



AT TORQ.PARTNERS

LEVEL:

Principal

SPECIALIST FOR:

Fundraising, CFO Mandates, Investor reporting & board communication, FP&A, Project Finance

BUSINESS MODEL EXPERTISE:

SaaS
Industrial equipment
Energy sector

PAST KEY CLIENTS:

Delft Circuits BV, Promptwatch BV, Mantispectra BV, Staxxer BV

SPECIAL SKILL:

Getting it done

CAN ACTIVELY POST IN:

Exact Online, Xero, Quickbooks

WITH TORQ SINCE:

2023

EDUCATION

M. Sc. Corporate Finance and Banking, Edhec Business School, Nice, France

Bachelors in Commerce, Christ University, Bangalore, India

Chartered Accountancy, Level 1 & 2, India

Ash Krishna

CFO and Fundraising / M&A advisor for Startups and scaleups

CONSULTANT PROFILE

✉ ash.krishna@torq.partners

🗣 English

📍 Amsterdam

[LINKEDIN PROFILE](#)

[MEETING LINK](#)

PAST PROJECTS

Interim CFO and Fundraising support for deeptech hardware company (quantum / advanced electronics) with 25 FTE and Series A funding (budgeting, forecasting, cash management, investor reporting, and fundraising support. Worked closely with founders and technical leadership on capital allocation and scale-up planning

CFO & fundraising lead for AI GEO SaaS with 5 FTE, 1m ARR after 9 months. Owned finance function end-to-end, including financial modelling, investor materials, ongoing investor communication, and active fundraising support for Series A

CFO & fundraising support for deeptech optical sensing company with 20 FTE and 8m in funding. Owned finance function end-to-end, including financial modelling, investor materials, ongoing investor communication, and active fundraising support.

Sell-side M&A advisor for industrial B2B marketplace with 12 FTE and 2m in Revenue. Prepared Information Memorandum, coordinated financial due diligence, and supported management through buyer interactions and transaction execution.

Cap table structuring & management incentive advisory for deeptech startup with 20 FTE. Advised founders on cap table structure, option pools, and management incentive alignment ahead of future growth financing rounds.

WORK EXPERIENCE

Chief Financial Officer / Head of Finance, Aliter Networks, 50 employees, 36m revenues, ~3 years

- End-to-end ownership of finance function including budgeting, forecasting, cash management, and internal reporting.
- Design and execution of multi-year operational and financial models; capital structure optimisation and dividend policy design.
- Lead sell-side transaction to private equity, including data room preparation, coordination of due diligence, valuation discussions, and transaction execution.

Head of Finance, Tripaneer, 40 employees, 2m revenues, 1 years

- Full responsibility for financial operations, reporting, forecasting, and liquidity management during a period of severe market disruption (COVID-19).
- Led bridge fundraising and senior debt raise, extending company runway and ensuring business continuity.
- Development of lean operational and revenue models; burn reduction initiatives and renegotiation of commercial and payment terms.

Audit Senior Associate, Deloitte, 100K employees, 65b revenues, 3 years

- Audit and review of financial statements, internal controls, and valuation models for large corporates and growth companies.
- Participation in IPO engagements and complex audit projects requiring coordination with clients, internal teams, and external stakeholders.
- Financial analysis, impairment testing, and risk assessment across multiple industries.

NICE TO KNOW

MOTTO:

Simplicity scales

MOST IMPORTANT EQUIPMENT:

My coffee mug

HOBBIES:

Carpentry

Hiking

Geoguesser

LEADERSHIP EXPERIENCE: >5 years

TOOL EXPERTISE

ACCOUNTING TOOLS

Microsoft Dynamics

Exact

Exact Online

Moneybird

Netsuite

Odo

Oracle

Quickbooks

Xero

REPORTING TOOLS

Tableau

Looker

Power BI

Power Query

SQL

VBA

Finstack

OTHER TOOLS

Airtable

Chargebee

DocuSign

Google Sheets

Adyen

Asana

Canva

Canva Magic Studio

Draw.io

Figma

Google Workspace

HubSpot

Leapsome

Microsoft Excel

Microsoft Powerpoint

Miro

Monday

Moss

Notion

Pandadoc

Perk

Personio

Photoshop

Pipedrive

pleo

Salesforce

Spendesk

Stripe

Trello

Zapier

Zendesk

Mollie