



Become a Partner

National Solutions. Local Outcomes.

Tasmanet's reputation is built on delivering uncompromising, business-grade solutions right here in Tasmania. This expertise, trusted by local businesses, now extends across Australia. While our reach is national, our success remains grounded in strong local connections.

That's why our partners are so essential—you are the experts who understand your customers best and can deliver the outcomes Australian businesses need to unlock their full potential.



Support



Connectivity



Solutions



Market Leader

Why partner with Tasmanet?

Partnering with TasmaNet means working alongside an expert team dedicated to providing exceptional service, reliable support, and leading technology solutions.

TasmaNet offers you the flexibility to choose which of our products you would like to offer your customers, and we'll reward you for helping them future proof their business.

No lock-in contracts or old fashioned exclusivity. We will earn your business on every transaction.



Flexible Engagement

Our "Partner First" philosophy means we support you and your customers first every time.



Training

Sales & technical training for your team to keep up to date with latest offerings and opportunities.



Support

Dedicated pre-sales support to help nurture and close deals.



Resources

Sales and marketing resources to enhance your brand and build your opportunity pipeline.



Digital Solutions Suite

Maximise customer value by offering cutting edge internet, networking, voice, security, cloud and back-up services.



Rewards

Generous commissions across TasmaNet's full business solutions suite.



Partner your way with TasmaNet

We work with partners large and small around Australia to deliver innovative digital solutions backed by expert local service.

Referral Partner – Promote TasmaNet solutions to your customers while we handle presales, delivery, and support. Earn up-front commission on every successful connection.

Retail Partner – Grow your business with TasmaNet's digital services, supported by sales tools, joint marketing, and a dedicated Partner Manager. Enjoy up-front and trailing commissions.

Wholesale Partner – Deliver outcomes for your customers using our business-grade digital services and expert local support, without the cost of building networks and capability.

Our products

 Internet	Unlimited, uncrowded, uncomplicated internet. Built for business.
 Networking	Connect your business sites with a resilient and secure TasmaNet Managed Private Network.
 Voice	A smart, cost-effective way to connect
 Cyber Security	Protect your business network, users, and devices
 Firewall-as-a-Service	Protecting your most valued assets: your people & your network.
 Cloud	Private and Public Cloud Services
 Internet of things	Information. Opportunities. Transformations.
 Data Centre	Highly secure, always growing
 Direct Routing for MS Teams	TBA

**Unlock growth for your
customers and your business
with TasmaNet.**

Get Started

**Call us on 1300 792 711 or apply online via
tasmanet.com.au/become-a-partner**



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