



SAP Business Transformation Study | Professional Services | Vertex

How Does a Co-Innovation Partnership Help Companies Around the World Meet Multifaceted Global Tax Needs?

From midsize businesses to multinational corporations, when it comes to taxes, companies all over the world rely on Vertex and its full array of corporate tax technology solutions. One of these customers – SAP – is also a longtime Vertex technology partner. Vertex software is a key component of many Fortune 500 businesses. So for more than 20 years, Vertex has worked with SAP on integrated solutions. Now SAP® Cloud Platform is at the heart of that collaboration and co-innovation.

In the indirect tax space, the two companies are working together on integrations for a range of SAP solutions and applications that are based on SAP Cloud Platform – enabling accurate sales- and use-tax calculation, reporting, and exemption certificate management. In the direct tax space, Vertex Tax Accounting is the first global cloud provisioning application running on SAP Cloud Platform. In addition, Vertex Tax Accounting has been certified by SAP for use with the SAP Business Planning and Consolidation application. More than just software partners, Vertex and SAP continue to explore creative solutions to help companies manage taxes with greater efficiency, speed, accuracy, and strategic impact.





“Vertex Tax Accounting helps you **reduce risk while enhancing provision processes**. It works directly with SAP BPC, leveraging its data to calculate for downstream tax processes – including compliance, audit defense, and planning.”

Paul Beirnes, Managing Director of Strategic Partnerships, Vertex Inc.

Vertex Tax Accounting is the first global provisioning cloud application running on SAP® Cloud Platform and certified by SAP for use with the SAP Business Planning and Consolidation (SAP BPC) application. It provides a multiledger, multicountry GAAP, multicurrency, and multiyear solution that interfaces directly with data from SAP BPC.



>10,000

Clients around the globe



Decades

Of tax experience



Expertise

In tax technology that is second to none





Improving Corporate Tax Management Through a Strong Partnership with SAP



Vertex Inc.
King of Prussia, Pennsylvania
www.vertexinc.com

Industry
Professional services

Products and Services
Managed services, consulting, and support

Employees
>850

SAP® Solutions
SAP® Cloud Platform, SAP HANA® platform, and SAP Business Planning and Consolidation (SAP BPC) application

A longtime SAP partner, Vertex has integrated its Vertex Tax Accounting solution with SAP BPC. Not only has this increased sales opportunities for Vertex, it also helps the companies' mutual customers achieve greater transparency across finance, accounting, and tax while reducing risk.

Before: Challenges and Opportunities

- Strengthen integration of Vertex Tax Accounting with SAP solutions to simplify the IT architecture on which the application is built and improve performance
- Identify and fill gaps related to tax processes in the SAP solution portfolio
- Support Vertex's technology migration to the cloud through SAP Cloud Platform

Why SAP

- Trusted partnership spanning over two decades
- Solid reputation as an enterprise software leader among tax professionals
- Strength of financial solutions portfolio in the market
- Extensibility of SAP Cloud Platform, which makes migration to the cloud simple
- Continued expansion of a mutual strategic-development relationship

After: Value-Driven Results

- Better coordination of strategy for global tax management
- Improved performance with simplification of IT architecture
- Greater opportunities for mutual customers due to expansion of SAP software channels
- Real-time insight into business scenario results that help determine appropriate tax strategies and impacts
- Certified integration with SAP BPC, providing a trusted solution that enables faster financial close with increased transparency and reduced risk

“Integration with SAP BPC represents the next step in our partnership with SAP. We are proud to align our tax technology solutions with SAP HANA and SAP Cloud Platform. This gives us a foundation for growth and lets us enhance and add functionality faster.”

Paul Beirnes, Managing Director of Strategic Partnerships, Vertex Inc.

>20-year

Partnership

Competitive

Positioning

Increased

Sales enablement through greater licensing opportunities for SAP BPC

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