

## HFCL Limited – WiFi 6 press release coverage report – February 2021

### Print:

No.	Publication/Portal	Headline	Date
1.	The Economic Times	<a href="#">HFCL, Qualcomm develop WiFi 6 Gear</a>	February 09, 2021

### Online:

No.	Publication/Portal	Headline	Date
2.	The Economic Times	<a href="#">Wi-Fi 6: HFCL, Qualcomm team up to make in India for the world</a>	February 09, 2021
3.	ETTelecom.com	<a href="#">HFCL eyes Rs 450-crore revenue from homegrown WI-Fi 6 portfolio, teams up with Qualcomm - ET Telecom</a>	February 09, 2021
4.	Business Standard	<a href="#">HFCL rolls out new dual band range of Wi-Fi 6 products</a>	February 09, 2021
5.	pageoneasia.com	<a href="#">HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 portfolio of products</a>	February 09, 2021
6.	CRN - India	<a href="#">HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products</a>	February 09, 2021
7.	OnlyTech	<a href="#">HFCL launches new range of Wi-Fi 6 products; joins hands with Qualcomm for development of Wi-Fi 6 portfolio</a>	February 10, 2021
8.	Techonology Times	<a href="#">HFCL Eyes Rs 450-Crore Revenue From Homegrown WI-Fi 6 Portfolio, Teams Up With Qualcomm</a>	February 09, 2021
9.	New India Life	<a href="#">Wi-Fi 6: HFCL, Qualcomm team up for make in India for the world</a>	February 09, 2021

10.	The News Strike	<a href="#"><u>HFCL JOINS HANDS WITH QUALCOMM TECHNOLOGIES</u></a>	February 09, 2021
11.	Business News India	<a href="#"><u>HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products</u></a>	February 09, 2021
12.	Times Bhaskar	<a href="#"><u>HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products</u></a>	February 09, 2021
13.	Live New Age	<a href="#"><u>വൈ-ഫൈ 6 ഉല്പന്ന ശ്രേണിക്കായി എച്ച്എഫ് സിഎല് ക്വാല്കോം ടെക്നോളജീസുമായി സഹകരിക്കുന്നു</u></a>	February 10, 2021
14.	Azchavattomonline.com	<a href="#"><u>വൈ-ഫൈ 6 ഉല്പന്ന ശ്രേണിക്കായി എച്ച്എഫ് സിഎല് ക്വാല്കോം ടെക്നോളജീസുമായി സഹകരിക്കുന്നു</u></a>	February 10, 2021
15.	Times Kerala	<a href="#"><u>വൈ-ഫൈ 6 ഉല്പന്ന ശ്രേണിക്കായി എച്ച്എഫ് സിഎല് ക്വാല്കോം ടെക്നോളജീസുമായി സഹകരിക്കുന്നു</u></a>	February 10, 2021
16.	IIFL securities	<a href="#"><u>HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products</u></a>	February 16, 2021

Headline : HFCL, Qualcomm develop WiFi 6 Gear

Domain : The Economic Times

Date : February 09, 2021

Journalist:

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## HFCL, Qualcomm Develop WiFi 6 Gear



**NEW DELHI** Telecom equipment maker HFCL Ltd and US chip-maker Qualcomm Technologies have jointly developed equipment to support next generation WiFi 6 technology, and are looking to leverage the government's focus on expanding public WiFi. Mahendra Nahata, managing director of Delhi-headquartered HFCL, told **ET** it expects ₹450 crore of annual revenue in the next three years from its WiFi segment, from the ₹150 crore it aims to clock this fiscal.

– Muntazir Abbas

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Headline : Wi-Fi 6: HFCL, Qualcomm team up to make in India for the world

Domain : The Economic Times

Date : February 09, 2021

Journalist:

<https://economictimes.indiatimes.com/industry/cons-products/electronics/wi-fi-6-hfcl-qualcomm-team-up-for-make-in-india-for-the-world/articleshow/80767074.cms?from=mdr>

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## Wi-Fi 6: HFCL, Qualcomm team up to make in India for the world

By Muntazir Abbas, ETTelecom | Last Updated Feb 09, 2021 06:09 PM IST

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### Synopsis

"We are working with Qualcomm for the development of Wi-Fi 6 products which is next generation of Wi-Fi, and compatible and complementary to 5G networks," Mahendra Nahata, managing director of HFCL Limited told ET, adding that the company is eyeing to increase its Wi-Fi segment revenue up to threefold to Rs 450 crore in next three years.

