

How Do You Harness the Cloud to Make Sure Your Projects Run Like Clockwork?

As an SAP partner, delaware helps its customers take advantage of the opportunities offered by digital transformation. Since 2003, the company has been helping organizations use cutting-edge technology to collaborate more effectively, innovate better, and work more efficiently. However, due to delaware's rapid international expansion, the company was at risk for developing disparate data silos and experiencing a lack of transparency into customer projects.

As part of an enterprise-wide program to move its entire IT landscape to the cloud, the company co-innovated with SAP to implement SAP S/4HANA® Cloud. It then integrated the software with SAP® SuccessFactors® solutions as well as custom-built and third-party cloud solutions. Further, to create full transparency and simplify analytics for all critical aspects of its business, such as capacity utilization, employee profitability, and financials, delaware deployed the SAP Analytics Cloud solution. The result is more efficient and flexible reporting at both the operational and management level across a growing number of international entities. Armed with the ability to monitor large, complex projects in real time, delaware can now act quickly to address any issues, helping ensure everything runs smoothly for its customers.



“We now have a real-time overview of our projects. We can see how they are progressing, how well we are performing, and if adaptations are necessary along the way to **better fulfil the requirements of our customers.**”

Filip Decostere, Partner, delaware International

To streamline and enhance its business intelligence processes in a dynamic growth environment, delaware deployed the SAP® Analytics Cloud solution. As a result, the company can access reports in real time to increase visibility of progress on customer projects and speed up financial reporting processes, improving productivity and profitability and enhancing customer service.



27

Offices worldwide



13

Countries with active operations



100%

Cloud-based IT infrastructure





Improving Performance and Profitability with SAP® Analytics Cloud



delaware International
Antwerp, Belgium
www.delaware.pro

Industry
Professional services

Products and Services
Business IT consulting services

Employees
1,800

Revenue
€225 million

SAP® Solutions

SAP® Analytics Cloud solution, SAP S/4HANA® Cloud, SAP Cloud Platform, and SAP SuccessFactors® solutions

IT professional services company delaware wanted to streamline operational and financial reporting across its growing organization. By deploying SAP Analytics Cloud, the company benefits from real-time insights about its performance and the profitability of customer projects. In addition, it has increased efficiency in its reporting processes while following its strategy of running 100% in the cloud.

Before: Challenges and Opportunities

- Support company growth through a cloud-based reporting environment that is integrated and standardized across multiple business entities, regions, and data sources
- Provide an up-to-date overview of progress on customer projects
- Simplify internal reporting processes and infrastructure

Why SAP

- Real-time connectivity to data from SAP S/4HANA Cloud, SAP SuccessFactors solutions, custom time sheets, and third-party scheduling and expense management through SAP Cloud Platform to support integrated reporting on all aspects of the business
- Analytics cloud solution with comprehensive features for business intelligence reporting, planning, and predictive analytics
- Self-service reporting tools enabling agile visualizations and data exploration

After: Value-Driven Results

- Improved ability to intervene quickly to mitigate any issues with project performance or profitability
- Increased efficiency within financial reporting thanks to the establishment of a single point of truth and self-service capabilities
- Opportunity to extend the benefits of flexible, real-time reporting to the boardroom by deploying SAP Digital Boardroom

“With SAP Analytics Cloud, we have access to a single version of the truth and can answer almost any question the business has.”

Veronique Deryque, CFO, delaware International

Improved

Visibility of progress in customer projects

Increased

Flexibility to generate ad hoc reports

Unified

Platform for planning, standard reports, and ad hoc reporting



Learn how delaware gains insights into project performance using SAP solutions.



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