

One platform to make space smart.



Eliminate \$1,000 per door CapEx. Boost adoption 10x. All with zero upfront cost. **Book a demo: www.gokitech.com**

GOKI

Problem

Legacy locks stop Hotels from 'going contactless'.

High CapEx Costs

\$750-\$1,000 per door
replacement

Revenue Loss:

6% app adoption = missed upsell
opportunities

Guest Frustration

Queues + keycards = poor
experience

Security & ESG Risks:

Lost cards, plastic waste

Operational Inefficiencies:

No remote access

Staff Time Drain

Legacy locks create repetitive
tasks

Current Solutions

**But upgrading locks
is too expensive.**

☹️ **Full Replacement**

Prohibitive CapEx - \$1000,
disruption

☹️ **BLE Upgrade**

Partial fix - \$150, compatibility
issues

☹️ **Middleware**

\$7.50/unit/month for clunky
software with latency issues.

☹️ **What Competitors Don't Tell You About Apple Wallet**

Per 100 rooms: $\$0.40+ \times 15,330$
= \$6,132

Middleware: \$9,000/year

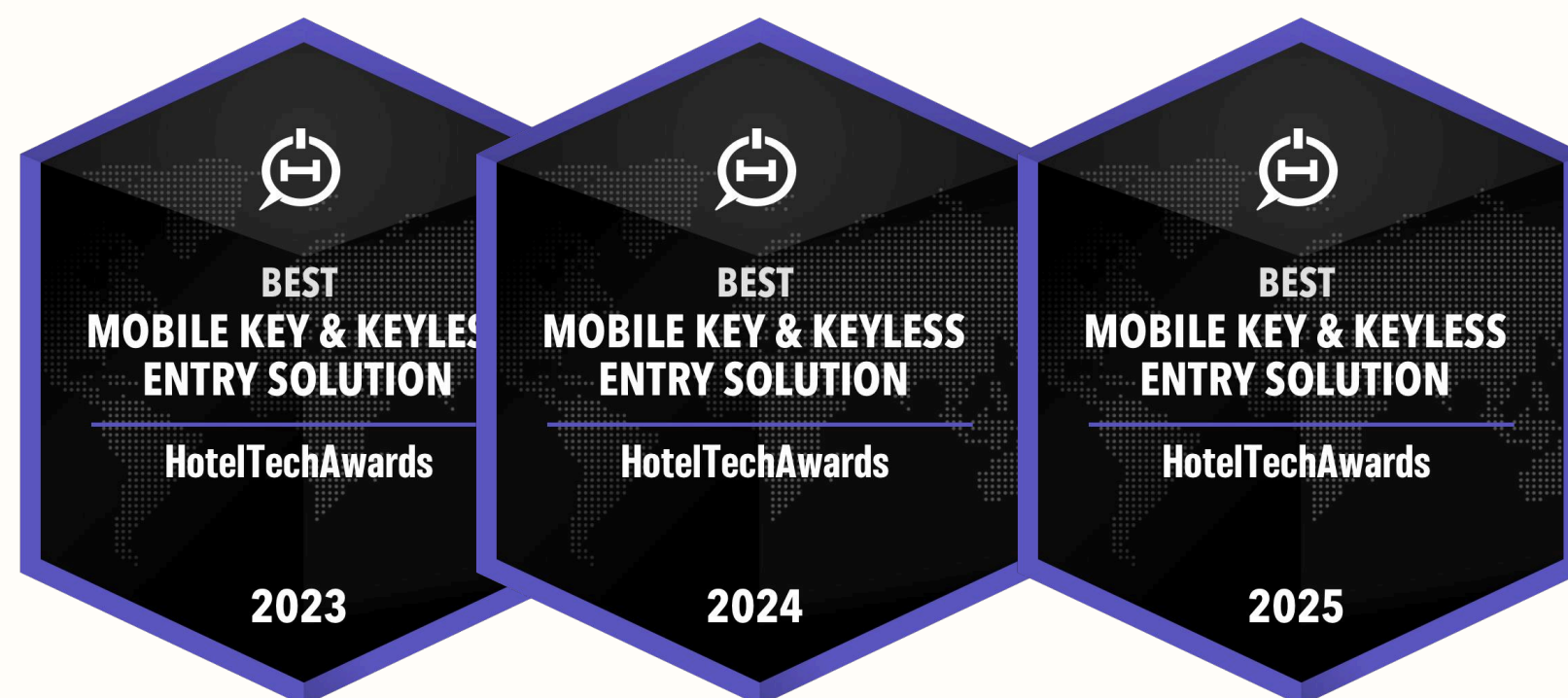
PMS integration: \$5,000 setup

Ongoing: \$15,132 annually

Solution

We make dumb locks smart... For Free.

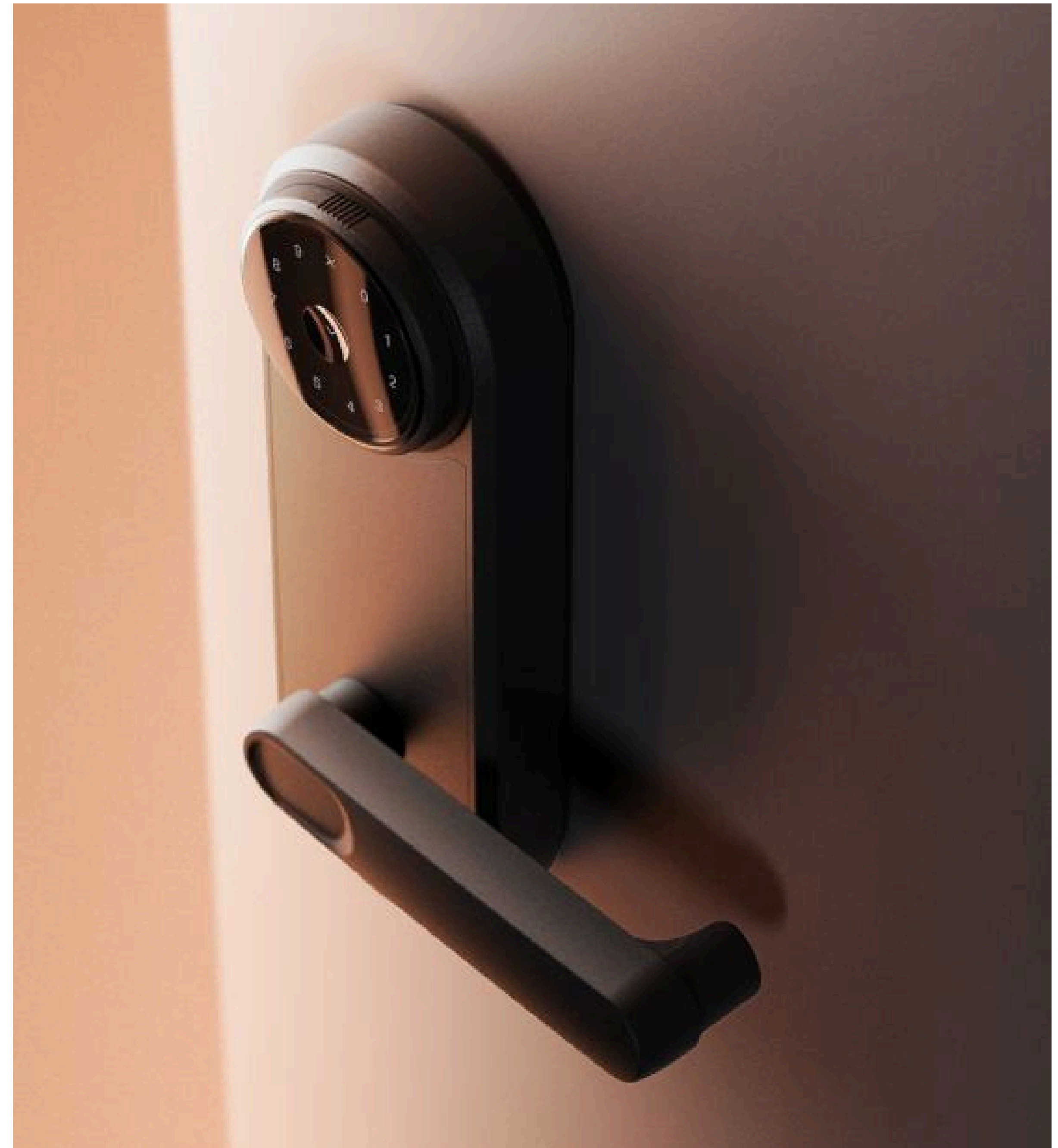
AND we're the best at what we do!



