



## AT TORQ.PARTNERS

### LEVEL:

Senior Associate

### SPECIALIST FOR:

Reporting, Controlling processes, Automation, Data Analytics

### BUSINESS MODEL EXPERTISE:

eCommerce  
Automotive  
Manufacturing industry

### SPECIAL SKILL:

Maintaining a holistic perspective enhances my solution-oriented approach and complex problem-solving skills.

### WITH TORQ SINCE:

2025

## EDUCATION

M. A. MCI Management, Communication & IT, Management Center Innsbruck, Austria

B. Eng. Industrial Engineering, DHBW Bad Mergentheim, Germany

Semester abroad Bachelor (Griffith University, Gold Coast, Australia) and Master (Indian Institute of Management, Bangalore, India)

Harvard-Online Courses: CS50X (Introduction to Computer Science) and CS50P (Python)

# Maximilian Tilp

Expert for Controlling, Process Automation & Data Analytics

## CONSULTANT PROFILE

- ✉ maximilian.tilp@torq.partners
- 🗣 German | English
- 📍 Raum Heilbronn-Franken / Stuttgart

[LINKEDIN PROFILE](#)[MEETING LINK](#)

## PAST PROJECTS

### Fractional Controller for an eCom Startup | <10 employees | €2m annual revenue |

Set up an inventory reporting with WAC calculations for an e-commerce business and carry-out the monthly P&L reporting. Support in financial questions regarding the monthly closing and reporting.

### FDD Supporting Analyst for Startup's and Scaleup's | 2-50 employees |

Executed multiple financial due diligence engagements (full-scope, flag, M&A-focused, Health Check) across diverse industries (e.g. biotech, automotive, employee benefits). Delivered risk mitigation strategies and tailored financial reporting to support informed investor and management decisions.

### AP Process Improvement Analyst | 40k+ employees | €6b annual revenue |

Supported a nationwide AP optimization initiative (200+ branches). Conducted detailed OPOS and aging analyses to identify outstanding balances, proactively engaged suppliers to obtain missing invoices, ensured timely reconciliation of open items, and improved overall AP performance by developing pragmatic tools, templates and process guidelines.

### pro-bono Finance Consultant | <10 employees |

Implemented an accounting software (easyVerein) for a social club on pro bono basis and providing ongoing financial support for reporting, cash flow and budgeting.

## WORK EXPERIENCE

### eCommerce Analyst | Continental AG | 200k employees | 41b revenues | 1 year

- Creation of an automated P&L Statement
- Sales Reporting with a Sales Price recommendation
- Traffic, Sales and Revenue-Analysis of different articles and marketplaces

### Working Student - Process Automation | ProSiebenSat1 | 7k employees | 4b revenues | 6 months

- Process Automation of the internal cost center accounting process
- App development with MS Power Apps
- Feasibility analysis of potential process automation projects

### Process Automation Controller | Continental AG | 200k employees | 41b revenues | 1 year

- Automation of the yearly production analysis (15k manufacturing orders) and statistical recommendation of future batch sizes and scrap%. Reduced time needed from ~3 days to 20 min.
- Support of the monthly investment reporting
- Support for complex theoretical calculations

### Production- and Investmentcontroller | Continental AG | 200k employees | 41b revenues | 2 years

- Calculation of production costs for different materials
- Analysis and Reporting of production orders and manufacturing costs
- Calculation and Reporting of new capital investments

## NICE TO KNOW

### MOTTO:

Make it happen

### MOST IMPORTANT EQUIPMENT:

Excel

### HOBBIES:

Skiing, Cross-Country Skiing  
and Snowboarding

Hiking

Meditation and Yogic Science

## TOOL EXPERTISE

### ACCOUNTING TOOLS

DATEV UO

Oracle

SAP

### REPORTING TOOLS

Abacum

Power BI

Power Query

SQL

VBA

### OTHER TOOLS

Airtable

BPMN

GitHub Copilot

Google Sheets

Asana

Canva

DeepL Write/Translate

Draw.io

Easybill

Google Workspace

HiBob

HubSpot

Jira / Confluence

make.com (ehem. integromat)

Microsoft Copilot

Microsoft Excel

Microsoft Powerpoint

Moss

n8n.io

Notion

Pathway

Personio

Power Automate

Shopify

Spendesk

Trello

Visio

Zapier