



## AT TORQ.PARTNERS

### LEVEL:

Consultant

### SPECIALIST FOR:

FP&A & modelling, controlling & reporting, fundraising & transactions and valuations, FDD, finance set-up (structures/processes)

### BUSINESS MODEL EXPERTISE:

SaaS  
Marketplace  
Tech Startups  
Mobility  
Financial Services

### PAST KEY CLIENTS:

mamahealth, Bounti, Tiptap, HRS, node.energy, Immowert, Live EO, Akirolabs

### SPECIAL SKILL:

I simplify complexity into clear choices and actionable next steps — so clients can decide faster and smarter. I thrive in fast-paced, results-driven environments.

### CAN ACTIVELY POST IN:

## EDUCATION

**CFA Charterholder, CFA Institute**

**Master's degree in Management, ESCP Europe**

**Master's degree in Quantitative Finance and Economics, Poznan University of Economics**

**Bachelor's degree in Investments and Corporate Financial Strategy, Poznan University of Economics**

**Business Administration, Trondheim Business School**

# Grzegorz Taluc | CFA

Experienced finance professional with 9+ years of expertise in fast-paced business environments, including Big4. Designing and implementing efficient, scalable, and sustainable financial processes.

## CONSULTANT PROFILE

- ✉ grzegorz.taluc@torq.partners
- 🗣 German, English, Polish, Spanish
- 📍 Berlin

[LINKEDIN PROFILE](#)[MEETING LINK](#)

## PAST PROJECTS

### Global Health Tech Company | 430 FTE | 36m€ Revenue

Performed a financial health check for the client by assessing finance processes and controls to identify key risks, improvement opportunities, and actionable recommendations for more efficient operations. Supported finance operations and process optimization by helping standardize and automate financial processes to enhance transparency, efficiency, and scalability.

### B2B SaaS AI Startup | 20 FTE | 2m€ Revenue

Built a fundraising-ready financial model for Series A, challenged key assumptions, and advised on finance process setup.

### Interim Senior Controller | Corporate travel management platform | 1500 FTE | 210 m€ Revenue

Led and optimized financial controlling for the Product & IT divisions of a SaaS business, managing budgeting, forecasting, reporting, and monthly closing processes. Partnered with C-Level to deliver actionable insights to long-term financial plans to support growth.

### Conducting Financial Due Diligences

For various SaaS startups in Series A and B phases, including companies in ProcureTech, EnergyTech, MedTech, AI Operatins platform, and Industrial Imagery AI Analysis.

### PropTech Startup | 30 FTE | 35 m€ Revenue

Set up reporting systems, developed a budget financial model, and created a short-term liquidity model.

### AI satellite analytics Startup (Series A)

Improved financial reporting structure and workflow.

## WORK EXPERIENCE

### Head of Finance | Urbyo GmbH | Pre-series A proptech | 50 FTE | 6 m€ revenue | 2 years

- Establishing processes and overseeing reporting, FP&A, budgeting & controlling, treasury, operational finance.
- Developing financial strategies and implementing BI solutions to support decision-making and executing fundraising campaigns.
- Optimizing efficiency and accuracy of day-to-day financial operations. Managing relationships with external stakeholders, including investors, auditors, tax advisors.

### Senior Consultant – Transaction Advisory | Ernst & Young | 3.5 years

- Construction of financial models to support business planning, strategic decision-making, conduct company valuation and evaluate corporate transaction.
- Execution of financial due-diligence projects.
- Supporting sell-side M&A projects.

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## NICE TO KNOW

### MOTTO:

Always be curious and never stop learning

### MOST IMPORTANT EQUIPMENT:

Excel

### HOBBIES:

Ski touring

Hiking

Padel

### Senior Financial Manager | Bird (Circ acquisition) | E-scooter Series-A | 200 FTE | 215m revenue (Bird) | 1.5 years

- Implementing group reporting (12 entities) & operational finance processes, developing controlling & KPI framework, preparation of forecasts and budgets.
- Providing financial advice to management to determine strategic options.
- Setting up a legal and tax entity structure for scooter import. Fundraising and support of successful divestment to Bird.

### Senior Financial Analyst | NBT | Venture studio (10 portfolio companies) | 80 FTE | 1.5 years

- Acting as an interim head of finance for pre-seed and seed portfolio companies, responsible for setting up budgeting, and controlling, managing finance related topics and supporting seed fundraising.
- Conducting NBT portfolio reporting and controlling, preparation of investor reports and pitches.

### Finance freelance | Ratepay | Fintech Scale-up | 250 FTE | 100m revenue | 1 year

- Developing an integrated financial model used for forecasting product-related financial positions & liquidity management.
- Conducting business case modelling of potential partnerships.
- Improving monthly management and investor reporting.

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**LEADERSHIP EXPERIENCE:** >5 years

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## TOOL EXPERTISE

### ACCOUNTING TOOLS

DATEV (Kanzlei-)Rechnungswesen

DATEV UO

### REPORTING TOOLS

Helu

Tableau

Abacum

Alteryx

Planful

Power BI

Power Query

Tidely

VBA

### OTHER TOOLS

DocuSign

Google Sheets

Agicap

Asana

BambooHR

Billbee

Candis

Circula

Easybill

FastBill

Getmyinvoices

Google Workspace

HiBob

HubSpot

Microsoft Excel

Microsoft Powerpoint

Moss

Notion

Personio

Qonto

sevDesk

Spendesk

Stripe