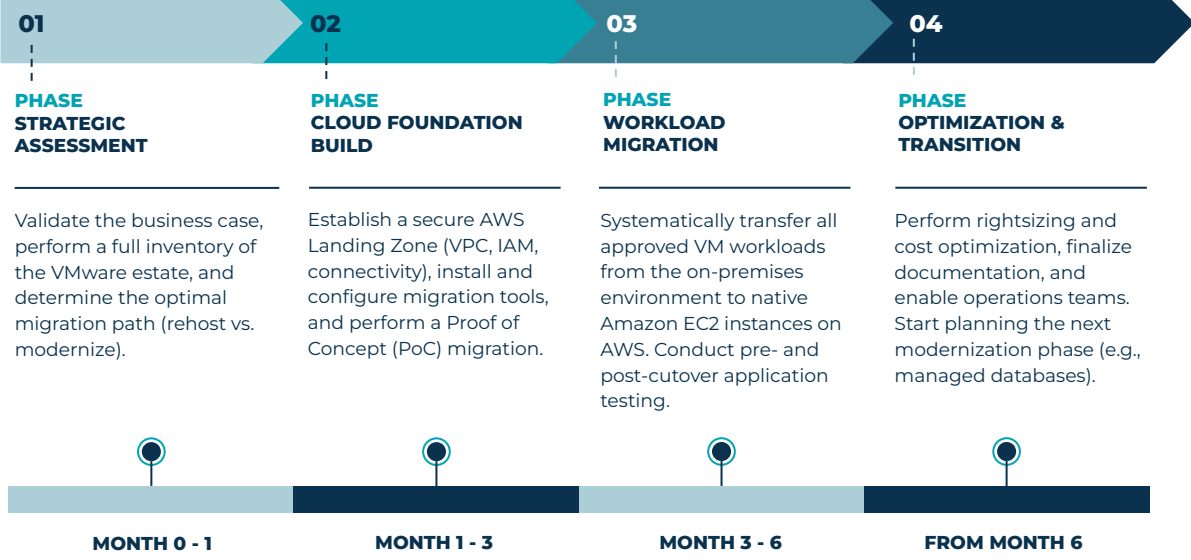
Scale resources on demand. Deploy faster, adapt faster, deliver faster — without hardware bottlenecks.

4. A Platform Built to Evolve

Access the full spectrum of AWS services to modernize at your pace, turning infrastructure into an innovation driver.

WHAT'S NEXT?

YOUR PATH TO THE CLOUD, DEFINED



WHAT YOU GET?



Optimization & Licensing Assessment
A data-based review of your VMware setup and AWS migration case, including projected savings, license optimization, and access to AWS funding programs like MAP.



AWS Landing Zone & Migration
A secure foundation and automated rehosting of VMware workloads to EC2 using AWS MGN — built for scale and governance.



Modernization Roadmap
Post-migration tuning, cost optimization, and a clear path toward cloud-native modernization.

ABOUT ZOI

Zoi is a cloud-native IT consulting company that bridges the gap between businesses and the latest cloud technology. As one of the first AWS partners in Germany with over 10 years of experience, we've been pioneering cloud solutions from the very beginning.

With more than 550 employees across seven countries, we partner with European manufacturing, retail, and healthcare companies. Together, we develop long-term digital strategies that keep them competitive in an increasingly digital world. Our approach: AI-driven solutions, business-focused execution, and the highest delivery culture.



• Migration and Modernization Services Competency
• IoT Services Competency
• SAP Services Competency
• DevOps Services Competency
• Retail Services Competency

READY TO MOVE BEYOND VMWARE?



I am just an email away

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