



## U.S. Skilled Professional Sourcing Partner for Australian Recruiters

*A simple, low-risk way for recruiters to offer U.S. candidates to their clients.*

Imagine Downunder provides Australian recruiters with a simple, low-risk way to offer their clients access to U.S. executives and professionals who are fully prepared and motivated to relocate to Australia.

We operate as your U.S. sourcing partner, supplying relocation-ready candidates while you remain the primary recruiter and the owner of the employer relationship.

**Recruiters partner with us because we help them fill roles that are difficult to close locally, they differentiate themselves from competitors without extra workload, plus they provide their clients to the largest skilled labor market in the world.**

Our service is designed to slot directly into your existing recruitment model. You present U.S. talent as an additional sourcing channel to your clients, and we handle the entire U.S. side of the process.

What You Gain
<b>You gain the ability to offer a capability that most Aussie agencies cannot: access to a curated pool of U.S. candidates who are screened, prepared, and ready to relocate.</b>

The commercial structure is straightforward. We charge a fixed Global Sourcing fee of **\$2,000–\$3,000 AUD per role**, depending on role urgency, location, and specialisation. You are free to package and price this however you choose to your client. Most recruiters add a margin and position it as a Global Sourcing Add-On typically retailing at **\$3,500–\$5,000 AUD**. You invoice the employer, we invoice you, and you retain full control of the client relationship while adding a new revenue stream with no additional workload.

See our US talent ROI calculator at [ImagineDownunder.com](https://Imaginedownunder.com) or email [scutler@imaginedownunder.com](mailto:scutler@imaginedownunder.com).



# How the US Skilled Professional Sourcing Service Works

Here's a simple overview of how Imagine Downunder integrates into your recruitment process. The workflow is designed to be low-effort for Australian recruiters, fully aligned with your existing model, and easy to explain to employers. You stay in control of the client relationship while we manage the U.S. sourcing and relocation-readiness work end-to-end and present all results/resumes directly to you.

## 1. Recruiter Sends the Role

A simple job outline including role details, salary, employer context, and any challenges.



## 2. Imagine DownUnder Activates

U.S. Sourcing Targeted sourcing across our skilled client list, U.S. job boards, relocation communities, niche groups, and direct outreach.



## 3. Relocation-Readiness Screening

Expectation management, documentation checks, cost-of-living clarity, timeline suitability, and commitment assessment.



## 4. Curated Shortlist Delivered

A small, high-quality shortlist of relocation-ready U.S. candidates provided (not volume, not noise).



## 5. Recruiter Presents Candidates to Employer

Recruiter remains the primary contact and integrates U.S. candidates into their existing recruitment process.



## 6. Employer Chooses Their Preferred Candidate

They may hire locally or internationally.  
Recruiter's % placement fee remains unchanged.  
Global sourcing fee covers the U.S. work regardless of the final hire.



## 7. Continued Search if Needed

If a U.S. candidate withdraws, Imagine Downunder continues sourcing at no extra cost until you deem role filled.