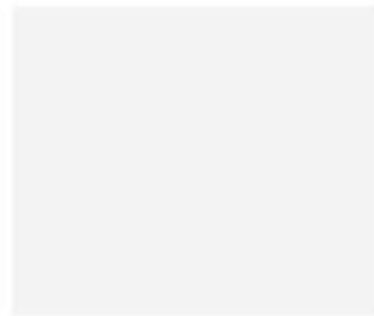


(Representational image)

NEW DELHI: Homegrown **HFCL** **NSE -1.58%** Limited and the US-based chipmaker **Qualcomm** Technologies have come together to bring out locally designed and developed **Wi-Fi 6** products with the former aiming to achieve Rs 450 crore of annual revenue in the next three years with its **Make in India** for the **world strategy** in line

with the Centre's ambitious **Atmanirbhar Bharat** (self-reliant India) campaign.

"We are working with Qualcomm for the development of Wi-Fi 6 products



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Domain : ETTelecom.com

Date : January 09, 2021

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<https://telecom.economictimes.indiatimes.com/news/hfcl-eyes-rs-450-crore-revenue-from-homegrown-wi-fi-6-portfolio-teams-up-with-qualcomm/80764184>

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# HFCL eyes Rs 450-crore revenue from homegrown Wi-Fi 6 portfolio, teams up with Qualcomm

*In December last, the Cabinet had cleared the setting up of public Wi-Fi networks, which according to telecom minister Ravi Shankar Prasad, would unleash the broadband revolution in the country and empower the lives of ordinary Indians.*

Muntazir Abbas • ETTelecom • Updated: February 09, 2021, 17:00 IST

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NEW DELHI: Homegrown **HFCL Limited** and the US-based chipmaker **Qualcomm Technologies** have come together to bring out locally designed and developed **Wi-Fi 6** products with the former aiming to achieve Rs 450 crore of annual revenue in the next three years with its Make in India for the world strategy in line with the Centre's ambitious Atmanirbhar Bharat (self-reliant India) campaign.

"We are working with Qualcomm for the development of Wi-Fi 6 products which is next generation of Wi-Fi, and compatible and complementary to 5G networks," Mahendra Nahata, managing director of HFCL Limited told ETTelecom, adding that the the company is eyeing to increase its Wi-Fi segment revenue upto threefold to Rs 450 crore in next three years.

In 2020-21, the Delhi-based company's income from W-Fi portfolio stood at Rs 150-crore.

The connectivity range of Wi-Fi 6 would be 50% higher than its predecessor, and requires fewer access points that deliver better performance.

In December last, the Cabinet had cleared the setting up of public Wi-Fi networks, which according to telecom minister **Ravi Shankar Prasad**, would unleash the broadband revolution in the country and empower the lives of ordinary Indians.


The Centre is aiming to deploy 2 million public Wi-Fi access points by the end of

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Headline : HFCL eyes Rs 450-crore revenue from homegrown Wi-Fi 6 portfolio, teams up with Qualcomm - ET Telecom

Domain : Business Standard

Date : January 09, 2021

Journalist:

[https://www.business-standard.com/article/news-cm/hfcl-rolls-out-new-dual-band-range-of-wi-fi-6-products-121021000496\\_1.html](https://www.business-standard.com/article/news-cm/hfcl-rolls-out-new-dual-band-range-of-wi-fi-6-products-121021000496_1.html)

