



Alena Yurchenkova

Finance Manager

CONSULTANT PROFILE

✉ alena.yurchenkova@torq.partners

🗣 German, English, Russian

📍 Berlin

[LINKEDIN PROFILE](#)

[MEETING LINK](#)

AT TORQ.PARTNERS

LEVEL:

Senior Associate

BUSINESS MODEL EXPERTISE:

SaaS

Tech Startups

Medtech

PAST KEY CLIENTS:

Thermondo GmbH, Backbone Art Deutschland GmbH, Banxware GmbH, mittemitte GmbH, Project EADEN GmbH, Circle Health Europe GmbH, Smart Reporting GmbH, DOJO Group, Statice GmbH, Anonos, ReDI School of Digital Integration GmbH, KUGU Home GmbH, Yepoda GmbH, Equilibrio, Alpin Locker, EVO – Lifestyle Clubs, Health Hero, Evidensia, FactoryPal

SPECIAL SKILL:

DATEV–savvy controller

CAN ACTIVELY POST IN:

DATEV Rewe, Xero

WITH TORQ SINCE:

2023

EDUCATION

Bachelor Business Administration, Lomonosov Moscow State University

Finance Accountant Apprenticeship, Steuer-Fachschule Dr. Endriss GmbH & Co. KG

Post-Bachelor Program – Controlling, Steuer-Fachschule Dr. Endriss GmbH & Co. KG

PAST PROJECTS

Interim controller for a ClimateTech | 3 MEUR turnover | 55+ employees

Financial reporting, cash-in & cash-out forecast, budget, standardisation of the account receivables process, implementation of AR & AP tools for mixed sales business model (subscription, leasing and hardware sale)

Interim Finance Manager | B2B-SaaS | Cloud-Software | 7MEUR turnover | 40+ employees

Accounts payable and receivable management, monthly closing and reporting, advisory board reporting, and balanced scorecard management

Interim accounts payable and receivable accountant | SaaS | real estate visuals platform | 50+ employees and 3 countries

Monitor bookkeeping in respect with DE and CH accounting standards, weekly payment run, team expenses, bank reconciliation, payments to freelancers, client and supplier requests, cash collection

Interim Accounting Operations | E-Commerce | >80 employees | influencer team worldwide | 70 MEUR revenue

AP tool set-up for the volume of over 3000 incoming invoices a month, payables management

Interim accounts payable accountant | Seller and installer of residential heat solutions | 5 subsidiaries | 700+ employees | over 2.000 incoming invoices a month

Management of high-volume inbound messages, record incoming invoices, accruals, bookkeeping in Datev, month-end closing, onboarding new employees

WORK EXPERIENCE

Finance Manager, Service provider supporting consular and embassy operations, 35+ employees, 3.5 years

- Main contact person for 6 operations teams in Germany regarding all financial transactions on the AP & AR matters
- Leading monthly financial close and reporting to EU and UK stakeholders, contribution to year-end closing
- Onboarding new employees into daily finance reporting process

International Business Manager, over 5 years

- Development of new international markets in the healthcare/nutrition sector
- Building partnerships (franchising, product licensing, GMP contract manufacturing, private label, mutual distribution)
- Collecting, analysing and managing business and financial data to create actionable reports, drive business improvement and cost reduction

Support the long-term financial planning for new products

LEADERSHIP EXPERIENCE: >5 years

NICE TO KNOW

MOTTO:

Understand deeply, improve constantly

MOST IMPORTANT EQUIPMENT:

iphone

HOBBIES:

Tennis

Travel

TOOL EXPERTISE

ACCOUNTING TOOLS

DATEV (Kanzlei-)Rechnungswesen

DATEV UO

Xero

OTHER TOOLS

Google Sheets

Agicap

Asana

BambooHR

Circula

Circuly

Contracthero

Dvelop

Easybill

Finway

flour Kassensoftware

Flowers

Getmyinvoices

Google Workspace

Microsoft Excel

Microsoft Powerpoint

Moss

Payhawk

Perk

Personio

Pipedrive

pleo

Salesforce

Stripe