



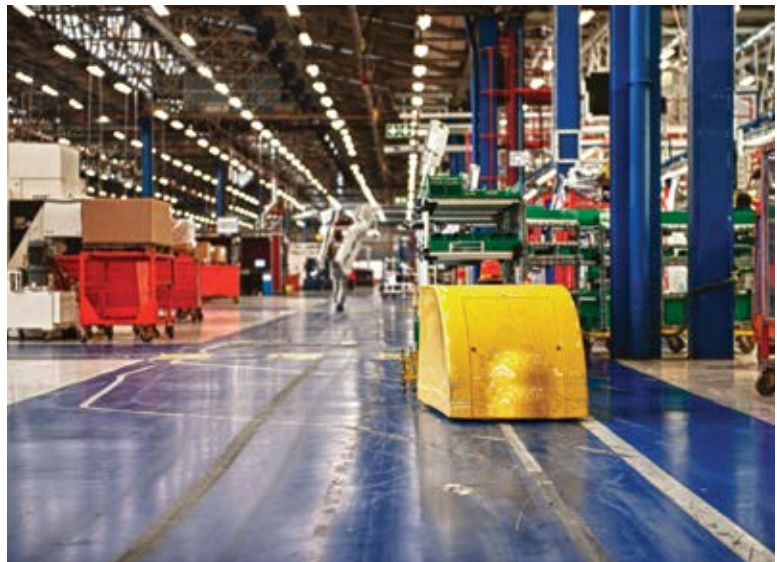
Epicor Success Story

Bley LLC

Bley leverages Epicor Manufacturing solution to improve productivity and efficiency, while eliminating redundancy across operations

Company Facts

- ▶ Location: Elk Grove, Illinois
- ▶ Industry: Fabricated Metals
- ▶ Number of Employees: 40
- ▶ Web site: www.bley.com



Success Highlights

Challenges and Opportunities

- ▶ Leverage an end-to-end manufacturing platform to support improved productivity and business performance, with the requisite extensibility and scalability to meet evolving requirements.

Epicor Solution and Services

- ▶ Epicor Manufacturing, a platform that supports the full range of transactions and manufacturing operations, while providing the customization capabilities and ability to extend the value of the ERP system for collaboration and competitive advantage.

Benefits

- ▶ Improved productivity and efficiency and eliminated redundancy via the automation and streamlining of processes
- ▶ Enhanced operation visibility across the organization, as well as to Bley partners, supplies, and customers
- ▶ Integrated advanced quality management for continuous improvement and quality control

What does it take to fabricate a 30,000-pound component to the most exacting standards? The folks at Bley LLC, an international organization providing state-of-the-art technology in contract machining, CNC machining, machine building, engineering and design, can tell you; as well as what's required to fabricate parts that weigh only a few ounces. Whether creating parts large or small, single components or complete systems, Bley is committed to delivering products that meet the most discriminating requirements.

Bley's forging of old-world craftsmanship, state-of-the-art technology and service attuned to meet each customer's individual needs offers a compelling value proposition for its diverse customer base, which comprise of companies in the aerospace, transportation, mining and wind energy industries. To support the company's philosophy "engineering the future through innovation," Bley relies on Epicor Manufacturing to help manage the company's critical infrastructure.

"We have introduced cutting edge technology in an old manufacturing environment that allows us to get to where we want go – driving the business forward and creating a competitive advantage," said Krishna Rajagopal, manager with Bley LLC.

New to the company, when Krishna arrived on the scene at Bley, he was pleasantly surprised with the business software system that was already in place. Today, Krishna has been extremely instrumental in maximizing the strong capabilities of Epicor Manufacturing.

"I inherited the system but without a blink of an eye, it is a product I would buy today," he said. "When I first came on board I was impressed with the Epicor Manufacturing system that was in place, but quickly realized we were probably using only five percent of its total capabilities."

Today, Bley is a power user of the system. The company utilizes everything from CRM and payroll to the financial management modules. The system is used by all departments across the company – accounting to production management and engineering, quality and materials management.

"We are a small company, so improving productivity and transaction throughput is essential. Thanks to Epicor Manufacturing, we have been able to decrease our downtime, streamline processes and eliminate duplication of activity; everything is done online in Epicor Manufacturing," said Krishna.

In addition, Bley leverages the Epicor Advanced Quality (EAQ) module, powered by IQS. Krishna explained, "Throughout our company, continuous improvement is stressed and all processes are designed, reviewed, verified and controlled to meet and exceed quality expectations. Close tolerances and tight schedules demand stringent quality controls." EAQ enables Bley to perform nonconformance and corrective action (CAPA) management, document control, FMEA and control plan development, as well as the tools for improved supplier collaboration, more effective product launch management and streamlined quality data collection to facilitate compliance and regulatory audits.

Krishna has been especially impressed with the extensibility of the software. "It is scalable and customizable and that is important to us. Epicor Manufacturing is a very sophisticated product because you are able to do customization at levels that most other software packages do not allow you to do, which is exceptionally unique," said Krishna. "This gives us the ability to see things and analyze data the way we want and modify fields. For example, I can set field level security so that 10 people can view a field or just one person."

Integration with Third Party Applications

Bley also leverages Epicor's Service Connect business integration platform for seamless integration to third party applications. Epicor Service Connect provides secure workflow orchestrations within Epicor service software applications and between Epicor and non-Epicor applications. With it, the company can automate tasks and streamline processes to promote efficiency across its supply and demand chains, and extend visibility from the ERP system to the entire organization and to its partners, suppliers, and customers.

"I am currently working on an offering where, via an extranet, our customers can enter their product number and get a real-time status of that part on the shop floor, which is enabled through polling the Epicor system," added Krishna.

As far as future plans are concerned, Krishna says Bley will probably move to Epicor's next-generation ERP solution in a couple years from now. "Until then, we are trying to use Epicor Manufacturing to its fullest potential," said Krishna.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software that is designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements is built into every solution—in the cloud, hosted, or on premises. With a deep understanding of your industry, Epicor solutions spur growth while managing complexity. The result is powerful solutions that free your resources so you can grow your business. For more information, [connect with Epicor](#) or visit www.epicor.com.



Contact us for more information on Epicor Products and Services

+1.800.999.6995 info@epicor.com www.epicor.com

Corporate Office
804 Las Cimas Parkway
Austin, TX 78746
USA
Toll Free: +1.888.448.2636
Direct: +1.512.328.2300
Fax: +1.512.278.5590

Latin America and Caribbean
Blvd. Antonio L. Rodriguez #1882 Int. 104
Plaza Central, Col. Santa Maria
Monterrey, Nuevo Leon, CP 64650
Mexico
Phone: +52.81.1551.7100
Fax: +52.81.1551.7117

Europe, Middle East and Africa
No. 1 The Arena
Downshire Way
Bracknell, Berkshire RG12 1PU
United Kingdom
Phone: +44.1344.468468
Fax: +44.1344.468010

Asia
238A Thomson Road #23-06
Novena Square Tower A
Singapore 307684
Singapore
Phone: +65.6333.8121
Fax: +65.6333.8131

Australia and New Zealand
Suite 2 Level 8,
100 Pacific Highway
North Sydney, NSW 2060
Australia
Phone: +61.2.9927.6200
Fax: +61.2.9927.6298

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