

Comparing roofing quotes? Ask These 10 Questions.

Enviroshake®
Quality Engineered Roofing

Quotes can look very different from one manufacturer to the next, as some leave out underlayment, fasteners, snow guards or freight. Use this checklist to compare what each one includes, not just the total.

- ☐ **1. Are the square footage and lineal footage the same?**
Every quote starts with these numbers, measured on site or by aerial report. Lineal footage of ridges, hips and eaves sets cap and edge quantities. If one is noticeably lower, ask why. **Enviroshake itemizes both.**
- ☐ **2. Is the slope the same?**
Steeper roofs take more labor and can need a different cap profile and exposure. **Enviroshake caps are engineered for pitches from 2/12 to 20/12.**
- ☐ **3. What's the exposure?**
Exposure is how much of each piece shows once installed. Dropping from 9" to 7" takes about 30% more material for the same roof. **Enviroshake's standard is 9".**
- ☐ **4. What's the waste factor?**
The percentage added for cuts and offcuts. A low number makes a quote look cheaper but risks running short mid-job. **Enviroshake includes 10% in every quote.**
- ☐ **5. Is it priced per square or per bundle?**
Bundle sizes vary by brand, so compare the cost per square (100 sq ft). **Enviroshake bundles hold 13 pieces, and 10 bundles cover one square.**
- ☐ **6. Are the starter row and hip and ridge cap included?**
Some systems need a separate starter product, and steep and low-slope roofs need different cap profiles. **Enviroshake needs no separate starter, and our rigid cap is custom-fit to your roof.**
- ☐ **7. Is underlayment listed, and which type?**
The secondary water barrier beneath your roof. Peel-and-stick and mechanically fastened products differ in performance and price. **Enviroshield peel-and-stick is included and required for our Gold Level Warranty.**
- ☐ **8. Are fasteners quoted, and what type?**
Hot-dipped galvanized nails are cheaper but can corrode in coastal or high-moisture areas. Look for stainless steel ring-shank nails, which grip the deck and resist backing out. **Enviroshake quotes 304 or 316 stainless steel.**
- ☐ **9. Are flashing, vents and snow guards included?**
Ask whether flashing and vents are new or reused. Copper flashing costs significantly more than galvanized steel, and snow guards are often left out. **In snowy areas, Enviroshake quotes 3 rows of matching guards.**
- ☐ **10. Is freight in the quote?**
Delivery is sometimes left off and billed later, making a quote look lower than it is. **Enviroshake includes freight in every quote.**

Have quotes in hand? We'll walk you through them.

We'll review any roofing quote (ours, another manufacturer's or your contractor's) and explain it line by line.

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