

# Pounds add up for PD Ports

<b>CLIENT</b>	PD Ports
<b>SECTOR</b>	Supply Chain Solutions
<b>COST CATEGORIES</b>	Electricity, Waste, Office Supplies, Fuel oils, Mobiles.

## THE CLIENT

PD Ports is a leading UK ports business offering end to end supply chain solutions. With headquarters based in the North East of England, it operates at many key UK ports and logistics centres with a growing European presence.

## THE CHALLENGE

Mike Pounder Finance Director of PD Ports Services could see the benefits of using Expense Reduction Analysts straight away. As early as the initial meeting he could see it was an ideal time for costs to be reviewed after the recent combination of the operations of PD Ports Services & PD Logistics.

Although they have an ongoing internal review process in place, they wanted Expense Reduction Analysts to be involved to see if further benefits could be achieved. With Expense Reduction Analysts' no win, no fee policy Mike was confident he had nothing to lose.

Expense Reduction Analysts Neil Cullen and Julia Goodfellow with a combined experience of over 13 years, brought in a number of their fellow analysts that had the vital expert price and supplier knowledge to achieve some excellent savings with no disruption to the service.

## SUMMARY OF SAVINGS

Category	Saving %	Saving £
Electricity (A) (Felixstowe)	59%	£16,395
Electricity (B) (Felixstowe)	2%	£2,263
Electricity (Howden)	16%	£5,023
Waste	8%	£3,949
Office Supplies	32%	£12,220
Fuel Oils	1.2%	£60,000
Mobiles	29%	£16,000
<b>TOTAL SAVINGS</b>		<b>£115,850</b>



“

Expense Reduction Analysts have successfully delivered annual savings of £115,850 for PD Ports Services. I am now satisfied that we are running the business in a more cost effective fashion.

**MIKE POUNDER,  
FINANCIAL DIRECTOR, PD PORTS**