The screenshot shows the Business Standard website interface. At the top, there are navigation links for 'BS APPS', 'BS PRODUCTS', 'BS E-PAPER', and 'BS LEARNING'. The main header features the 'Business Standard' logo and a navigation menu with categories like HOME, MARKETS, COMPANIES, OPINION, TECH, SPECIALS, PP, PORTFOLIO, MULTIMEDIA, BUDGET, COVID-19, and SPORTS. A search bar is located on the right side of the header. Below the header, there is a 'JUST IN' section with a news item: 'Board of Lotus Eye Hospital & Institute appoints director'. A large banner for 'Business Standard SPECIAL ON CORONAVIRUS' is displayed, along with a Volvo advertisement for the 'The All-New Volvo S60'. The main article is titled 'HFCL rolls out new dual band range of Wi-Fi 6 products' and is categorized under 'Capital Market'. The article text states: 'HFCL announced that the Company has strengthened its portfolio of Wireless Solutions with the roll-out of new dual band Wi-Fi 6 products in addition to the existing Wi-Fi 5 range of products. The Company has joined hands with Qualcomm Technologies for its newly developed Wi-Fi 6 portfolio of products. HFCL 10 new product range consisting of Wi-Fi 6 (802.11ax) Dual Band Outdoor and Indoor Access Points and Telco Grade Cloud NMS support for comprehensive security features like WPA3, IEEE 802.1X and IEEE 802.11i, to ensure higher encryption & secure data transfer of numerous simultaneously'. To the right of the article, there is a 'Market' dropdown menu and a 'GO' button. Below the article, there is an advertisement for 'CAT' with the slogan 'ALWAYS AHEAD' and 'HIGH QUALITY TRAINING PROGRAM FOR CUSTOMER, OPERATOR'. At the bottom, there is a photo of a man sitting on a bicycle, looking at his phone.

Headline : HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 portfolio of products

Domain : pageoneasia.com

Date : February 09, 2021

Journalist:

<https://pageoneasia.com/top-story/hfcl-joins-hands-with-qualcomm-technologies-for-development-of-its-wi-fi-6-portfolio-of-products>

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## HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 portfolio of products

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HFCL eyes Rs 450-crore revenue with the launch of its new range of Wi-fi products.



NEW DELHI: Telecom equipment's company HFCL and the US-

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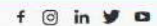
Domain : CRN - India

Date : February 09, 2021

Journalist: CRN Team

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# HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products

By **CRN Team** - February 9, 2021

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HFCL has strengthened its IO product portfolio of Wireless Solutions with the roll-out of Wi-Fi 6 products in addition to their existing Wi-Fi 5 Access Points (APs). This new range of IO products by HFCL is targeted to serve global Carriers, Enterprises and Internet Service Providers to provide



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Headline : HFCL launches new range of Wi-Fi 6 products; joins hands with Qualcomm for development of Wi-Fi 6 portfolio

Domain : OnlyTech

Date : February 10, 2021

Journalist: Basil Kannagi Arasu

<https://onlytech.com/hfcl-launches-new-range-of-wi-fi-6-products-joins-hands-with-qualcomm-for-development-of-wi-fi-6-portfolio/>

The screenshot shows the OnlyTech website interface. At the top, there is a navigation bar with categories like NEWS, TELECOM, BROADBAND, MOBILES, OTT, TECHNOLOGY, GENERAL, and FORUMS. A search bar is also present. The main article is titled "HFCL launches new range of Wi-Fi 6 products; joins hands with Qualcomm for development of Wi-Fi 6 portfolio" by Basil Kannagi Arasu, dated 09 February 2021. The article features a glowing Wi-Fi symbol image. To the right, there are sections for "RECENT ARTICLES" listing various news items, and a "FERRA N RETALA Cakes" advertisement.

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## HFCL launches new range of Wi-Fi 6 products; joins hands with Qualcomm for development of Wi-Fi 6 portfolio

by Basil Kannagi Arasu · 09 February 2021 at 8:15 pm · 0

Posted in: BROADBAND, HARDWARE, NEWS, TELECOM

Source: Airtel

Domestic manufacturer HFCL today announced the launch of a new range of Wi-Fi 6 products strengthening its IoT product portfolio of Wireless Solutions with the roll-out of Wi-Fi 6 products in addition to its existing Wi-Fi 5 Access Points (APs). The new range of IoT products by HFCL is targeted to serve global carriers, enterprises, and internet service providers to provide seamless data connectivity to their consumers.

