



RevO

Optimizing Provider Revenues through the power of AI

- ✓ *Prevent revenue leakage and denials by identifying actionable denial patterns*
- ✓ *Establish revenue integrity gate-keeper service for predicting denials through predictive models prior to claim submission*
- ✓ *Identify underpayment and contract variance outliers*
- ✓ *Integrate variety of hospital datasets (Claim, Denial, AR, Eligibility, Authorization, Medical Records, etc.) for data-driven denial analysis at scale*
- ✓ *Augment RevO with revenue optimization services to convert every analytics-driven finding to \$ savings*
- ✓ *Reduce denials by 30%, underpayment by 10-15%*

WHY FIX DENIALS?

WHEN YOU CAN PREDICT AND PREVENT THEM

Growing number of Physicians and Hospitals efface the risk of leaked revenues due to underpayments and denials. American Hospital Association (AHA) survey points to many providers realizing only 89-95% of their cost as revenues from a large share of their payers. Denials and underpayments are the underlying causes for this revenue leakage.

RevO was built ground-up to enable providers to leverage data-driven, evidence-based approach to identifying and preventing denials and underpayments. RevO can be the force multiplier in enhancing providers net revenues, reducing manual effort, cost and automating preventive actions.

The **RevO** Advantage

AI-powered, data-driven capabilities at scale and pace to:

- Discover denial patterns
- Identify denial clusters which exhibit payer-specific payment or denial patterns
- Run top denial algorithms out of the box to discover authorization, level of care/medical necessity, non-covered, bundling and other denials due to claim/data issues
- Identify underpayment outliers
- Predict denials and prescribe possible corrective action
- Address data quality issues and automate data validation checks

Core Features

- ✓ *Interactive dashboards with actionable patterns & insights*
- ✓ *Multi-dimensional data profiling tools*
- ✓ *Integration of variety of hospital datasets at ease*
- ✓ *Pre-submit claim profilers for ensuring revenue integrity*
- ✓ *Analytics-driven performance profilers, predictive models, and risk profilers*
- ✓ *Actionable reports, pre-submission revenue integrity validation and preventive action automation*
- ✓ *Platform (RevO) based services for an outcome-oriented service delivery*

