

# What Sets WIOCC Group Apart

WIOCC Group stands out as a unique pan-African digital infrastructure leader, with a value creation model built on a converged ecosystem. By aligning strategic investment with operational expertise and a vertically integrated approach, the Group delivers seamless end-to-end solutions across its digital infrastructure portfolio. Bringing together subsea assets, terrestrial connectivity, metro networks, hyperscale data centres and digital platforms under a unified strategy enables clients and partners to simplify operations, accelerate deployment and unlock new opportunities for growth across Africa.



**Pan-African:** Committed to Africa, with unique local skills and knowledge of how to expand business across the continent.

**Unrivalled Subsea and Terrestrial Capacity and Ownership:** WIOCC owns its fibre pairs on major high-capacity subsea systems, including Equiano and 2Africa (the longest subsea cable in the world). It has extensive capacity across EASSy, WACS, ACE and others, offering superior redundancy and scalability. The terrestrial fibre reach and cross-border connectivity, seamlessly integrate with international submarine connectivity.

**Truly Open-Access and Carrier-Neutral Model:** WIOCC Group operates as an "open-access" provider, ensuring neutral connectivity that allows clients to choose services without being locked into a proprietary ecosystem.

**Integrated Data Centre and Network Strategy:** Open Access Data Centres (OADC) and WIOCC combines its extensive network to provide colocation and seamless end-to-end connectivity solutions.

**Wholesale - Carrier Focus:** As a wholesaler, WIOCC does not compete with its clients for end-users, but rather enables them (telcos, ISPs and content providers) to enhance their offerings and extend their reach into new markets.

**Unprecedented Flexibility:** WIOCC offers some of the most flexible contract terms in the region, and options for Long-Term Indefeasible Rights of Use (IRUs). This provides flexible capacity ranging from smaller requirements to multiple 100Gbps wavelengths.

**Direct Access to European and Global Hubs:** WIOCC provides direct, secure routing to key internet exchanges globally, providing greater redundancy and reliability compared to traditional routes.

**Investor-Backed Reliability:** WIOCC was founded and is owned by 10 major African telecom operators, with funding and support from international development financial institutions including IFC, Proparco, Emerging Africa and Asia Infrastructure Fund (EAAIF) and Ninety-One.

**Operational Excellence and Service Level Guarantees:** To support our infrastructure, we commit to industry-leading performance metrics:

- Network Availability: A guaranteed uptime of 99.9%, ensuring mission-critical reliability for high-traffic clients
- Rapid Deployment: An agreed Ready-for-Service (RFS) date for on-net delivery, allowing faster route to market
- Proactive Support: Minimal downtime through strict Mean Time to Repair (MTTR) targets, managed by our 24/7/365 Network Operations Centre (NOC)
- Global Reach: Direct, diversity-rich routing to key internet hubs globally, avoiding the high-latency or unprotected routes used by traditional providers

**Open Access Fabric (OAFabric):** A pan-African, interconnection ecosystem that simplifies how clients access global and regional services.

- Instant Provisioning: Rapidly deploy Layer-2 and Layer-3 services across WIOCC's footprint via a single port

- Cloud and IXP Access: Direct, private and secure on-ramps to global cloud providers (AWS, Azure, Google) and major African and international Internet Exchange Points (IXPs)
- Seamless Integration: It bridges the gap between OADC's data centres and WIOCC's terrestrial and subsea fibre, creating a unified, "one-shop" experience for the client

**Open Access Technical Services (OATS):** A specialised on-site support and managed engineering layer that bridges the gap between raw infrastructure and operational uptime. OATS provides clients with a "boots-on-the-ground", offering high-level technical assistance including equipment installation, cross-connect management and complex hardware troubleshooting. By leveraging OATS, clients can maintain their mission-critical infrastructure remotely with total confidence, knowing that expert engineers and technicians are available 24/7/365 to ensure the broader network ecosystem remains resilient, optimised and fully compliant with international Tier-III standards.