The increased demand for higher speeds and increasing density of connected devices has strained the wireless networks across their limits which will be addressed by Wi-Fi 6 which is

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Headline : HFCL Eyes Rs 450-Crore Revenue From Homegrown WI-Fi 6 Portfolio, Teams Up With Qualcomm

Domain : Technology Times

Date : February 10, 2021

<https://www.technologytimes.pk/2021/02/09/hfcl-eyes-rs-450-crore-revenue-from-homegrown-wi-fi-6-portfolio-teams-up-with-qualcomm/>

Advertisement banner for Technology Times featuring logos for '15% off on all deliveries', 'Stay home we deliver', and 'AIK BIHARI'.

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**HFCL Eyes Rs 450-Crore Revenue From Homegrown WI-Fi 6 Portfolio, Teams Up With Qualcomm**  
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“We are working with Qualcomm for the development of Wi-Fi 6 products which is next generation of Wi-Fi, and compatible and complementary to 5G networks,” Mahendra Nahata, managing director of HFCL Limited told ET, adding that the the company is eyeing to increase its Wi-Fi segment revenue upto threefold to Rs 450 crore in next three years.



By Muntazir Abbas

Homegrown HFCL Limited and the US-based chipmaker Qualcomm Technologies have come together to bring out locally designed and developed Wi-Fi 6 products with the former aiming to achieve Rs 450 crore of annual revenue in the next three years with its Make in India for the world strategy in line with the Centre's ambitious Atmanirbhar Bharat (self-reliant India) campaign.

“We are working with Qualcomm for the development of Wi-Fi 6 products which is next generation of Wi-Fi, and compatible and complementary to 5G networks,” Mahendra Nahata, managing director of HFCL Limited told ETTelecom, adding that the the company is eyeing to increase its Wi-Fi segment revenue upto threefold to Rs 450 crore in next three years.



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## Wi-Fi 6: HFCL, Qualcomm team up for make in India for the world

February 9, 2021



NEW DELHI: Homegrown Limited and the US-based chipmaker [Qualcomm](#) Technologies have come together to bring out locally designed and developed [Wi-Fi 6](#) products with the former aiming to achieve Rs 450 crore of annual revenue in the next three years with its [Make in India](#) for the [world strategy](#) in line with the Centre's ambitious [Atmanirbhar Bharat](#) (self-reliant India) campaign.

"We are working with Qualcomm for the development of Wi-Fi 6 products which is next generation of Wi-Fi, and compatible and complementary to 5G networks," Mahendra Nahata, managing director of HFCL Limited told ET, adding that the company is eyeing to increase its Wi-Fi segment revenue up to threefold to Rs 450 crore in next three years.

In 2020-21, the Delhi-based company's income from W-Fi portfolio stood at Rs 150-crore.

The connectivity range of Wi-Fi 6 would be 50% higher than its predecessor, and requires fewer

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Domain : The News Strike

Date : February 09, 2021

Journalist:

<https://thenewsstrike.com/hfcl-joins-hands-with-qualcomm-technologies/>

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Headline : HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products

Domain : Business News India

Date : February 09, 2021

Journalist:

<https://thebusinessnewsindia.com/hfcl-joins-hands-with-qualcomm-technologies-for-development-of-its-wi-fi-6-portfolio-of-products/>

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**HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products**

By Anshu K. Saha

HFCL has strengthened its IoT product portfolio of Wireless Solutions with the rollout of Wi-Fi 6 products in addition to their existing Wi-Fi 5 Access Points (APs). This new range of IoT products by HFCL is targeted to serve global Carriers, Enterprises and Internet Service Providers to provide seamless data connectivity to their customers.

The perpetually growing demand for higher speeds, increasing density of connected devices and diverse applications have strained the wireless access networks to their limits. This critical challenge gets addressed by Wi-Fi 6 which is based on the IEEE 802.11ax standards. Wi-Fi 6 is capable of delivering +2 times the capacity & at 70% lower latency as compared to Wi-Fi 5 products.

Furthermore, the Wi-Fi 6 products are compatible and complementary to the upcoming 5G technology offering a seamless integration with 5G core, enabling a smooth mobile data offload implementation for operators thereby providing lower latency & increased capacity over their predecessors without any hassles of a complex Wi-Fi + 5G core integration. Together they bring next-level seamless functionality to the global world.

