

# Warehouse management

Track all goods entering and leaving your warehouse



**With Körber's industry-leading warehouse management system (WMS), you can quickly and efficiently track everything entering, being managed in and leaving your distribution center. Modern distribution operations must have perfect inventory, optimized processes and motivated workforces to boost productivity and reduce operating costs.**

**Today's warehouses face many complex challenges**  
Managing warehouses is becoming increasingly difficult as organizations face major challenges:

**Attracting and retaining staff** – Attracting and retaining warehouse workers is becoming more and more difficult, especially in the North American and European markets, where many organizations' annual turnover rate exceeds 100%. This issue generates excessive onboarding and training costs.

**Compliance and regulatory issues** – There's a constant stream of safety measures and regulations that organizations must adhere to. The growing number of compliance and tracking requirements that need to be fulfilled makes warehouse management much more challenging, particularly in the pharmaceutical/food and beverage industries.

## Key benefits

### Innovation

We are dedicated to driving innovation such as robotics and AI that you can leverage in your warehouse.

### Expertise

We have a wealth of expertise in WMS and are fully committed to ongoing improvement and product development.

### Workforce satisfaction

The use of advanced technology can help to improve employee satisfaction and retention among your workforce.





**The rise of ecommerce** – In the digital era, many warehouses need to deliver individual items to end users who are becoming much more demanding. Once they click the purchase button, today's online shoppers expect items to be delivered within a same-day or next-day time frame.

**Consolidation complications** – The more warehouses you have, the more complex your organization's requirements. Today's multi-site warehousing businesses face a range of challenges, especially when it comes to controlling the entire end-to-end business.

**Transport issues** – It's essential for warehouse managers to know in real time exactly which delivery vehicles are entering and leaving the warehouse. Having separate warehouse management and transport management systems is no longer feasible for modern warehouses.

**The drive for innovation** – You need to work with a WMS provider that's innovative, because this dynamic industry changes rapidly. So, you need a solution that's future-proof. Plus, you'll need additional data and analytics capabilities to help you better manage your warehouses and make predictions to improve operations.

## Körber's all-encompassing WMS

If you're scaling your warehouse operations, you'll need a deep and broad solution that's easy to use and employs the latest warehouse management technologies. Körber's comprehensive WMS will ensure your organization optimizes efficiencies in today's competitive landscape.

Our robust WMS solution set is designed with inbuilt flexibility to meet your constantly changing distribution and fulfilment needs. We provide a suite of optional add-on modules to extend the WMS in line with your exact business requirements. Our professional service group can adapt the WMS with these add-ons, tailoring processes and enabling complex business systems to be managed more effectively. Ultimately, you'll be able to fulfil your customers' requirements more efficiently and productively.

Whether you're looking for a ready-to-run out-of-the-box solution, or you need uniquely optimized and configured solution sets to bring additional value to the WMS that we deliver, the Körber team will provide the tools and expertise you need to optimize your warehouse.

By providing uniquely configured business processes and highly adapted solutions, we enable warehousing businesses like yours to differentiate themselves from their competitors.

**“Our strength is an adaptable approach to a broad and deep solution portfolio. From a warehouse management perspective, there really isn't a scenario that Körber can't address.”**

**Craig Moore**  
Körber

## Key benefits

### Innovation

Körber is dedicated to driving innovation that you can leverage in your warehouse. That's why we invest heavily in research and development, responding to new industry trends and the latest advances in technology, such as robotics and AI. We have a very strong vision focused on relevant technologies for today's warehouses. If you have an idea for an innovation project, we can use our resources and infrastructure to test your ideas and, if feasible, make them a reality. After all, we have the backing and financial support of a major global organization that's serious about leading the field when it comes to warehouse technology.

### **Expertise**

We are fully committed to ongoing improvement and product development. We recognize that the WMS is a critical component for a successful digitized supply chain organization. Plus, we have a wealth of expertise in all areas relating to WMS – from robotics to automation and warehouse control – and we can help you to manage your entire supply chain via our comprehensive set of solutions.

### **Workforce satisfaction**

Our customers report high levels of worker satisfaction due to the ease of use of our solutions. Some end users become super-users of the software and progress to become trainers or are tasked with setting up additional warehouses for their organizations. So, your workforce can add new skillsets to their portfolios, and, because they're using advanced technology, this can help to improve employee satisfaction and retention.

**“Seeing our customers take 100% ownership of the solution validates the value proposition we’ve been working on for decades and proves that these companies are leaders in the supply chain space.”**

**Jon Kuerschner**  
Körber

### **Self-directed working**

Our technology is simple to use for warehouse workers, who receive mobile task direction via handheld devices, significantly increasing productivity while reducing training costs. What's more, self-directed workforces reduce the burden on supervisory staff, who no longer need to constantly direct people, answer queries due to process variation, and spend time improving staff morale. Self-directed learning also improves employee retention.

### **Own your own destiny**

Körber delivers technology that enables organizations to truly manage their own WMS as a strategic platform within their business. Think of our WMS as a platform for business decisions that can continually adapt to new market changes. This ongoing transformation can be managed in-house without a high cost of ownership. In other words, our solution delivers the critical capabilities of an enterprise-level WMS with the unique ability of enabling your IT department to manage and adapt the system on an ongoing basis, making the system future-proof.

**“Our WMS is the most customizable and adaptable on the market. That’s why our customers love us!”**

**Craig Moore**  
Körber

### **The Körber difference**

For starters, our warehouse management product has been around for more than three decades. But what really separates us from the competition is our global perspective. We have customers all over the world, many of whom have grown up with our solutions. No other WMS has our global footprint, plus we know how to communicate globally and support global enterprises.

In addition, the comprehensive set of offerings that we bring to market is constantly growing alongside today's dynamic warehousing industry. Many of our customers regard our warehouse management suite as a toolbox that they can leverage when required. For instance, if you need to implement robotics systems, or if you need warehouse control systems, Körber has a solution that will match your organization's specific requirements. Think of us as a single source for all your warehouse technology needs.

Without doubt, decades of experience mean that we have an unparalleled depth of knowledge regarding warehouse management solutions. Over the years, we've helped our customers to generate greater efficiencies across the warehouse to win more customers and ultimately grow their businesses.

## WMS can improve your business

### Cloud-first WMS

Analysts predict a huge upsurge in cloud-centered WMS solutions by 2025.

(Source: Bloomberg)

### Future-proof

Körber's WMS systems last 15–20 years.

### Customer retention

Körber has a 99% customer retention rate.

### Increased warehouse productivity

Our clients achieve increased productivity by up to 50%.

## Warehouse management in use



### Fox Motorsport

In 2007, they had no WMS and 147 distribution center employees. Thanks to Körber's software, which allows them to continually enhance processes, Fox Racing has grown their business by more than 100% and operates with 65 people in distribution.



### Wayfair

This American ecommerce company sells furniture and home goods. The company leveraged our technology to create their current business model and enable growth.



### Chewy.com

Pet food supply organization Chewy used Körber's WMS to create a differentiated supply chain and fulfillment practice. Our scalable solution has enabled business growth at an unprecedented rate and the company now fulfills over a million orders a week.



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