- ✓ **Zero CapEx:**
Get started for FREE
- ✓ **83% Adoption:**
vs 6% industry average =
1,283% more app engagement
- ✓ **Contactless experience**
Direct to room, no queuing.
- ✓ **Universal Compatibility:**
No lock replacement needed
- ✓ **Platform Approach:**
"We don't sell hardware. We sell outcomes."

ROI in single digit months...

- ✓ **Eliminate keycard and battery costs:**
(\$20,000 annual savings per 100 rooms)
- ✓ **Beat middleware pricing:**
(\$2.50/month savings vs \$7.50 competitors)
- ✓ **3x more direct bookings**
for extended stays (avoid 17.5% OTA commissions)
- ✓ **Massive staff efficiency gains**
(Nomads Hotels: \$60k weekly savings)
- ✓ **83% guest adoption**
vs 6% industry average = 1,283% more engagement
- ✓ **Predictable monthly OpEx**
with zero surprise costs or hardware obsolescence



Guest Journey Transformation

83% vs 6% adoption = sustained guest relationship, reduced OTA dependency

- ✓ **Pre-Arrival:**
Mobile key + 4-digit DoorCode emailed/SMS'd
- ✓ **Arrival:**
Direct-to-room access, skip front desk
- ✓ **During Stay:**
Connect Guest Experience App
- ✓ **Checkout:**
Seamless departure, digital receipts
- ✓ **Post-Stay:**
Continued app relationship for direct bookings