HFCL IoT division's new product range consists of Wi-Fi 6 (802.11ax) Dual Band Outdoor & Indoor Access Points and Telo Grade Cloud MNO support for comprehensive security features like WPA3, IEEE 802.11i and IEEE 802.11r to ensure higher encryption & secure data transfer of numerous, simultaneously connected devices. This latest range offers an ultimate solution for outdoor hotspots where high-speed connectivity and security of data are the most important need of users who want to remain connected.

The new dual band Wi-Fi 6 Access Points are ideal for dense deployments including large enterprises, office buildings, retail outlets, malls, schools, clinics, hospitals and many other areas. The 6E APs leverage Wi-Fi Alliance Certified EasyMesh™ support that can automatically create self-organizing, self-healing networks inter-operating even with third party APs with zero touch provisioning, making it very simple to deploy, install and configure. Based on the Wi-Fi 6 standard, these APs deliver higher capacity, enhanced power efficiency and best in class performance even in densely populated or congested environments.

HFCL has closely worked with Qualcomm Technologies Inc. as the platform provider for enhancing its Wi-Fi portfolio. Based on Qualcomm Networking Pro Series platform, IoT solutions are designed to provide effective connectivity in complex surroundings and enabling secure data transfer. All these products are manufactured in India and with world-class quality.

Mr. Mahendra Harsha, Managing Director, HFCL Limited, said, "Our new product line of Wi-Fi 6 products strengthens our mission to deliver superior excellence through continuous innovation. The association with Qualcomm Technologies has really been an exciting journey and together we aim to deliver more robust, efficient, and scalable solutions. Our entire product portfolio has been conceptualized, designed, developed and manufactured in India while complying with all relevant global standards. We take 'Make-in-India for the World'."

At: Rajen Vajadia, Vice President Qualcomm Global & President, Qualcomm India Private Limited said, "Wi-Fi 6 is a transformative real-imagination of how Wi-Fi works as it is designed to accommodate the ever-growing number of connected devices. The Qualcomm Networking Pro Series platform, now the leader for managing the surge in connected devices, handles the vastness and complexity of those devices, data needs and protocols."

Headline : HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products

Domain : Times Bhaskar

Date : February 09, 2021

Journalist:

<http://timesbhaskar.com/hfcl-joins-hands-with-qualcomm-technologies-for-development-of-its-wi-fi-6-portfolio-of-products/>



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## HFCL JOINS HANDS WITH QUALCOMM TECHNOLOGIES FOR DEVELOPMENT OF ITS WI-FI 6 PORTFOLIO OF PRODUCTS

HFCL has strengthened its IO product portfolio of Wireless Solutions with the roll-out of Wi-Fi 6 products in addition to their existing Wi-Fi 5 Access Points (APs). This new range of IO products by HFCL is targeted to serve global Carriers, Enterprises and Internet Service Providers to provide seamless data connectivity to their consumers.

The perpetually growing demand for higher speeds, increasing density of connected devices and diverse applications have strained the wireless access networks to their limits. This critical challenge gets addressed by Wi-Fi 6 which is based on the IEEE 802.11ax standards. Wi-Fi 6 is capable of delivering >2

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Domain : Live New Age

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10 Feb 2021

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Duroflex: India's No.1 Doctor Recommended Orthopedic Mattress. Use code DURO40

ടി.കെ. ബാബുൻ ഡി.പി.എസ്. മാനേജിംഗ് ഡയറക്ടർ കമ്പ്യൂട്ടറിലൂടെ മലയാളത്തിൽ ഓൺലൈൻ ആകുന്നു

Duroflex: India's No.1 Doctor Recommended Orthopedic Mattress. Use code DURO40

#### Special Story

ഇന്ത്യയിലെ ഏറ്റവും പ്രിയപ്പെട്ട മൊബൈൽ ബ്രാൻഡായ



Headline : വൈ-ഫൈ 6 ഉല്പന്ന ശ്രേണിക്കായി എച്ച്എഫ് സിഎൽ ക്വാൽകോം ടെക് നോളജീസുമായി സഹകരിക്കുന്നു

