

Blair Garrou is the co-founder and Managing Partner at Mercury Fund.

Prior to co-founding Mercury Fund, Blair was CEO of Intermat, a leader in product information management software (NYSE: IHS). Prior to Intermat, Blair was a Principal of Genesis Park, a Houston-based private equity firm where he focused on software investing. Prior to Genesis Park, Blair helped launch and was the Director of Operations for the Houston Technology Center (HTC), one of the largest tech incubators in the Southwest; and he led the formation of the Houston Angel Network (HAN), one of the most active angel investment organizations in the U.S.

Through Blair's work in helping to build Houston's innovation ecosystem, he launched several startup accelerators and investment organizations to help diversify and broaden educational and funding opportunities for entrepreneurs including Houston Exponential (HX), South Loop Ventures, Station Houston (The Ion), and SURGE Accelerator.

Blair is also an Adjunct Professor at the Rice Jones School of Business where he teaches a course on entrepreneurial finance. Prior to his entrepreneurial and venture career, Blair was an investment banker with Nesbitt Burns (BMO Capital Markets), a credit analyst with Compass Bank (BBVA Compass), and an auditor with Deloitte & Touche (Deloitte).

Blair received his B.S. in Management with special attainments in Commerce from Washington & Lee University, where he currently serves on the Advisory Boards of the Connelly Center for Entrepreneurship, and the Williams School of Commerce, Economics, and Politics.