



AT TORQ.PARTNERS

LEVEL:

Senior Associate

SPECIALIST FOR:

Innovation, Digital business models

BUSINESS MODEL EXPERTISE:

Platforms
SaaS
Digital Services
InsurTech
Proptech

PAST KEY CLIENTS:

i-potentials GmbH | HeyCharge GmbH | Airflo B.V. | Mevaldi B.V. | IVC Evidensia

SPECIAL SKILL:

I have always been a very analytical and perceptive person. I am also good at keeping a cool head and radiating calm.

WITH TORQ SINCE:

2025

EDUCATION

M.A. Integrated Innovation Management Technical
University of Applied Sciences Würzburg-Schweinfurt (grade: 1.3)

B.A. Business Studies, Friedrich Alexander University Erlangen-Nürnberg (grade: 2.1)

Lukas Kling

Expert in innovation management with hands-on experience in digital business models, business planning and M&A transactions

CONSULTANT PROFILE

- ✉ lukas.kling@torq.partners
- 🗣 German, English
- 📍 Würzburg area

[LINKEDIN PROFILE](#)[MEETING LINK](#)

PAST PROJECTS

Interim Finance Manager | Executive search consultancy | 11-50 employees | €3m revenue

Managing the end-to-end accounts payable and receivable processes, and coordinating month-end and annual closings in collaboration with the tax advisor.

Interim Finance Manager | SaaS & Hardware (E-Mobility) | 11-50 employees | €2m revenue

Managing the accounts payable process, improving the utilisation of the accounts payable software, conducting financial ad-hoc analysis and supporting the budget plan.

Project work | Logistics | 201-500 employees | €200m revenue

Development of an executive training program and case studies (three-statement financial models) to enhance the financial skills of the management at a global logistics company.

Project work | BioTech & Sustainability | 1-10 employees | €1m revenue

Build comprehensive financial overview and conducted enterprise valuations; developed a CapTable to guide strategic decisions throughout the fundraising process of an early-stage start-up.

Project work | Veterinary care | >10.000 employees | €3.000m revenue

Providing operative support in resolving the open items list for the German entity of a global company by matching payments and creating supplier overviews.

WORK EXPERIENCE

Corporate Development & Strategy Intern | Proalpha GmbH | 1001-5000k employees | €205m revenue | 1 year

- Target selection, due diligence review and assistance to the project manager in PMI programs in several M&A transactions
- Conducting market and environment analyses in various software segments
- Support of the Proalpha management in strategic initiatives and creation of reporting briefs for the PE shareholders

Business Development Intern | CodeCamp:N GmbH | 51-200 employees | €9m revenue | 1.25 years

- Conception of the innovation process of CodeCamp:N to systematically develop digital services (Fin-Tech/InsurTech)
- Conducting market and competitive analyses for digital product concepts
- Creation of strategy briefs for the CodeCamp:N management and the NÜRNBERGER Versicherung board of directors

Project work | Boston Consulting Group | >10.000 employees | €12.300m revenue | 0.75 years

- Development of a business idea
- Conducting market analysis and developing a business plan
- 3rd place at national level in the "business@school" business plan competition

NICE TO KNOW

MOTTO:

A journey of a thousand miles
begins with a single step.

MOST IMPORTANT EQUIPMENT:

Laptop

HOBBIES:

Football

Travel

Cycling

TOOL EXPERTISE

ACCOUNTING TOOLS

DATEV UO

ProAlpha

Xero

REPORTING TOOLS

Tableau

Power BI

Power Query

OTHER TOOLS

BPMN

Google Sheets

Agicap

Asana

DeepL Write/Translate

Easybill

Finway

Google Workspace

Jira / Confluence

make.com (ehem. integromat)

Microsoft Excel

Microsoft Powerpoint

Miro

Moss

Perk

pleo

Spendesk

Trello