



Questions for Video Interview with Your Foundation Patient

Life Before Hybridge – Pre-Treatment Interview

- Tell me your name and a bit about your personal life.
- Tell me about your dental history and what finally led you to making the call to (Practice Name) to address your dental condition?
- Talk about your life day-to-day: How has your dental situation limited you? Is there anything you avoid?
- How do your dental issues make you feel?
- What are some of the things you wish you could do that you can't do now because of your dental situation, and what are you most looking forward to once your new smile is completed?

Document Your Patient's Delivery Appointment: Capturing the Reveal

Be sure to let your patient know you'd like to document this appointment and celebrate their smile. Use your "reveal mirror" to capture your patient seeing their smile for the first time.

At the delivery appointment, ask:

- What do you think of your new smile?
- What are you most excited to eat?
- Who are you excited to share your new smile with?
- Now that you have your new smile, what are you most looking forward to?
- What do you want to say to the Hybridge Smile Foundation and the doctor's office for the gift?

