

FMX MONTHLY



September Newsletter

Upcoming events, helpful resources, and the latest updates
from our team to keep you in the loop.

September has a way of turning everyone's attention toward what comes next: new budgets, new plans, and the case you'll need to make to fund them. This month is all about helping you plan ahead with confidence. If you're ready to move from reactive fire fighting to a capital forecast your board will actually fund, our two on-demand sessions, From Fire Fighting to Forecasting and a hands-on walkthrough of FMX Capital Planner, are ready when you are.

There's plenty more ahead. We have three live webinars on the calendar this month, all focused on getting more from your utility data and making the business case for the tools your team needs. Registration for FMX Unite27 in Phoenix is officially open too, and early-bird pricing ends October 1, so lock in your spot soon.

Finally, our team is hitting the road all month long with a packed schedule of conferences, Lunch & Learns, and more. Dive in below to see where we'll be. We'd love to see you there!

Scroll down to see what's inside, and we'd love to connect with you this month.

Resources & Reads

On-Demand Webinar: From Fire Fighting to Forecasting: Building a Capital Plan your Board Will Fund

Facilities leaders are all too familiar with the urgency of day-to-day operations taking priority over long-term planning. This session walks through a multi-step framework for moving from reactive maintenance fire fighting to creating a defensible long-term capital forecast. This includes understanding and assessing your critical assets, prioritized by risk and cost of failure, making the financial case to your board, and keeping the plan alive in your CMMS. You'll leave knowing how to quantify the opportunity loss of doing nothing, defend your critical funding, and reframe the facilities department into a strategic partner.

Here's what some of our attendees had to say about this session:

"The session explained the processes in a way I could better understand what had been explained to me already."

"This was all very insightful. We are using an old CMMS system and are transiting into a different system and the information presented in this Seminar hit many great talking points."

"Great to see the process broken down in easier steps"

[Watch the on-demand session](#)

On-Demand Webinar: Inside FMX Capital Planner: Product Walkthrough

This session opens with a Capital Planning Scorecard check, a self-assessment to see where your organization stands and where to focus. It then shifts to spend the bulk of the time inside FMX Capital Planner, with a hands-on product deep dive covering how to build multi-year capital forecasts. This includes running scenario plans to compare funding levels, visualizing heat maps of fiscal year spending versus buildings to see

where costs cluster, planning and tracking projects directly in FMX, and using asset replacement value to prioritize and defend plans.

This session is geared toward both existing FMX users ready to get their capital planning questions answered, as well as those who want to learn how FMX is more than a maintenance management system.

[Watch the on-demand session](#)

Upcoming Events

Webinar: More than Bills: Mastering Utility Data

Join us on **Thursday, September 10th at 1:00 pm ET**, for **More than Bills: Mastering Utility Data**.

Utilities are a large expense to facility operations, often the second-largest expense after payroll, and unfortunately they are one of the least visible expenses. Bills arrive as physical mail or PDFs, get paid by finance, and the cost, consumption, and demand trends inside them go unread. This session makes the case for treating utility bills as diagnostic tools: how facility leaders can establish benchmarks, identify trends, and turn utility data into a powerful story.

This session walks attendees through the real cost of not leveraging utility data, missed savings, operational strain, and mounting reporting pressure, and where a dedicated system changes this completely.

[Save Your Seat](#)

Webinar: Make the Business Case: How to Justify Budget for Facilities Management Software

Join us on **Wednesday, September 16th at 1:00 pm ET**, for **Make the Business Case: How to Justify Budget for Facilities Management Software**.

Getting facilities management software approved isn't about selling harder. It's about speaking the language your leadership already understands. In this webinar, Darin Porter and Justin Dyson share the practical framework they've used to help hundreds of organizations build a data-backed budget case, anchor their pitch to what leadership already values, and get ahead of objections around cost, timing, and procurement. You'll walk away with a repeatable framework for turning "we don't have the money" into a green light.

[Save Your Seat](#)

Webinar: Inside FMX Utility Manager: Product Walkthrough

Join us on **Thursday, September 17th at 1:00 pm ET**, for **Inside FMX Utility Manager: Product Walkthrough**.

FMX's Utility Manager turns a stack of utility bills into clear, actionable insights and this walkthrough shows you how, from messy bills to streamlined reports.

- Get bills in fast: SmartCapture reads PDFs and suggests field values automatically; bulk import handles historical data.
- Keep it clean: Validate data before finance cuts a check, and use custom fields for submeters and changing bill structures.
- Find the story: Built-in reports break down cost by utility and charge type, with EUI, WUI, and cost-per-square-foot benchmarking across buildings.

Noticing your water bill ran 3x higher this month? Want to answer "how are we trending?" Join us if you're an FMX user ready to get more from your site, or an operations leader hoping to learn more about FMX.

[Save Your Seat](#)

Where in the World is FMX?

SEPTEMBER 2026

SUN	MON	TUE	WED	THU	FRI	SAT
30	31	1	2	3	4	5
PWX 2026 in Houston, TX						
	Florida Recreation and Parks 2026 in Orlando, FL					
6	7	8	9	10	11	12
		Convention, Sports & Entertainment Facilities Conference in Kansas City, MO			RIASMD Golf Outing in Burrillville, RI	
		Rocky Mountain APPA in Tempe, AZ				
			NCAPPA Women in Facilities in Durham, NC	Issaquah School District Lunch & Learn		
13	14	15	16	17	18	19
RTM 2026 September National Superintendents Forum in Houston, TX			Detroit Public Schools Lunch & Learn	OMSI Lunch & Learn in Portland, OR	Columbus Crew Lunch & Learn	
KADPF 2026 in Topeka, KS						
	OPFMA Annual State Conference 2026 in Westerville, OH					
	Huntsville City Schools Lunch & Learn	Green Technologies: Sustainable Facilities Forum				
20	21	22	23	24	25	26
TACUBO Fall Conference in Irving, TX			TCUF 2026 Conference in Houston, TX			
ERAPPA 2026 in Providence, RI				META K-12 Learning Session in Columbus, OH		
RTM 2026 Fall School Facilities & Safety Congress in Orlando, FL				NCPSMA Eastern Conference in Atlantic Beach, NC		
RTM 2026 2026 Fall CIO Congress in Orlando, FL						
		KSPMA Fall Conference in Lexington, KY				
27	28	29	30	1	2	3
MAPPA Annual Conference in Indianapolis, IN						
CACUBO Annual Conference in Omaha, NE						
MSPMA 2026 in Branson, MO						
Central APPA in Branson, MO						
	SMRP Annual Conference in Raleigh, NC					
	FSPMA 2026 in Orlando, FL					
	C3X Annual Conference & Expo in Chicago, IL					
		NRPA Annual Conference in Philadelphia, PA				
		American Zoos & Aquariums Annual Conference in Portland, OR				

Let's connect in person!

Take a look at the calendar above for some key highlights of where our team is headed this month.

While this isn't our full itinerary, we'd love for you to join us at any of these sessions—come by and say hello!

Learn more about FMX

[Book a live demo](#) →

[Watch the Product Tour](#) →

[Questions or feedback?](#) →