

Unlock the Full Value of Your Business Incentives

Strategic Solutions to Identify, Claim, and Maximize the Financial Incentives Your Business Deserves.

100% Contingency-based. No Upfront Costs.



Who We Are & What We Do

Areas of Expertise

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**DID YOU
KNOW?**

Each year, U.S. businesses leave over \$60 billion in tax credits and incentive funding unclaimed, simply because they don't know they qualify.

The Leading Business Incentive Management Group

Kenstone Group is a premier incentive and savings advisory group, purpose-built to uncover hidden opportunities within your business operations through expert incentive management and cost optimization strategies.

What sets us apart is how we approach every engagement: with a long-term view and a commitment to doing the heavy lifting for you. We don't just identify savings, we handle the legwork, bring in trusted specialists, and seamlessly integrate solutions without disrupting your day-to-day operations. The result is a clear path to stronger financial performance, with more time and resources freed up for you to focus on growth.

If you're a business owner, we're the team behind the scenes helping you grow stronger, leaner, and more profitable.

Areas of Expertise

At Kenstone Group, our work is defined by depth, not limits. The categories below represent just a sample of the many ways we help businesses uncover savings, recover costs, and access incentive opportunities.

Tax Credits

Programs that help your business lower their tax bill for doing things they're likely already doing, like hiring, building, or innovating.



Cost Recovery

Identifies and recovers funds your business was owed but never claimed, across taxes, insurance, and other overlooked areas.



Cost Reduction

Applies overlooked methods to reduce your business's current expenses, quietly and with zero impact on day-to-day operations.



Grants

Underutilized funds that can support your projects or growth. We find the right grant programs and help you secure them.



Industry-Specific Programs

Niche opportunities available to your clients simply because of the industry they belong to and the way their business is set up.



NY Healthcare Provider

This company approached Kenstone Group to address a high workers' compensation insurance burden. Through a meticulous audit and the application of a little-known state DOL discount, frequently unknown even by experienced brokers, we helped the client secure nearly \$500,000 in savings over the coming years.

What made this solution particularly impactful was that it required no changes to the client's operations, insurance coverage, or existing broker relationships. By leveraging our deep expertise in regulatory incentives and complex insurance structures, we unlocked meaningful financial savings without disrupting any part of the client's business or insurance setup.

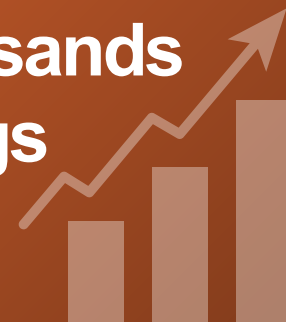


**Nearly \$500,000 in
Workers' Comp Savings**



Regional Plastic Manufacturer

Hundreds of Thousands
in Incentive Savings



With operations across the country, this manufacturing company partnered with Kenstone Group to optimize costs after making a major investment in a new facility. Facing rising operational expenses and knowing there were untapped savings opportunities, the company sought a smarter, more strategic approach.

We conducted a thorough on-site review of their operations and uncovered several high-value areas for improvement. We delivered impactful results by helping them claim substantial **R&D tax credits** on both past and current innovations, **auditing utility bills** to recover significant overcharges, and working with a specialized firm to reassess property valuations for lasting **property tax reductions**.

The outcome: hundreds of thousands of dollars in combined savings across tax credits, utility refunds, and property tax relief, along with a scalable plan to keep maximizing incentives as the business continues to grow.

**DID YOU
KNOW?**

There are over 2,000 active grant programs available across the U.S., but less than 20% of eligible businesses apply.

National Staffing Firm

Over \$80,000 in
Recurring Hiring Tax
Credits Secured



This firm, with more than 1,000 employees, partnered with Kenstone Group to evaluate potential hiring-based incentives. Through a deep-dive review and a multi-layered strategy, our team identified and activated three distinct tax credit programs, federal, state, and municipal.

The result: over \$80,000 in projected recurring tax savings, fully embedded into their existing HR systems. With no disruption to daily operations, we delivered lasting value by uncovering overlooked opportunities and executing them with precision behind the scenes.



Multistate Real Estate Group

5X'd the
Net Value



A family-run real estate company overseeing thousands of units turned to Kenstone Group to uncover new avenues for financial improvement. By leveraging our network of specialized vendor partners, we delivered two key initiatives:

- **Revenue-generating ISP agreements built on existing property operations**
- **A strategic recovery program targeting previously written-off bad debt**

These solutions, implemented with minimal involvement from the client's internal team, are projected to yield over \$100,000 in bottom-line net income.



DID YOU KNOW?

Over 30% of commercial utility bills contain billing errors or misclassifications, often resulting in overcharges totaling tens of thousands of dollars per year.

Northeast SNF Operator

This SNF operator in the Northeast engaged Kenstone Group to help strengthen financial performance amid ongoing industry challenges. During a particularly volatile post-COVID period, we implemented a multi-faceted strategy that included:

Accessing COVID-era federal relief programs

Recovering funds through class action settlements

Optimizing insurance premium structures

Enhancing revenue through streamlined payment processing

**Multi-Million
Dollar Recovery**



The result: several million dollars in direct cash recovery, executed seamlessly, without disrupting day-to-day operations. This case illustrates the long-term value of having a strategic partner in place to identify emerging opportunities and unlock capital while the client remains focused on delivering care.

Let's Talk

We partner with business owners and professionals across accounting, insurance, finance, legal, and beyond. If you own a business, or service one, we'd love to explore how we can help you deliver added value to them, and additional revenue to you.

Ask us how to get started with our referral program



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