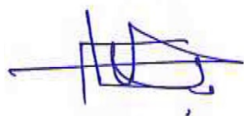


Discussion Report and Analysis of the Board of Directors for Al Wathba National Insurance Company (PJSC)

Date	11 th Aug 2021
Name of the Listed Company	Al Wathba National Insurance Company (PJSC)
The period of the financial statements covered by the report	Second Quarter 2021
Overview of the main results during the financial period	GWP: AED 181.5 M Net Underwriting Income: AED 19.5M Net Investment Income: AED 69 M Net Profit: 88.5 M
Securities issued during the financial period	NA
Summary of the most important non-financial events and developments during the financial period	The company has made arrangements to ensure seamless customer service with its technological prowess and also employees working in WFH and in office.
Summary of operational performance during the financial period	During this period, we have achieved total premiums of 181.5 million and insurance profit of 19.5 million dirhams. The company has also registered net Investment profit of 69 million.
Summary of profit and loss during the financial period	Net profit for the period is AED 88.5 million dirhams compared to net loss of AED (80) million dirhams for the previous period.
Summary of financial position as at the end of the financial period	Total Deposits & Cash: AED 262.11M Total Technical Reserve: AED 401.82M Total Share Holders Equity: AED 837.29M
Summary of cash flows during the financial period	Net Cash generated from operating Activities: AED 22.07 M Net Cash Generated in Investing Activities: AED 19.55 M Net Cash Generated in Financing Activities: AED (24.36) M
Main performance indicators	GWP Growth: (10)%

	Net Loss Ratio: 47.84% Net Expense Ratio: 33.68% Combined Ratio: 81.52%
Expectations for the sector and the company's role in these expectations	There has been a steady decline in the average premiums over the last year in the motor segment and also general insurance premiums are also under pressure on account of stiff competition. AWNIC is constantly improving its products and services to differentiate itself from the market
Expectations regarding the economy and its impact on the company and the sector	The insurance sector is also facing the impact of a regressing economy due to COVID -19 . We expect financial market & Economy to recover over time.
Future plans for growth and changes in operations in future periods	AWNIC will focus on the digitization to drive business growth and operational effectiveness
The size and impact of current and projected capital expenditures on the company	Net Capital expenses for the period was AED 774K
The developments of the implementation of projects, plans and transactions and deals that were discussed by the company's board of directors in the report for the previous fiscal year	The Company's board actively monitors and reviews the performance of the company against the set plans and approved projects. Appropriate course corrections are advised by the Board to the management at the Board meetings to steer the company in the right track.



Bassam Chilmeran
Chief Executive Officer

2021/08/11