

WEIG Group: Creating New Business Models with SAP S/4HANA®



Company

WEIG Group

Headquarters

Mayen, Germany

Industry

Mill products

Products and Services

Paper, cartonboard and folding carton products, packaging, and recycling

Employees

1,500

Revenue

>€500 million

Web Site

www.weig.de/en

Partner

SAP® Digital Business Services

Objectives

- Evolve from a product-centric industrial enterprise to a platform provider offering customer-specific products
- Accelerate decision making with real-time business data insights
- Integrate customers and partners in real time in an easy and simple way

Why SAP

- SAP S/4HANA® as the only IT platform to enable the digital transformation
- Quick and secure path to innovation with SAP Value Assurance service packages for SAP S/4HANA from SAP Digital Business Services

Resolution

- Performed system conversion from the SAP ERP application to SAP S/4HANA using the Software Update Manager tool
- In a first step, went live with financials, materials management, and procurement; and in a second step, upgraded to SAP S/4HANA 1610 to include new cash management, sales and distribution, plant maintenance, project systems, and environment, health, and safety – being the first productive customer worldwide on that release
- Migrated the SAP Business Warehouse application to SAP HANA® platform
- Deployed SAP S/4HANA in a virtualized environment
- Completed the entire project on time and within budget – in only 5 months

Future plans

- Deploy SAP Fiori® apps to enable customer self-services
- Replace third-party ERP software with SAP S/4HANA
- Launch IoT-based predictive maintenance and quality scenarios

Better

Decision making and market penetration through real-time access to key data and reports

Increased

User productivity and satisfaction through an enhanced mobile user experience

Launched

Platform to integrate customers and business partners into the company's value chain at all levels – from the order process to manufacturing

“The close partnership and focused execution through SAP Value Assurance service packages for SAP S/4HANA helped speed our implementation for a successful go-live. With SAP S/4HANA, employees have more analytical insight into daily tasks, helping better penetrate the market. And we have the foundation to integrate customers and partners into our business processes.”

Ralf Schnackerz, CIO, WEIG Group

