



AZUGA FLEET CUSTOMER SUCCESS STORY

QuadScore

Founded in 2018, QuadScore is a specialty risk program founded with the purpose of providing comprehensive insurance solutions for the booming American cannabis industry. Their Executive Team has a combined 80 years of experience in a variety of industry sectors. QuadScore is the cannabis industry's leading insurance program, boasting an account portfolio which includes many of the largest Multistate Operators.



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With the help of Azuga, we've been able to create an insurance product that has made the cannabis industry safer as a whole while saving our clients millions of premium dollars.

Seth Hartshorn - Senior Underwriter, QuadScore Insurance Services

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PROBLEM

- A QuadScore Insurance customer was involved in a fatal auto accident and needed video footage in order to prove they were not at-fault
- High auto premiums due to increased claim costs
- Unsatisfactory risk profile of clients

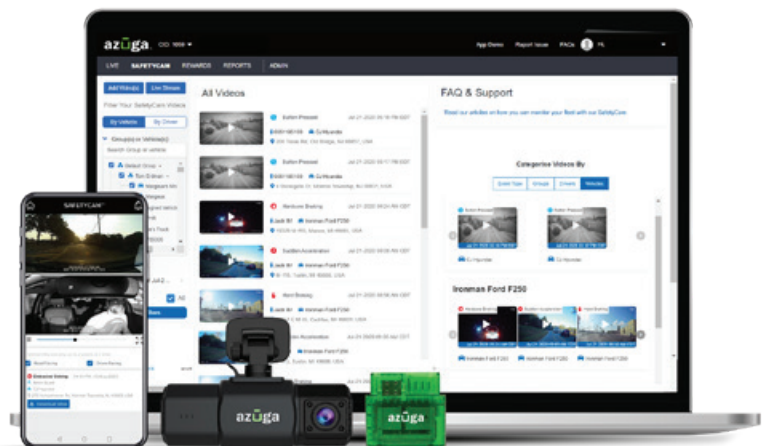
RESULTS

- Azuga provided dashcam footage from the stored database of the accident which helped police determine the party was not-at-fault, avoiding \$50k+ in forensic accident reconstruction, and a potential \$1MM claim that would have led to hundreds of thousands in future auto premiums.
- QuadScore began requiring dash cameras for each of their auto clients in order to absolve their clients of claims in which they are not-at-fault and have claims adjusted as quickly as possible based on video evidence rather than having to litigate claims in 'he said, she said' situations.
- Azuga has provided video footage of accidents and data on driver quality which has resulted in QuadScore achieving a loss ratio significantly better than the industry average and resulting in reduced premiums for their clients.

CONCLUSION

By immediately providing dashcam footage of the accident, Azuga saved QuadScore tens of thousands of dollars and a lawsuit headache! The Azuga representative provided outstanding customer service by being available 24/7 365 days a week, even on the weekends, which is vital in the commercial auto industry with clients always on the road. Having video footage readily available helped save all parties from spending unnecessary time and money to reconstruct and investigate the claim.

This is just one example of the continued success QuadScore has achieved by having their clients utilize Azuga's best-in-class dash cam solution.



QuadScore
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