



How Does One IT Consulting Firm Practice What It Preaches?

SAP partner Intrigo Systems is often asked to help clients move to the cloud to jump-start digital transformation. The company recently began to drink its own tea by implementing SAP S/4HANA® Cloud in its home office. Now, Intrigo has built-in operational visibility and the scalability to expand its landscape and add users as its business grows.





Helping Customers Move to the Cloud with SAP S/4HANA® Cloud



Intrigo Systems Inc.
Fremont, California
www.intrigosys.com

Industry
Professional services

Products and Services
Business strategy and
IT consulting

Employees
250

SAP® Solutions
SAP S/4HANA® Cloud,
Concur® solutions, the SAP®
Integrated Business Planning
solution, and the SAP Early
Adopter Care program

Systems integrator and technology services provider Intrigo has implemented multiple solutions from its partner SAP, most recently SAP S/4HANA Cloud. Having integrated this software with Concur solutions and SAP Integrated Business Planning, Intrigo can now forecast staffing needs and track travel expenses more efficiently in preparation for doubling the size of the company over the next 18 months.

Before: Challenges and Opportunities

- Replace disparate legacy solutions and move internal processing to the cloud
- Build greater scalability into the back office, particularly financial and HR processes
- Gain real-time visibility into global operations and improve decision-making

Why SAP

- Shared vision for integration and innovation
- Established partnership with SAP
- Trusted, firsthand knowledge of the professional services industry

After: Value-Driven Results

- Developed deep and broad visibility over ongoing engagements and all related components
- Enhanced resource planning processes significantly
- Increased the efficiency of billing processes and transparency for customers
- Prepared for the planned deployment of SAP® Hybris® solutions, for lead generation and customer interaction
- Improved management of costs and overall operational spend

“Running SAP S/4HANA Cloud in our own operations sharpens our skills for helping clients digitally transform and move off premise. We can better deliver the value they are looking for in a transformation when we share the experience directly.”

Kanth Krishnan, Chief Customer Officer, Intrigo Systems Inc.

4 weeks

Start to finish for the implementation

70%

Expected growth over the next year

100%

Success rate with implementations of SAP software