



SAP Business Transformation Study | Professional Services | NIMBL

How Did a NIMBL Approach Inspire Businesses Worldwide to Reconsider Their Own Digital Strategy?

Every company wants a knowledgeable partner that can help transform it from a digital neophyte to a full-fledged expert. For more than 40 businesses ranging from Fortune 1000 conglomerates to US\$500 million firms, NIMBL (pronounced “nimble”) is the consultancy firm of choice to deliver the solutions, services, and expertise they need. Having grown over 80% in five years, the company found its accounting and financial systems to be too rigid and manual to keep up.

True to its name, NIMBL turned this problem into an opportunity to move to SAP S/4HANA® Cloud and adopt the SAP® SuccessFactors® Performance & Goals solution. By creating a single source of truth for reporting and insights, the company accelerated its financial closings, engaged employees in a collaborative culture, and created a platform for more informed, better decision-making. More important, NIMBL’s consultants are taking the lessons learned from its internal implementation to help customers simplify and step up their own digital transformation plans.





“Whether we’re reducing costs, allocating resources, or accelerating project timelines, we have the real-time data we need to understand customer requirements and **pivot on a moment’s notice.”**

Yosh Eisbart, CEO and Cofounder, NIMBL

To keep up with growing popularity and double-digit annual revenue growth, NIMBL replaced its underperforming accounting and financial systems with SAP S/4HANA Cloud®. In short order, the consulting firm accelerated financial closings, improved decision-making, and created a collaborative workplace culture. But more important, NIMBL acquired a knowledge base that is helping its customers innovate new ways of doing business.





Translating Business Change into Customer Value with SAP S/4HANA® Cloud



NIMBL
Denver, Colorado
www.benimbl.com

Industry
Professional services

Products and Services
Consulting and managed cloud services

Employees
70 (2017)

SAP® Solutions
SAP S/4HANA® Cloud and SAP® SuccessFactors® Performance & Goals solution

NIMBL, a fast-growing consulting firm for SAP solutions, deployed SAP S/4HANA Cloud and the SAP SuccessFactors Performance & Goals solution to optimize its business operations. By sharing its real-life experience of the software and deepening its technology expertise, the company is prepared to address the requirements of every customer’s vision of a digital business.

Before: Challenges and Opportunities

- Dedicated to growing its knowledge base on the latest digital technology to bring added value to all customers
- Needed to scale financial operations to handle business growth without deploying additional back-office staff
- Had outgrown existing accounting system, hindering access to much-needed information anytime, anywhere
- Wanted to eliminate time-consuming manual analysis of a large volume of spreadsheets

Why SAP

- Ability to replace existing accounting and financial management systems with an intelligent cloud ERP suite
- Best practices for employee performance and goals management to enhance the business model
- Simplified, extended reporting capabilities to access never-before-considered information and financial figures

After: Value-Driven Results

- Greater openness to adopt the latest digital innovations as they become available
- Nimble, agile operations that allow employees to pivot as quickly as new market shifts emerge
- Improved sharing of technical know-how and best practices to accelerate customer implementations
- Collaborative interactions to enable consulting staff to design, experiment, and learn new innovations
- Better tracking and management of employee development with a single source of truth
- Faster closing of financial books with simplified reporting and real-time access to information
- Increased business growth without adding administrative overhead, hardware, software, and IT staff

“By running as a live business with SAP S/4HANA Cloud, we can pivot very quickly with real-time information to respond to different business challenges with great nimbleness as they emerge.”

Yosh Eisbart, CEO and Cofounder, NIMBL

24x7

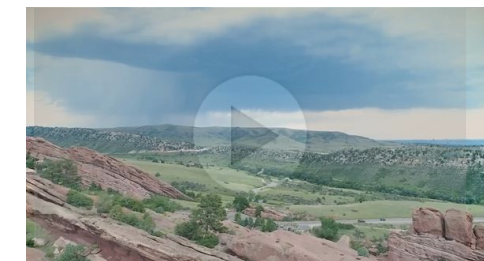
Access to financial information

1

Intelligent ERP application replacing disparate systems

1

Single source of truth for reporting and insights



See the lessons NIMBL learned from its implementation of SAP S/4HANA.

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