



DISTINCTIVE HOSPITALITY MANAGEMENT AND DEVELOPMENT

INTANAH manages and develops distinctive hospitality properties

INTANAH is a Singapore-based hospitality management and development company with founding roots in Bali.

We design, build and manage distinctive hospitality properties, with particular expertise in exclusive-use estates, boutique resorts and a growing collection of luxury outdoor properties, alongside select conventional resorts.

For owners and developers, INTANAH provides one accountable partner from concept and development through opening and full operation.

Exclusive-use is at our core

The current INTANAH portfolio brings together hospitality destinations designed for exclusive use, from private estates and luxury outdoor stays to weddings, retreats and private celebrations.

Each property also offers the privacy, flexibility and the freedom to create a truly personal experience for distinctive individual stays.

VILLA VEDAS

TABANAN, BALI

by INTANAH

GLAMP NUSA

NUSA DUA, BALI

by INTANAH

BALI BEACH GLAMPING

TABANAN, BALI

by INTANAH

THE LAWN

SENJA, BALI

Under Development

SENJA

TABANAN, BALI

Under Development

Our operating model is built to perform

The INTANAH operating model brings together property management, guest experience and commercial operations under one integrated approach.

Our approach extends to select conventional resorts, boutique properties and luxury outdoor destinations that align with the INTANAH style and operating philosophy.

Rather than imposing a standardised model, we adapt our management platform to the character, positioning and commercial objectives of each property.

Across every property type, the principle remains the same: rigorous operational management, disciplined financial oversight and a guest proposition that strengthens long-term commercial performance.

Our collections

INTANAH develops and operates a diverse portfolio of hospitality destinations, each with its own identity, market position and guest experience, united by our expertise in exclusive-use hospitality and distinctive individual experiences.

Luxury Outdoor

Open spaces. Closer to nature. A different kind of stay.

Private Estates

Exclusive properties offering privacy, comfort and personalised hospitality.

Beach Clubs

Coastal destinations bringing together dining, leisure and social experiences.

Resorts

Full-service boutique and conventional hospitality destinations for stays, celebrations and events.

Our development pipeline

The INTANAH management and development pipeline includes the following projects, reflecting our continued expansion into new markets and partnerships.

- Balangan, Bali
- Ubud, Bali
- Jimbaran, Bali
- Phuket, Thailand
- Nadi, Fiji

Operational excellence

INTANAH manages the day-to-day operation of hospitality properties, bringing together the people, systems and standards required to deliver strong guest experiences and commercial performance.

Its operational remit covers front office, food and beverage, housekeeping, spa, engineering and maintenance, supported by recruitment, training, budgeting, forecasting, financial reporting, cost control and performance management.

For owners, this means experienced operational leadership tailored to each property. Central oversight adds specialist expertise, consistency and tight cost control, while each destination keeps its own identity and guest proposition.

Management focused on the performance of the property as a whole.

An established sales platform

INTANAH provides properties with access to an established sales and commercial platform, supported by direct marketing and advertising, centralised enquiry and booking management, and relationships with event organisers and industry partners – generating around 500 exclusive-use Celebrations & Retreats across INTANAH-managed venues in 2025-26.

The sales team can represent individual properties or connect them to the wider INTANAH portfolio, combining pricing, distribution, revenue management and direct-booking strategy to strengthen occupancy and overall property performance.

For owners, this provides an established route to market from the outset, while creating opportunities to build demand across accommodation, food and beverage, events and other hospitality services.

A proven commercial platform designed to drive demand and maximise revenue potential.

Exclusive-use weddings & celebrations

Destination weddings and celebrations have been central to the INTANAH growth story, with a strong focus on exclusive-use venues and estates.

In-house sales, planning and venue operations cover every stage, from first enquiry through to planning and delivery.

Each event creates value across the entire property – accommodation, venue hire, food and beverage, spa, transport and additional guest spend – with booking revenue typically received well ahead of the guest stay.

One event. Multiple revenue streams. Greater value from every booking.

Distinctive individual experiences

Alongside our expertise in exclusive-use hospitality, INTANAH creates and manages distinctive destinations for individual guests seeking something beyond a conventional hotel stay.

