



IMTS 2026

SEP 14-19 | McCORMICK PLACE | CHICAGO, IL

8 WEEKS TO GO

24 IMTS EXHIBITORS TO PRIORITIZE BEFORE THE FLOOR OPENS

Representative shortlist from the live IMTS 2026 directory; personas and priority labels are recommendations, not verified contacts.

TARGET ACCOUNT / PRIMARY PERSONA	PRIORITY
DN Solutions America VP Sales & Marketing	HOT
Okuma America Corporation Director, Event Marketing	HOT
Amada Machinery America VP Marketing	HOT
Mitutoyo America Corporation VP Commercial Strategy	WARM
Fagor Automation North America Head of Marketing	WARM
Chiron America, Inc. VP Sales	HOT
FCS North America Inc. Sales & Marketing Director	WARM
Fuji Machine America Corporation VP Business Development	HOT
GEBHARDT Intralogistics North America Director, Demand Generation	HOT
HARTING Inc. of North America Director, Events & Campaigns	HOT
Hwacheon Machinery America, Inc. VP Sales & Marketing	HOT
Jaka Americas LLC Marketing Director	WARM

TARGET ACCOUNT / PRIMARY PERSONA	PRIORITY
Komatsu America Corporation Director, Industry Marketing	WARM
LNS North America VP Sales	WARM
MISUMI Americas Director, Demand Generation	HOT
Neosys Technology America, Inc. VP Sales & Marketing	WARM
CIMCO Americas Director, Commercial Marketing	WARM
HAINBUCH America Corporation VP Sales	WARM
Jenoptik Automotive North America LLC Head of Marketing	HOT
Fives Daisho American Corporation VP Sales & Service	WARM
Evosys North America Corporation Business Development Director	WARM
Exentis North America Inc. Director, Marketing	WARM
Botek America, Inc. National Sales Manager	WARM
Cosen Saws, North America VP Sales & Marketing	WARM

Source: IMTS 2026 exhibitor directory (directory.imts.com) and B2Brain IMTS 2026 event playbook.

Preparation turns show-floor traffic into pipeline.

Prioritize the right accounts, brief every rep, and arrive with a reason to talk. B2Brain enables pre-event intelligence, contextual lead capture, and faster follow-up.

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