

Azuga Fleet Customer Success Story

Horizon Lighting Inc

Horizon Lighting is a locally owned and operated family business with three generations of lighting and electrical experience. One of the fastest growing lighting and electrical maintenance companies in Southern California and the San Francisco/Bay Area. Believe in quality of service and complete customer satisfaction. They operate more than 80 vehicles.

“We are Apple Mac users. We are impressed by Azuga’s ease of use compared to other systems we’ve seen. Their focus on driver scores and safety really stands out, and so does their customer service”

Casey Van Der Linden, Fleet Manager



Challenges

- ▶ Horizon Lighting was using Hardwired devices which did not track at times and was unable to provide them accurate results.
- ▶ Compounding things further, the web portal was complicated to use, the price was high and contracts were punitive in nature. They wanted something more user-friendly, with plug and play hardware and more features like engine diagnostics and fuel usage.

Solutions

- ▶ Azuga’s simple and powerful dashboard give them visibility on where their vehicles are in real-time.
- ▶ Flexibility to setup alerts and receive reports for group hierarchies.
- ▶ Azuga’s range of alerts, reports and dashboards give management peace of mind through deep fleet operational insight.
- ▶ Scheduled maintenance that is comprehensive with coupons for best deals in the neighborhood.

Results

- ▶ **Improved Safety**
Overall increase in Safe driving behaviors across the fleet. In fact, their Driver Will Leyva Ranked #2 in Prestigious Azuga National Safe driving awards in Q4 2017.
- ▶ **Reduced Incidents** Helps them to monitor and eliminate Speeding across seven different internal groups.
- ▶ **User-Friendly Increased** usage due to a user-friendly portal and mobile app.

