



HAKIM
GROUP

Your Practice's Future

Our 10-part promise 



If you're looking to hang up your ophthalmoscope and sell your practice, now or in the future, we believe you won't find a better option than HG.



At the Hakim Group, we understand that parting with a practice can be a daunting thought. After putting your heart and soul into building a business, nurturing a loyal patient base and building a network of trusted staff and associates, your practice is much more than a job; it's a large and important part of your life.

It's natural to desire that your practice and your legacy are looked after in a manner befitting of your years of hard work. We work with practice owners to help them achieve the many aspects of a sale that are precious to them; and that involves much more than just maximising the sale price.

Over the past 15 years we've developed an innovative transition model that works for both you, the owner, and us too. A win-win scenario. This booklet showcases the culmination of that experience, in our '10-part promise'; the core aspects to our approach and method that make transitioning your practice a **best-in-class** proposition.

Whether you are ready to start planning the sale or whether you are just flirting with the idea, we're more than happy to talk you through our process and provide any information you need. Feel free to give us a call or email me personally on imran@hakimgroup.co.uk. You can also find further information and some useful videos online at hakimgroup.co.uk.

I hope our paths cross in the near future and I wish you an abundant future wherever your journey takes you.

Dr Imran Hakim | CEO

1

**The best
purchase
price**

2

**An easy and
flexible
transition**

3

**Safeguarding
of your
existing staff**

4

**Openness,
honesty and
transparency**

5

**Minimal
practice
disruption**

Our **10-part promise** ❤️ to practice owners

6

**Your practice's
reputation
upheld**

7

**A proven and
experienced
team**

8

**Continuous
practice
investment**

9

**Post-sale
profit
sharing**

10

**A vast
past-owner
community**

1 The best purchase price

We work to maximise the sale value of your practice, and have a track record of paying market leading prices for practices that fit our criteria.



2 An easy and flexible transition

We ensure that your practice's transition is as easy and flexible as possible, so that you can ease yourself into the life you plan to live.



3 Safeguarding of your existing staff

We offer a 100% commitment to looking after the people that have been with you through thick and thin, and they will enjoy even more staff benefits than before.



4 Openness, honesty and transparency

Honesty is the foundation upon which we were built. We want you to be an ambassador for our business when the transition's all done and dusted!



5 Minimal practice disruption

We work hard to retain the soul and individuality of each practice throughout the transition and beyond, ensuring that your patients will hardly notice a change.



6 Your practice's reputation upheld

We work tirelessly to enhance your practice's reputation to give you complete peace of mind. After all, the practice still has your name above the door.



7 A proven and experienced team

We have a proven track record of getting it right; once we shake your hand and make a commitment to buy we make it happen and with minimal fuss.



8 Continuous practice investment

We continue to invest in each of our practices long after the sale; be it the latest equipment, staff training or perfecting the patient journey.



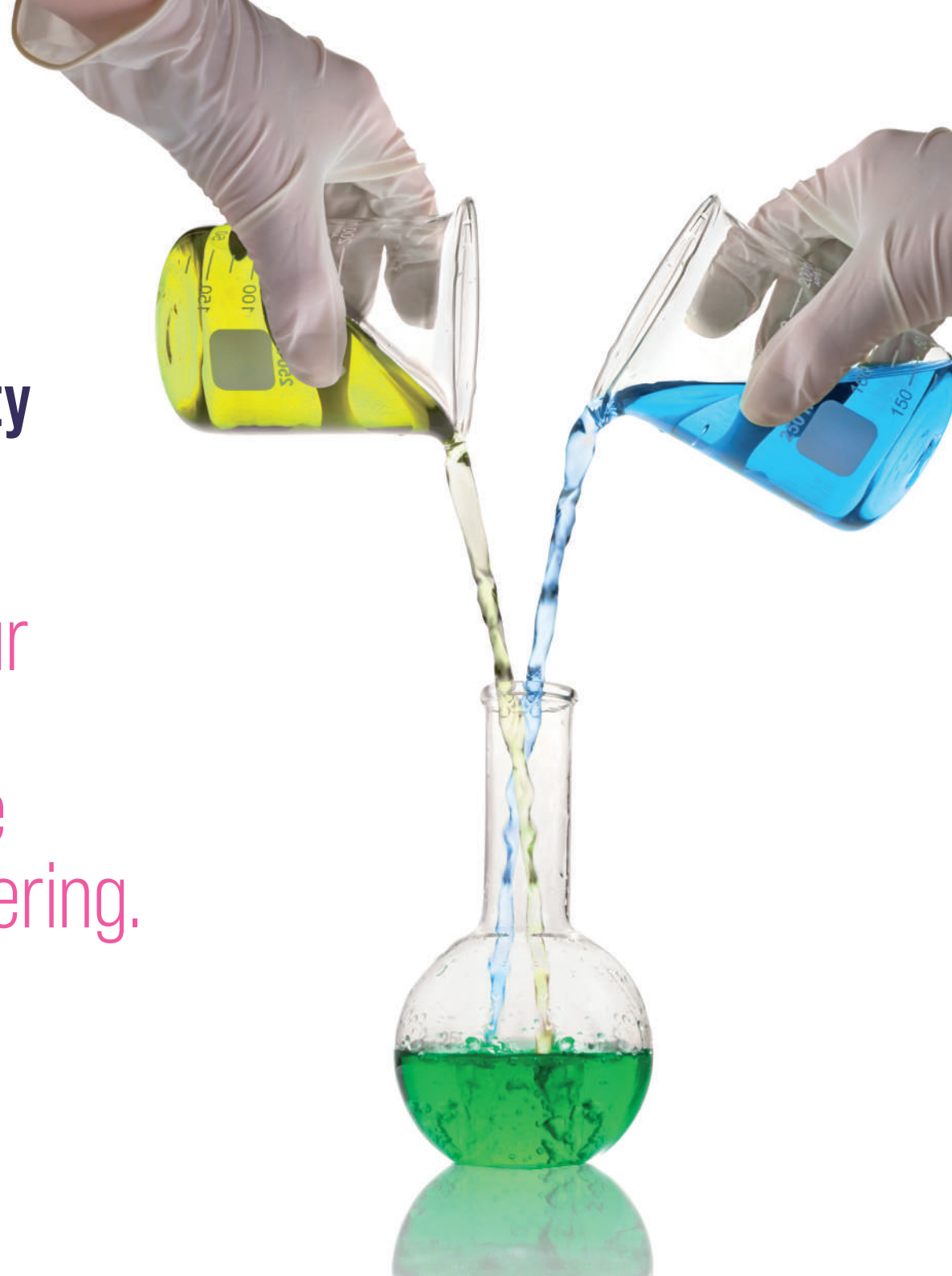
9 Post-sale profit sharing

We continue to share a the on-going growth of the business post sale, so you continue to benefit from the future growth of the practice.



10 A vast past-owner community

We will gladly make an introduction with any of our past-owners to offer you advice or confidence in the 'proven formula' of our offering.





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