

# Embracing a Digital and Flexible Approach with SAP® Business ByDesign®



**SüdFactoring GmbH**  
Stuttgart, Germany  
[www.suedfactoring.de](http://www.suedfactoring.de)

**Industry**  
Banking

**Products and Services**  
Financial services

**Employees**  
120

**Revenue**  
€11 billion

**SAP Solution**  
SAP® Business ByDesign® solution

A full subsidiary of Landesbank Baden-Württemberg, SüdFactoring represents one of the largest factoring companies in Germany. For over 40 years, SüdFactoring has focused on succeeding in the face of shrinking margins, growing regulatory requirements, and the changing demands of its customers. Using the SAP Business ByDesign solution, SüdFactoring is able to proactively manage its business operations by increasing efficiency and supporting the future growth of the company.

## Before: Challenges and Opportunities

- Replace a dated configuration system with a more efficient solution that better satisfies user and client needs
- Establish digitalized processes that meet the regulatory requirements of financial service providers while still remaining highly flexible
- Optimize business service levels by adopting a proactive approach to avoiding user errors and resolving operational issues

## Why SAP

- Provides the option to outsource a core system to the cloud without compromising risk management requirements
- Allows greater scope and insights into asset and financial accounting
- Offers constant scalability thanks to its cloud-based SaaS model
- Delivers stable operations that meet the highest standards of data integrity, confidentiality, and availability
- Grants a holistic approach to information technology using intuitive software solutions

## After: Value-Driven Results

- Established a higher level of automation
- Enabled quick and streamlined implementation of regulatory specifications
- Surpassed expectations, tripling the number of fulfilled requirements in just 1.5 years
- Provided faster, more accurate risk assessments and implementation of regulatory specifications
- Addressed and resolved audit findings

**“Our clients in the financial industry need efficient technologies that help them do their jobs quicker, better, and smarter. SAP Business ByDesign is proving to be the answer.”**

Ulrich Reidel, CIO, SüdFactoring GmbH



#1

IT service project of 2016 in Germany  
(awarded for new processes)

200%

Increase in number of requirements fulfilled

>40

Years trusted experience