

Azuga Fleet Customer Success Story

APG Electric

APG Electric is a full-service electrical contracting and engineering firm serving customers across West Central and Central Florida. Established in 1984, APG manages a fleet of 150 vehicles and earned Azuga's Q4 2016 "Top Fleet" award.

“Being competitive by nature — being a bunch of construction workers and ground-pounders — we wanted to give it a shot and it's been working really well. I like the user-friendliness of the Azuga webpage and I love the parameter controls. Plus, our Azuga rep is absolutely wonderful.”

Hank Levesque, Fleet Manager

azuga
TOP FLEET
Q4'16

Challenges

- ▶ **Decreasing aggressive driving** as Florida's roadways fill up
- ▶ Finding a fleet tracking solution with **real-time driver feedback**
- ▶ **Maintaining** project billing control

Solutions

- ▶ APG employed **Azuga's Mobile App, Driver Scorecards** and real-time, in-cab feedback buzzer to call drivers' attention to aggressive driving behavior.
- ▶ APG uses Azuga's fleet tracking solution to **validate the time** employees spend on-site

Results

Increased safety culture

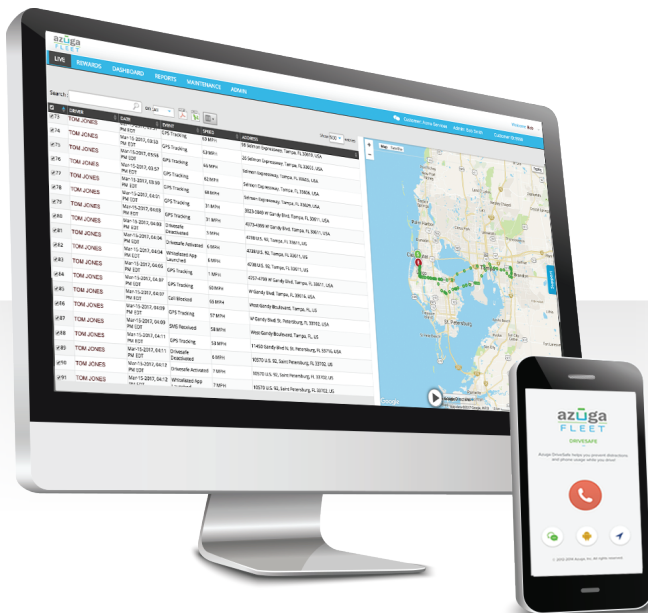
Azuga's technology opens drivers to honest, non-defensive conversations about safe driving behavior, and reduces unsafe acceleration and hard braking while naturally fostering healthy competition.

Insurance savings

Focusing on safe driver behavior has reduced the number of safety incidents and claims, as well as out of pocket costs, which have yielded favorable treatment with their commercial vehicle insurer.

Increased project billing control

Using the real-time fleet tracking data that Azuga provides, APG is able to validate employee time on site and substantiate the real cost of operations for every project.



“What I use the most — that I absolutely love — is the Distracted Driving App! I think it's the Gold Standard.”