Domain : https://timeskerala.com/

Date : February 10, 2021

Journalist:

<https://timeskerala.com/archives/437662>

## വൈ-ഫൈ 6 ഉൽപ്പന്ന ശ്രേണിക്കായി എച്ച്എഫ്സിഎൽ ക്വാൽകോം ടെക്നോളജീസുമായി സഹകരിക്കുന്നു

By Web Desk — On Feb 10, 2021



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കൊച്ചി: വൈ-ഫൈ 6 ഉൽപ്പന്നങ്ങളുടെ അവതരിപ്പിച്ചുകൊണ്ട് വയർലെസ് സേവനങ്ങൾക്കുള്ള ഐടെ ഉൽപ്പന്ന ശ്രേണി എച്ച്എഫ്സിഎൽ ശക്തിപ്പെടുത്തി. നിലവിലെ വൈ-ഫൈ 5 ക്യാമറയോടൊന്നിച്ച്, ആഗോള കാരിയറുകൾ, സംരംഭങ്ങൾ, ഇന്റർനെറ്റ് സേവന രാജാക്കൾ തുടങ്ങിയവയ്ക്കു തടസമില്ലാത്ത കണക്റ്റിവിറ്റി നൽകിക്കൊണ്ട് സേവനമെത്തിക്കുകയാണ് എച്ച്എഫ്സിഎൽന്റെ പുതിയ ഐടെ ഉൽപ്പന്ന ശ്രേണിയുടെ ലക്ഷ്യം.

ഉയർന്ന വേഗതയ്ക്കായി നിരന്തരം വർദ്ധിച്ചുകൊണ്ടിരിക്കുന്ന ആവശ്യം കണക്റ്റഡ് എലിമെന്റുകളുടെ സാധ്യത, വൈവിധ്യമാർന്ന അപ്ലിക്കേഷനുകൾ എന്നിവ വയർലെസ് സാധ്യമായ നെറ്റ്വർക്കുകളെ വലയ്ക്കുന്നു. നിർണായകമായ ഈ വെല്ലുവിളിക്ക് പരിഹാരമാണ് ഐടെയ്ക്കു 802.11എഫ്ക്സ് സ്റ്റാൻഡേർഡിൽ അധിഷ്ഠിതമായ

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Headline : HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products

Domain : IIFL Securities



Date : February 16, 2021

Journalist:

[https://www.indiaonline.com/article/news-top-story/hfcl-joins-hands-with-qualcomm-technologies-for-development-of-its-wi-fi-6-portfolio-of-products-121021600260\\_1.html](https://www.indiaonline.com/article/news-top-story/hfcl-joins-hands-with-qualcomm-technologies-for-development-of-its-wi-fi-6-portfolio-of-products-121021600260_1.html)

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**HFCL joins hands with Qualcomm Technologies for development of its Wi-Fi 6 Portfolio of Products**

HFCL launches new range of Wi-Fi 6 products.

February 16, 2021 9:40 IST | India Infoline News Service

 HFCL has strengthened its IO product portfolio of Wireless Solutions with the roll-out of Wi-Fi 6 products in addition to their existing Wi-Fi 5 Access Points (APs). This new range of IO products by HFCL is targeted to serve global Carriers, Enterprises and Internet Service Providers to provide seamless data connectivity to their consumers.

The perpetually growing demand for higher speeds, increasing density of connected devices and diverse applications have strained the wireless access networks to their limits. This critical challenge gets addressed by Wi-Fi 6 which is based on the IEEE 802.11ax standards. Wi-Fi 6 is capable of delivering >2 times the capacity & at 75% lower latency as compared to Wi-Fi 5 products.

Furthermore, the Wi-Fi 6 products are compatible and complementary to the upcoming 5G technology, offering a seamless integration with 5G core, enabling a smooth mobile data offload implementation for operators thereby providing lower latency & increased capacity over their predecessors without any hassles of a complex Wi-Fi – 3GPP core integration. Together they bring next-level, seamless functionality to the wireless world.

HFCL IO networks new product range consists of Wi-Fi 6 (802.11ax) Dual Band Outdoor & Indoor Access Points, and Telco Grade Cloud NMS support for comprehensive security features like WPA3,

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