From luxury outdoor accommodation and private estates to characterful retreats and unique places to celebrate, each property combines exceptional surroundings with considered hospitality.

Dining, wellness, adventure, cultural encounters and curated local activities add another dimension, giving guests more ways to experience the destination and making every stay memorable.

Design & Development

INTANAH leads hospitality projects from the drawing board to opening day and beyond.

Development starts with the commercial and guest proposition – defining what the property should be, who it should serve and how it should perform.

Operational experience informs every stage, ensuring the property works for its guests, its team and its commercial objectives.

For owners and developers, this means commercial thinking is built in from the outset. Bali Beach Glamping and Glamp Nusa provide the proof: both were conceived, developed, staffed and brought into operation by INTANAH.

Hospitality development shaped by the realities of successful operation.

Our capabilities

1

DEVELOPMENT

INTANAH shapes each project from the first sketch, directing architecture, interiors and landscaping around the guest experience it promises.

DEVELOPMENT



SALES & MARKETING



3

SALES & MARKETING

INTANAH manages sales and marketing across its portfolio, generating direct enquiries and bookings while building relationships with agents, event organisers and commercial partners.

2

VENUE MANAGEMENT

INTANAH manages day-to-day hospitality operations, including the recruitment and management of teams across front office, food and beverage, housekeeping, spa, engineering and other operational functions.

VENUE MANAGEMENT



CELEBRATIONS & RETREATS PLANNING



4

CELEBRATIONS & RETREATS PLANNING

INTANAH manages the entire marketing, sales and planning process across the portfolio, coordinating every aspect from accommodation, catering, entertainment, spa & wellness activities and external vendors.

A proven operating platform

INTANAH's management platform is already operating across a growing portfolio of hospitality destinations.

Centralised sales, marketing and management give each property specialist capability and shared infrastructure, while allowing every destination to retain its own identity.

For owners, this provides a proven platform designed to strengthen operating performance, demand and commercial results as the portfolio grows.

3

OPERATING
PROPERTIES



BALI BEACH GLAMPING



VILLA VEDAS



GLAMP NUSA

2

DEVELOPED &
OPERATED
BY INTANAH



GLAMP NUSA



BALI BEACH GLAMPING

1

PARTNER PROPERTY
MANAGED BY INTANAH



VILLA VEDAS

THE INTANAH TEAM



TIM ROBINS

FOUNDER & VISIONARY

Tim brings extensive experience in asset management, corporate finance and investment. He leads INTANAH Group's hospitality portfolio in Bali, shaping investment strategy, development and long-term growth, while ensuring commercial thinking supports the performance and expansion of the Group's hospitality business.



MICHAEL BURCHETT

CHIEF EXECUTIVE OFFICER

Michael brings 50 years of international hospitality experience, including senior roles with Regent, Four Seasons, Conrad and Travel + Leisure Co. An experienced hotel opening and operations specialist, he leads INTANAH Group's strategic growth and operations across existing properties and new developments.



TOBI KONOPKA

DIRECTOR OF OPERATIONS & DEVELOPMENT

Tobi is INTANAH Group's Director of Operations & Development, with broad experience across luxury and lifestyle hospitality. He leads service standards, operational systems, technology and high-performing teams, ensuring operational thinking informs properties and new developments from planning and pre-opening through to ongoing management.

Ways to work with INTANAH

PROPERTY MANAGEMENT & OPERATIONS

For owners seeking an experienced operator to improve performance, sales, systems and the guest experience of an existing hospitality property.

DEVELOPMENT & PRE-OPENING

For owners and developers creating a new hospitality destination, with INTANAH on hand at every stage: design, build, commissioning, staffing and the first guests through the door.

DEVELOPMENT PARTNERSHIPS

For landowners, investors and partners looking to develop hospitality projects together, combining capital, opportunity and INTANAH's development and operating platform.

Whichever model fits, owners work with a single team across development, operations and sales, with no hand-offs and no gaps.

CONTACT



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[INTANAH.com](https://intanah.com)