

## Notable results for a major logistics company

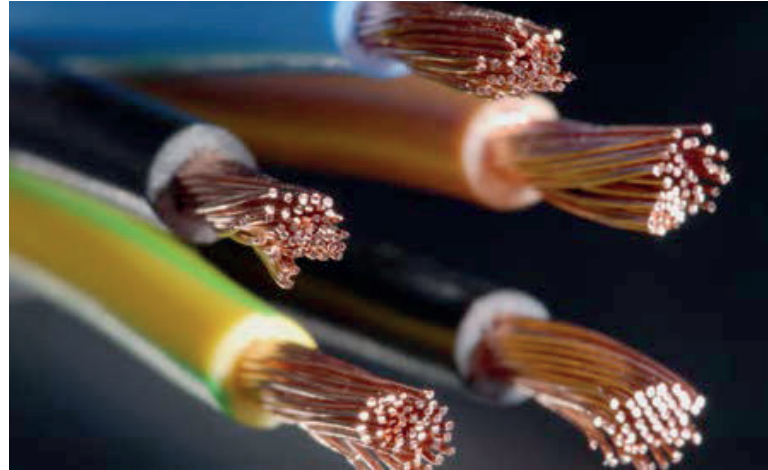
CLIENT:	Tibbett Logistics
SECTOR:	Logistics
COST CATEGORIES:	Consumables, Telecommunications, Packaging

### THE CLIENT:

Tibbett Logistics is a member of the Keswick Enterprises Group, an international logistics company based in the United Kingdom, a specialist in supply chain services and the largest provider of independent logistics services in Romania and South East Europe. The company has over 95,000 sqm of storage space in 13 locations in Romania and has a workforce of approximately 950 people. Tibbett Logistics is a leader on the Romanian market in intermodal (road-rail) operations in the wholesale and manufacturing of consumer goods industries. ERA worked on the customer's specifications for the products and services purchased and was able to present to the customer a series of reports with recommendations that highlighted how the customer could make savings by working with current suppliers of consumables, telecommunications and packaging, providing an alternative solution that passed the tests carried out by the logistics team.

### EXPENSE REDUCTION ANALYSTS TEAM:

- Cristian Ionescu
- Crenguța Jantea
- Mihail Puiu
- Răzvan Vișenescu



"The results achieved by Expense Reduction Analysts gave us a lot to think about, but also ideas on how to improve our supply, while allowing us to focus on providing superior services to our customers."

**GAVIN WITHERS,**  
DIRECTOR,  
TIBBETT LOGISTICS

"The client was very eager to learn new ways to improve the efficiency of their operations, appreciating the intuitive knowledge gained during our joint projects."

**CRISTIAN IONESCU, CLIENT MANAGER**