



How Does an International Cleaning Equipment Company Reduce Inventory and Keep Employees and Customers Happy?

Companies around the world rely on Minuteman International industrial and commercial cleaning equipment to keep spaces clean. Its product portfolio ranges from walk-behind and ride-on auto scrubbers to critical filter vacuums, floor machines, and carpet vacuums. Minutemen sells directly to dealers, and it needed a new solution that would help its employees make faster and more accurate supply chain decisions.

The oVo Lighthouse app from Reveal, running on SAP® Cloud Platform, was an ideal solution for Minuteman International. The innovative supply chain analytics solution gives employees the tools to help Minuteman International become a good partner to its dealers while maintaining more profitable inventory levels and supply chain management.





Drastically Improving the Supply Chain with SAP® Cloud Platform



Minuteman International
Pingree Grove, Illinois
www.minutemanintl.com

Industry
Industrial machinery and components

Products and Services
Products for the cleaning industry segment

Employees
130

SAP® Solutions
SAP® Cloud Platform, SAP Cloud Platform SDK for iOS, SAP ERP application, and the SAP Supply Chain Management application

Cleaning equipment manufacturer Minuteman International worked with Reveal to maximize its investment in SAP solutions by deploying the oVo Lighthouse app, running on SAP Cloud Platform. Now, Minuteman International is optimizing its supply chain and keeping its dealers happy.

Before: Challenges and Opportunities

- Enhance employee creative thinking by eliminating obstacles with new, user-friendly solutions
- Capitalize on investment in SAP solutions
- Make positive changes in the business
- Reduce inventory and expedite partial orders

Why SAP and Reveal

- Focus on SAP solutions and maximizing existing investments at Reveal
- No need for new infrastructure or difficult integration processes
- Powerful support for the oVo Lighthouse app with SAP Cloud Platform

After: Value-Driven Results

- Real-time, formatted reports
- KPI tool working within weeks
- People, processes, and technology matched for better business operations
- User-friendly app with no need for IT support
- Support for newly acquired companies, with better processes for implementing best business practices

“In order to provide a better user experience, we knew we needed a user-friendly app. That is what we got with the oVo Lighthouse app running on SAP Cloud Platform.”

Steve Boebel, CFO, Minuteman International

Featured Partner



34%

Reduction in inventory

9 months

To surpass inventory reduction goal

Empowered

Employees

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