50+ PMS Integrations

MEWS

Shiji

 **Cloudbeds**

 **clock PMS+**

 **RMS**

Preno

ORACLE

StayNTouch

Guest Experience Automation

 **akia**

 **Bookboost**

DuVe

Make your locks smart

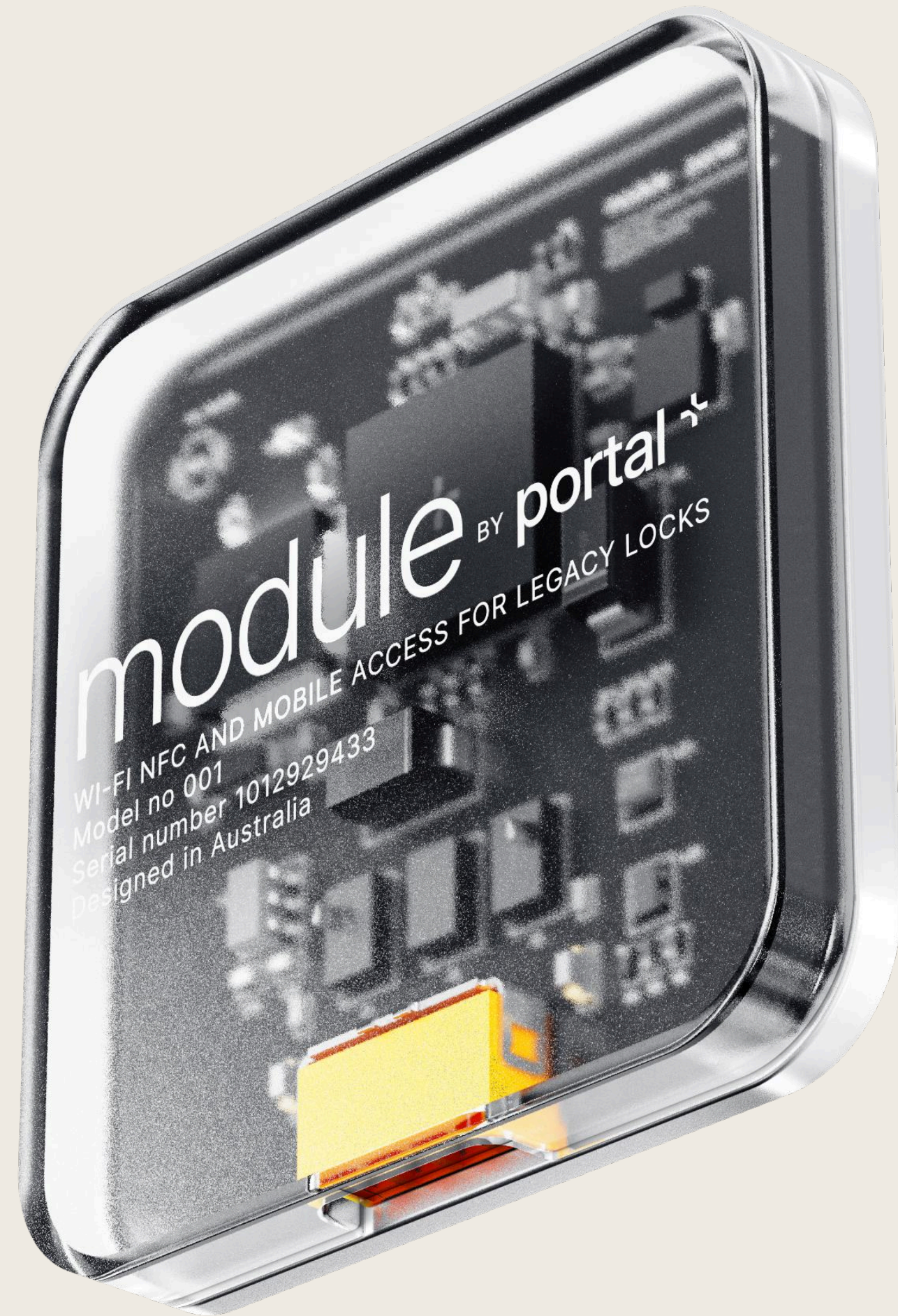
Hotek

ASSAABLOY

KABA

HÄFELE

And many more!



Module

**Makes any
lock a
SmartLock.**

Cost

Device - FREE.

SaaS - \$5 USD per lock per month.



Air

**Manage
access from
anywhere.**

Cost

Device - \$149.

SaaS - \$5 USD per device per month.



SmartLock PRO

**4m+ opens
per month.**



reddot winner 2024

Cost

Device - \$399 USD.

SaaS - \$5 USD per lock per month.

Our customers love us.



"The products are designed with the guest in mind, resulting in easy-to-use contactless functionality that receives guest appreciation. The handling is straightforward from the staff side as well."



Adrie Vreeke
Owner, Capsule Hotels



"Goki gives you the opportunity to manage your guest experience instantly and most importantly from anywhere."



Pierre Gredel
GM, The Blue Hotel



"With Goki it was love at first sight. We started to work with them one year ago and it's helping us in our automation process."



Federico Scotti
COO, Ostello Bello



We have won Hotel Tech Report's Best Keyless & Mobile Access Provider **3 years in a row**. Voted for Hotels by Hotels.

See more  on Hotel Tech Report.

<https://hoteltechreport.com/guest-experience/mobile-key-hotel/goki>



Ready to Eliminate CapEx and Boost Guest Adoption?



Try for FREE:

30-day free software trial available



Pilot:

Order x1 Lock for testing at 50% off



Referral:

Refer a customer for x3 months Saas - FREE!



Book a demo today!

Email sales@gokitech.com to reach out to our team and find out how we can make your space smart.

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